

City Council Special Meeting Agenda

Date: 06/16/16
Time: 4:15 p.m.
Location: City Hall Council Chambers

- Mayor Nancy Tia Brown
 - Donny Anderson
 - Karen Ballinger
 - Jerry Fritz
 - Landon Greer
 - Steve Miller
 - Stan Wolz
 - City Administrator, Barry Cook
 - Administrative Services Officer, Cindy Baker
 - City Attorney, Scott Kolpitcke
-
- 4:15-4:30 – Discuss WBC Gunsmith Grant
 - Staff Reference: Leslie Brumage Finance Officer
 - Spokesperson: James Klessans
 - 4:30 – 4:40 – Discuss Mobile Radio purchase and Forfeiture Funds
 - Staff Reference: Chuck Baker, Chief of Police
 - Ordinance 2016-12 – Second Reading
An Ordinance providing for the amount of Tax Levy for the City of Cody, Wyoming for the Fiscal Year Ending June 30, 2017.
 - Ordinance 2016-13 – Revised – Second Reading
An Ordinance providing for the Annual Appropriation of Money for the Maintenance of the City of Cody, Wyoming for the Fiscal Year ending June 30, 2017.
 - Review June 21st Meeting Agenda
 - Meeting Reminders:
 - Tuesday, June 21, 2016** - Regular Council Meeting 7:00 p.m. City Council Chambers
 - Tuesday, July 5, 2016** – Regular Council Meeting 7:00 p.m. City Council Chambers

Time Adjourned: _____

MEETING DATE: JUNE 16, 2016

DEPARTMENT: ADMINISTRATIVE SERVICES

PREPARED BY: LESLIE BRUMAGE

PRESENTED BY: LESLIE BRUMAGE

AGENDA ITEM SUMMARY REPORT

Wyoming Business Council Gunsmith School Grant

ACTION TO BE TAKEN:

Consider approving the change in scope of the grant from a feasibility study for a gunsmith school to an apprenticeship program operated under an existing private business and consider accepting the business plan provided by the consultant/business owner that would operate the apprenticeship program.

SUMMARY OF INFORMATION:

In 2012 the City of Cody applied for a business-ready community planning grant from Wyoming Business Council (WBC) to study the feasibility of establishing a gun making school in Cody and based upon the results develop a business and operations plan for implementation. The grant was approved for the amount of \$25,000 with a cash match of \$30,400 in August 2013 by Wyoming Business Council with the study to be completed by May 1, 2014. This is a pass through grant with no City funds to be expended.

The City of Cody and Forward Cody entered into a project development agreement for Forward Cody to administer the project.

An amendment to the grant was approved in July 2014 to extend the completion date to December 1, 2014. A second amendment to the grant occurred in 2015 extending the completion date to December 31, 2015.

During the study, some difficulties with the original consultant arose and a new consultant was hired to complete the business plan portion of the grant. Additionally, the scope of the project was changed from a gunsmith school feasibility study to an apprenticeship program within an existing business.

In February 2016 the City of Cody submitted the final draw down request on the grant in the amount of \$9,903. WBC contacted the City of Cody expressing concerns with some of the expenses included in the draw down request. A conference call was held on May 17, 2016 between several representatives from the Wyoming Business Council, James Klessens from Forward Cody and Leslie Brumage and Annalea Avery from the City of Cody to discuss the concerns WBC had with the draw down request. Specifically, WBC outlined the following concerns:

AGENDA ITEM NO. _____

1) *The draw down request included charges for travel and meal expenses incurred by the consultant's spouse that WBC did not feel were allowable under the grant. This would reduce the final draw down request to \$8,948. WBC has offered to review any additional documentation that Forward Cody may have available for these charges to determine if they are actually specifically related to the work done on the study. If this information is provided and proves to be related to the study WBC would reconsider the disallowed charges.*

2) *There was a concern expressed by WBC about the change in scope of the project from a gunsmith school to an apprenticeship program and that the replacement consultant hired to complete the study wrote the business plan specifically for the company of which he is the CEO and that company would operate the apprenticeship program.*

Wyoming Business Council has delayed processing the revised draw down request pending the City of Cody Council's approval, as the grant sponsor, of two items:

1. Approval of the change in scope from a feasibility study for a gunsmith school to an apprenticeship program within an existing business AND
2. Approval of the business plan provided by the consultant/business owner that would operate the apprenticeship program.

FISCAL IMPACT

If the City of Cody does not approve both items of concern identified by WBC, all expenses included in the final draw down request may be disallowed and the City would not receive the reimbursement from the grant.

The City of Cody had already issued a check to Forward Cody in the amount of \$9,903 when the draw down was submitted. Forward Cody has not yet cashed that check and has agreed to return it to the City for a new check in the amount of the actual amount, if any, to be reimbursed from the grant.

ATTACHMENTS

1. Original grant application
2. Original grant agreement
3. Project development agreement
4. Business plan developed under the grant

AGENDA & SUMMARY REPORT TO:

James Klessens – Forward Cody

AGENDA ITEM NO. _____

SECTION I COVER SHEET

1. PROJECT TITLE: Cody Gunmaking School Feasibility Study										
2. APPLICANT INFORMATION										
Applicant (City, Town, County, JPB, Tribe): Responsible Elected Official: Mailing Address:	City of Cody Nancy Tia Brown, Mayor									
Local Contact: Position: Mailing Address: Phone: Email:	James Klessens CEO/President 1131 13 th Street, Suite 106 Cody, WY 82414 307-587-3136 jklessens@forwardcody.com									
3. PROJECT ADMINISTRATION CONTACT										
Organization Name: Contact Person: Mailing Address: Phone: Email:	Forward Cody James Klessens 1131 13 th Street, Suite 106 Cody, WY 82414 307-587-3136 jklessens@forwardcody.com									
4. TYPE OF PLAN <i>Briefly describe applicable project type.</i>										
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5. PROJECT COSTS Indicate minimum necessary total public project infrastructure costs.										
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<p>DECLARATION: I HERBY CERTIFY THAT THE INFORMATION GIVEN IN THIS APPLICATION TO THE WYOMING BUSINESS COUNCIL IS TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE.</p> <p>Responsible (Elected) Official's Signature and Date: Print or Type Name and Title: Nancy Tia Brown, Mayor</p>										

SECTION II: PRELIMINARY REGIONAL COMMENTS AND CONCERNS

The Regional Director must provide an overview of the proposed planning process and address any concerns he or she may have. If there are concerns, the applicant is urged to address those as soon as possible, before submitting the application. (Note, these comments are preliminary, and the Regional Director will have an opportunity to revise during the recommendation process.)

Regional Director Signature

Date

SECTION III: PROJECT INFORMATION**1. PROJECT DESCRIPTION. Provide a description of the proposed planning process.**

This proposal seeks funding to assist in a feasibility study to determine if a school to train employees for the firearms industry is a viable business opportunity and if deemed so, aid the development of a business plan to move the project forward.

The firearms industry is a natural fit for Wyoming. The 2004 Wadley-Donovan study of targeted industries identified firearms manufacturing for key consideration in the State's recruitment strategy. Similarly, Cody believes that the community is uniquely positioned to achieve success in firearms recruitment and in fact, has gained small success with this industry. Incumbent to our success to date and in setting the stage to support this project idea are two rationales.

First, Cody's history as a "gun" community dates all the way back the days of Buffalo Bill. The community has rallied around that history by establishing the Cody Firearms Museum in the Buffalo Bill Historical Center. This museum with the largest collection of American-made firearms on the planet has made Cody a household word among gun enthusiasts. It has also drawn a wealth of knowledge to the community with writers, researcher and designers, utilizing the collection for their study.

Second, the business climate of the State of Wyoming provides excellent climate to grow a manufacturing company. The taxation and business friendly regulatory climate have been instrumental in the attraction of firearms companies to Cody including Cooper Arms of Montana and Wilson Barrels.

In our efforts to recruit companies, Forward Cody has used these two characteristics as part of each proposal. Those proposals have had minimal success causing our leadership to question if we are emphasizing the right attributes. To that end, Forward Cody contracted with a Montana consultant, Al Jones to look at the competitive advantages of Cody along with the shortcomings. His extensive experience as a business development consultant and firearms enthusiast provided an unbiased assessment of our potential. (Jones' summary is included in the Community plans section of this application.) In short, Cody has the history, the incentives and all of the intangible rationale (quality of life, etc.) to spark interest in gun companies. We simply do not have the skilled workforce needed for a significant recruitment strategy. He reports a key decision point for many companies is a skilled, ready- to- go- to- work population of employees. Additionally, having the ability to provide training on both general and specific skills is immensely valuable. In short, a gun maker training school would be a means to set Cody apart from other communities seeking to attract firearms companies.

While from a subjective standpoint, the "stars line up" for the concept, doing the research and evaluating the business viability is the first major step. Forward Cody is proposing to delve deeper into this topic, work with consultants to develop the necessary partnerships, understand the logistics of the process and ultimately initiate the development of the entity to incubate the project.

The project will begin in July of 2013 and is expected to be completed in December of 2013.

2. PUBLIC BENEFIT. Describe the public benefits that will be created if the plan is implemented of including the importance of the planning process and how it will lead to economic development.

This project will be beneficial to the community of Cody and the State for several reasons.

Primarily, we know from initial research that companies will locate where a quality, skilled workforce is present. In the late 1800's, gun makers emerged in the Connecticut River Valley because of the presence of power (hydro driven mechanical systems) and a growing workforce of immigrants from Western Europe with machining skills. The area, now known in the industry as Gun Valley, clustered around a workforce of machinists, tool and die operators, metallurgists and military specialists in the use of firearms. The area has been or is home to Winchester, Remington, Colt, Smith & Wesson, and Strum-Ruger to name a few. A similar pattern emerged in Brescia, Italy where a training institute supports the likes of Berreta, Chiappa, Uberti and Zanardini. This proposal, linked to our other community attributes, will grow a workforce of capable workers and as a result, establish our State and locality as the next concentration of firearms manufacturing.

Additionally, the proposed program will help support our existing economic base. As a community, Cody has historically relied on the tourism industry. Fully 40% of our community's businesses are tourism based paying less than the sustainability wage rate. However, the recent attraction and growth of a handful of businesses in the community has made a noticeable difference in our shoulder seasons. It is our belief that using the assets of the community (hotels, restaurants and other venues) in conjunction with the training school will be a viable means to bring people to our community in the slower season.

The proposed programs of the gun making school will provide marketable skills for local residents and for new workers coming into the community. A skilled machinist, for instance, has the ability to transfer these skills to anywhere in the world. As Cody attracts additional companies, presumably firearms related, residents will have access to higher wages and year round employment. It is important to note that many of the skills offered in a gun making curriculum can transfer readily to other machine shops.

Few communities have the luxury of nearly unanimous agreement on what they would like to be in the future. Cody's residents wholly embrace the notion of gun manufacturing and associated businesses as firearms are a part of our way of life. In a world where gun makers are becoming unwelcome, Cody represents an environment where gun companies would not only be welcomed but championed.

3. PROJECT GOALS AND OBJECTIVES. Describe the goals of the planning process and identify indicators or measures to be used to determine at the conclusion of the planning project if goals were achieved and if the project is a success

The overall goal of this project is to complete an extensive feasibility study of the concept, need and methodology and devise a business plan for implementation by the Fall of 2014.

The following tasks (objectives) will be initiated in July of 2013 and end by December 31, 2013.

Task 1- Research other gunsmithing schools and programs to understand the requirements to perform as such. (NRA approved and otherwise)

- A) Identify all schools or institutions which offer any type of firearms programming from a certificate program to a single Do It Yourself repair class.
- B) Research the curriculum and the content for programs offered.
- C) Understand the delivery mechanism, instructor qualification and the specific needs for each class offered (facility, equipment, hazardous waste handling)
- D) Research the requirements for NRA Approval, college accreditation or certifications and process for applying for these levels of recognition.

Task 2 –Interview small and large scale firearms firms to ascertain the core skill sets required for base level employment.

- A) Identify a representative sample of 5 large and 10 small firearms companies.
- B) Develop and implement (a) survey tool(s) which draw for the experience of companies the key training components required by a starting employee. (measurements, metallurgy, safety)
- C) Evaluate the companies need for training of new and existing staff, training gaps in the market and the relative importance of trained employees versus on the job training.
- D) Compile a list of key skill sets and expected proficiency levels in comparison to specific job titles in the industry (using the industry job classification system)

Task 3 – Identify the specialty trades associated with the manufacture of firearms and associated skills (anodizing, engraving, bluing, stock making, synthetics) and other programs which would have a broad appeal and applicability to firearms related companies.

- A) Identify businesses associated with the manufacture of firearms and firearms related products (ammunition, scopes and sites, cases)
- B) Identify needed ancillary processes and the associated skill sets.
- C) Develop a rating for the relative importance of each associated trade (as the list gets very broad very fast, a focus of key work skills will be the starting point with additional programming later.)
- D) Assess the market interest in the company sending employees for further training opportunities.

Task 4 - Develop working agreements with program partners.

- A) Invite participation with the BBHC, Northwest College and others on the curriculum topics and identify areas in which collaboration opportunities exist.
- B) Identify the possible delivery mechanism and structure of that vehicle. (Non-profit, college based program, private for profit business under contract)
- C) Develop working agreements with partners identifying roles and responsibilities.
- C) Identify program needs – facilities, equipment personnel, and administrative functions.

Task 5 – Construct core offerings for the educational program.

- A) Review comparable programs, program standards and accreditation or certification standards and develop base level programming.
- B) Conduct initial meetings with approving entities to assess compliance with the program requirements.
- C) Verify proposed programming complies with industry (revisit initial sample).

Task 6 – Develop a Business plan for the program A) Identify the appropriate legal structure.

- B) Research and develop marketing methods to recruit trainees.
- C) Identify operational considerations and develop an operating plan.
- D) Develop a workable financial model for the operation and success of the venture.

4. JUSTIFY THE NEED FOR THE PLAN. Describe in sufficient detail the need for the plan and why BRC funds are necessary. Include any other funding options which have been pursued for this plan. Evidence of need is demonstrated through a well-developed justification for public financing. The discussion should also address why other financing options could not be obtained or are not feasible and repercussions if funding is denied.

The State of Wyoming has witnessed the importance of placing key infrastructure in place to help communities flourish, In fact the State has broadened the definition of infrastructure to accommodate needs beyond that of roads and utilities, recognizing that a great deal of good can come from the providing answers to the obstacles for growth in our economy. It's really a matter of not seeing the obstacles, but the opportunity.

Cody feels it is ideally positioned to host a facility such as envisioned. However, we also believe that the implementation of the plan will result in additional inquires and relocations to other communities in Wyoming as well. Communities like Glenrock, Lander and Freedom will be able to use the asset of a gun making school in the State in their recruitment plans. This proposal will provide additional substance to the results of the Wadley-Donovan study by responding to the needs of one target industry.

Because of the complexity of the issue and the many avenues that must be researched, it makes sense to contract the study to a professional with a background in conducting a study such as proposed. It also is advantageous to utilize the talent of an expert as opposed to making generalizations. The magnitude of the effort would be impossible to be undertaken by Forward Cody staff and maintain the current workload.

From a budget standpoint, this project will utilize federal EDA funding as matching along with local injection from the revenue recapture funds. Initial discussions with EDA have been positive. The concept bears direct correlation to their goal of developing specialized manufacturing of high value added products and also, increasing the use of private and public partnerships to grow local economies. Funding from the EDA is expected to be approved in March.

Because of the cost of this type of study, Forward Cody cannot afford to cover the project on its own. This will be the first use of the revenue recapture fund toward a specific study.

BUSINESS READY COMMUNITY PLANNING GRANT PROGRAM

5. TIMELINE. Describe a realistic timeline for the planning process.

Task	Start Date	End Date	Hours Required	Estimated Cost
1. Research other Training Programs	7/1/2013	8/1/2013		
Identify Schools and other programs			24	
Curriculum content research			40	
Program delivery research			40	
Accreditation/ certification			16	
Total			120	\$ 9,000
2. Industry Interviews	7/15/2013	9/1/2013		
ID sample industry interviewees and develop survey tool			16	
On-site study of industry operation and needs			40	Travel costs of \$5,000
Evaluate training needs, gaps			40	
Develop job classification/skill set needs			64	
Total			160	
3. Specialty Trades Research	8/1/2013	9/1/2013		
ID associated businesses			24	
Research process and skill sets			64	
Evaluate common links/prioritize			40	
Total			128	\$ 9,600
4. Coordinate partnerships	9/1/2013	10/1/2013		
ID potential partners and coordinate			8	
Design of program delivery system			24	
Develop working agreements			40	
Identify program needs			24	
Total			96	\$ 7,200
5. Develop Core Program Offerings	10/1/2013	11/1/2013		
Review comparable programs			24	
Compliance review			16	
Industry approval			8	
Total			48	\$ 3,600
6. Develop Business Plan				
Identify and create legal structure			24	
Develop market plan and methods			40	
Develop operational plan			24	
Develop financial model			32	
Total			120	\$ 9,000
Project Total				\$ 55,400

Estimated Cost includes time, travel, purchased research materials and overhead in a single flat rate of \$75.00 per hour. The industry trip expense will be paid by Forward Cody as matching funds.

SECTION IV: SITE INFORMATION

1. Does the planning process pertain to a specific piece of property?

Yes No

If yes, what is the location/address of the property?

2. Is the property site publicly owned?

Yes No

If "no," identify current property owners with contact information.

5. How is the site currently used?

N/A

6. What is the proposed future land use of the site? Is it based on a community development plan? Reference the plan and describe how this project is consistent with that land use plan.

N/A

7. Is the site zoned? N/A

Yes No

If "yes," then what is the current zoning designation and is the proposed use consistent with that designation?

8. Are there any known environmental concerns at the site, especially asbestos, mold, lead-based paint, wetlands, floodplains, or sage grouse area?

Yes No N/A

If yes, explain:

9. What infrastructure is necessary to serve the proposed site (i.e., water, sewer, electricity, natural gas, transportation facilities, and telecommunications) and what are the current coverage, quality, and capacity of the existing infrastructure? If there are deficiencies within any of the infrastructure systems, explain how the deficiencies will be improved.

10. Please discuss the community's capacity to implement the plan that results from this planning process.

The Cody community embraces the opportunity to bring compatible light manufacturing to the community for many reasons. Over two decades ago when the Winchester Repeating Arms Company donated their entire firearms collection and their archival documents to the then called Winchester Museum, the community celebrated a great success. Little did they know that the concept of a facility to display every American-Made firearm was in the works. The Cody Firearms Museum opened in 1991 with a host of industry giants represented including Smith & Wesson, Colt, Winchester and Ruger. That event marked the coming of age in Cody as a household name amongst gun aficionados. Just last year at the Outdoor Channel's Golden Moose Awards (the outdoor industry Oscar's), the name Cody was mentioned 6 separate times. Though a seemingly trivial point, people that know guns know Cody. And knowing that means we can place a lot of faith in our ability to attract the interest of gun enthusiasts around the world in coming here to learn more about their craft.

Our potential partners in this effort, Northwest College and the Buffalo Bill Historical Center have internal expertise which can be tapped to our mutual benefit. Preliminary discussions have classes being held in both facilities, core classes being provided by the college with specialty programs offered by local tradesmen. All are excited by having one more activity to draw and to hold people in town.

Forward Cody will administer the study and assemble the necessary professionals are attracted to provide the best result.

SECTION V: TOURISM PROJECTS ONLY

1. Please attach, or provide a brief narrative regarding current methods that are in place to track visitation or visitor profile analysis: Tourism related project applicants should describe any current methods that are used to track visitation to the destination. For destinations with current visitation data, it is requested that they provide the past three years information.

Not applicable

BUSINESS READY COMMUNITY PLANNING GRANT PROGRAM

SECTION VI: BUDGET INFORMATION

1. Total BRC Request			\$25,000
2. Local Match.			
Cash Match Source	Status (approved or pending)	<i>Date of Approval</i>	Cash Amount
Economic Development Administration	Pending	Tentatively March 2013	\$25,000
Forward Cody (Revenue Recapture Funds)	Approved	11/13/2012	\$ 5,400
			\$
Total Cash Match			\$30,400
3. Total Project Costs (Sum 1+2)			\$55,400

**BUSINESS READY COMMUNITY GRANT AND LOAN PROGRAM
GRANT AGREEMENT BETWEEN THE WYOMING BUSINESS COUNCIL AND
THE CITY OF CODY**

1. **Parties.** The parties to this Grant Agreement are the State of Wyoming, by and through the Wyoming Business Council (“WBC”), whose address is 214 West 15th Street, Cheyenne, Wyoming 82002 and the City of Cody, a political subdivision of the State of Wyoming (“Grantee”), whose address is PO Box 2200, Cody, WY 82414.
2. **Purpose of Grant Agreement.** The WBC shall provide Business Ready Community Grant and Loan Program (“BRC”) Planning Grant funds to Grantee in the amount set forth in Section 4, and Grantee shall undertake and complete materials, projects and/or services (collectively, the “Project”) described in Attachments A, B and C attached hereto. Performance by Grantee of the requirements of this Grant Agreement and compliance with all BRC program rules and regulations is a condition to Grantee’s receipt of monies hereunder.
3. **Term of Grant Agreement and Required Approvals.** This Grant Agreement shall commence upon the date the last signature is affixed hereto. All services shall be completed by May 1, 2014, unless an extension is approved by WBC. This grant agreement shall terminate on June 30, 2016, unless otherwise amended or terminated in accordance with the terms and conditions specifically provided herein. This agreement may be extended when, in the sole discretion of the WBC, circumstances require an extension. Any extension shall be done by written amendment.
4. **Payment.** WBC agrees to grant monies to Grantee for performance of the Project, as invoices are submitted for work done in connection with the Project, completed in accordance with the requirements of this Agreement and the BRC program. The total payment to Grantee under this Grant Agreement shall not exceed twenty-five thousand dollars (\$25,000) (“Grant”). Payment will be made following Grantee’s delivery to WBC of invoices detailing services performed in connection with the Project in a form satisfactory to WBC. Payment shall be made from WBC’s BRC budget pursuant to the schedule shown on Attachment B hereto. No payment shall be made for any services performed in connection with the Project prior to the date upon which the last required signature is affixed to this Grant Agreement.
5. **Responsibilities of Grantee Regarding the Project.** The Project to be undertaken is described in Attachment A and C which are attached and made a part of this Grant Agreement.
6. **Responsibilities of WBC.** WBC will, at its discretion, assist in providing Grantee access to information, including without limitation providing Grantee with information concerning BRC program requirements, rules and other statutes and regulations referred to herein, and will cooperate with Grantee whenever possible. WBC shall have no obligations, other than those specifically set forth herein, regarding the Project or its performance.

7. **Special Provisions.**

A. Budget Transfer Limitation. Grantee agrees it will not exceed any of the line item totals listed in Attachment B by more than twenty percent (20%) without prior approval from WBC. Such changes will not result in any change in the total Project costs, or a change in the Grant amount.

B. Default and Remedies. In the event Grantee or any subgrantee of Grantee under this Grant Agreement defaults or is deficient in the performance of any term of this Grant Agreement or any requirements of the BRC program rules and regulations, then WBC shall have the right to exercise all remedies provided by law or in equity, including without limitation:

- (i) Immediately terminating this Grant Agreement without further liability or obligation of WBC;
- (ii) Issuing a letter of warning advising Grantee of the deficiency and putting the Grantee on notice that additional action will be taken if the deficiency is not corrected or is repeated;
- (iii) Recommending, or requesting Grantee to submit proposals for corrective actions, including the correction or removal of the causes of the deficiency;
- (iv) Advising Grantee to suspend disbursement of funds for the deficient activity;
- (v) Advising Grantee to reimburse any amounts improperly expended and reprogram the use of the funds in accordance with applicable requirements;
- (vi) Changing the method of payment to Grantee; and/or
- (vii) Reducing, withdrawing, or adjusting the amount of the Grant.

C. Monitor Activities. The WBC shall have the right to monitor all Project related activities of the grantee. This shall include, but not be limited to, the right to make site inspections at any time, to bring experts and consultants on site to examine or evaluate completed work or work in progress, and to observe personnel in every phase of performance of the Project.

D. No Finder's Fees. No finder's fee, employment agency fee, broker fee or other such fee related to this Grant Agreement shall be paid by either party.

E. Non-Supplanting Certification. Grantee hereby affirms that BRC grant funds will be used to supplement existing funds, and will not replace (supplant) funds that have been appropriated for the same purpose.

F. Publicity. Any publicity given to the Project or services provided herein, including, but not limited to, notices, information, pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Grantee, shall identify the Business Ready Community Grant and Loan Program as the funding program.

G. Reporting. Within 15 calendar days at the conclusion of each calendar quarter during the Term of this Grant Agreement, Grantee shall furnish WBC with a progress report. Each progress report shall set forth, in narrative form, the Project work accomplished under the Grant during the quarter or any other information requested by WBC. At the end of the term, Grantee shall furnish WBC with a comprehensive report of the Project and accomplishments pursuant to the Grant. Grantee shall likewise furnish WBC with a cumulative financial statement, reflecting total expenditures pursuant to this Grant Agreement upon completion of services.

H. Retention of Records. Grantee agrees to retain all records related to the Project which are required to be retained pursuant to this Grant Agreement or the BRC program rules and regulations for ten (10) years following WBC's date of notice to Grantee of closeout of the Grant, provided all audit requirements have been fulfilled.

I. Copies of Written Product. If the Project includes a final printed or written product such as a brochure, report, book, poster, etc., Grantee agrees to provide one copy of such product upon its completion to WBC without charge.

8. General Provisions

A. Amendments. Any changes, modifications, revisions or amendments to this Grant Agreement which are mutually agreed upon in writing by the parties hereto shall be incorporated by written instrument, signed by all parties to this Grant Agreement.

B. Applicable Law/Venue. The construction, interpretation and enforcement of this Grant Agreement shall be governed by the laws of the State of Wyoming. The Courts of the State of Wyoming shall have jurisdiction over this Grant Agreement and the parties, and venue for any action shall be in the First Judicial District, Laramie County, Wyoming.

C. Assignment. Certain duties and responsibilities of the Grantee may be delegated to Forward Cody Wyoming, Inc., whose address is 1131 13th Street, Suite 106, Cody, WY 82414, pursuant to the Development Agreement shown in Attachment C. Those duties include, but are not limited to administration and management of the Project funded by this Grant. Neither party shall assign or otherwise transfer any of the rights or delegate any of the duties set forth in this Grant Agreement without the prior written consent of the other party. Grantee shall not use this Grant Agreement, or any portion thereof, for collateral for any financial obligation, without the prior written permission of WBC. Any assignment to Forward Cody Wyoming, Inc. as permitted by the preceding sentence will not relieve Grantee of its responsibility to perform or cause to be performed all duties under this Grant.

D. Assumption of Risk. The Grantee shall assume the risk of any loss of state funding, due to the Grantee's failure to comply with state requirements. The WBC shall notify the Grantee of any state determination of noncompliance.

E. Audit/Access to Records. The WBC and any of its representatives shall have access to any books, documents, papers, and records of the Grantee that are pertinent to this Grant Agreement.

F. Availability of Funds. Each payment obligation of the WBC is conditioned upon the availability of government funds that are appropriated or allocated for the payment of this obligation. If funds are not allocated and available for the continuance of the services performed by the Grantee, the Grant may be terminated by the WBC at the end of the period for which the funds are available. The WBC shall notify the Grantee at the earliest possible time of the services that will or may be affected by a shortage of funds. No penalty shall accrue to the WBC in the event this provision is exercised, and the WBC shall not be obligated or liable for any future payments due or for any damages as a result of termination under this section. This provision shall not be construed to permit the WBC to terminate this Grant Agreement to acquire similar services from another party.

G. Award of Related Grant Agreements. The WBC may undertake or award supplemental or successor grant agreements for work related to this Grant Agreement. The Grantee shall cooperate fully with other grantees and the WBC in all such cases.

H. Compliance with Laws. The Grantee shall keep informed of and comply with all applicable federal, state and local laws and regulations in the performance of this Grant Agreement.

I. Entirety of Grant Agreement. This Grant Agreement consisting of eight (8) pages, Attachment A, consisting of one (1) page, and Attachment B, consisting of one (1) page, and Attachment C, consisting of ten (10) pages, represents the entire and integrated Grant Agreement between the parties and supersedes all prior negotiations, representations, and agreements, whether written or oral.

J. Extensions. Nothing in this Grant Agreement shall be interpreted or deemed to create an expectation that this Grant Agreement will be extended beyond the term described herein. This Grant Agreement may be renewed by agreement of both parties in writing, provided that there is no right or expectation of renewal or extension beyond the Term, and any renewal or extension will be determined at the discretion of WBC and subject to any necessary WBC approval. Any agreement to extend this Grant Agreement shall include, but shall not be limited to: an unambiguous identification of the Grant Agreement being extended; the term of the extension; a statement that all terms and conditions of the original Grant Agreement shall, unless explicitly delineated in the exception, remain as they were in the original Grant Agreement; and, if the duties of either party will be different during the extension than they were under the

original Grant Agreement, a detailed description of those duties.

K. Indemnification. The Grantee shall indemnify, defend, and hold harmless the State, the WBC, and their officers, agents, employees, successors, and assignees from any and all claims, lawsuits, losses, and liability arising out of Grantee's failure to perform any of Grantee's duties and obligations hereunder or in connection with the negligent performance of Grantee's duties or obligations, including but not limited to any claims, lawsuits, losses, or liability arising out of Grantee's malpractice.

L. Independent Contractor. Grantee shall function as an independent contractor for the purposes of this Grant Agreement, and shall not be considered an employee of WBC for any purpose. Grantee shall assume sole responsibility for any debts or liabilities that may be incurred by the Grantee in fulfilling the terms of this Grant Agreement, and shall be solely responsible for the payment of all federal, state and local taxes, which may accrue because of this Grant Agreement. Nothing in this Grant Agreement shall be interpreted as authorizing Grantee or its agents and/or employees to act as an agent or representative for or on behalf of WBC, or to incur any obligation of any kind on the behalf of WBC. Grantee agrees that no health/hospitalization benefits, workers' compensation and/or similar benefits available to WBC employees will inure to the benefit of Grantee or Grantee's agents and/or employees as a result of this Grant Agreement.

M. Kickbacks. The Grantee certifies and warrants that no gratuities, kickbacks or contingency fees were paid in connection with this Grant Agreement, nor were any fees, commissions, gifts, or other considerations made contingent upon the award of this Grant Agreement. If the Grantee breaches or violates this warranty, the WBC may, at its discretion, terminate this Grant Agreement without liability to the WBC, or deduct from the Grant Agreement or consideration, or otherwise recover, the full amount of any commission, percentage, brokerage, or contingency fee.

N. Nondiscrimination. The Grantee shall comply with the Civil Rights Act of 1964, the Wyoming Fair Employment Practices Act (Wyo. Stat. §27-9-105 et seq.), the Americans with Disabilities Act (ADA), 42 U.S.C. §12101, et seq., and the Age Discrimination Act of 1975 and/or any properly promulgated rules and regulations thereto and shall not discriminate against any individual on the grounds of age, sex, color, race, religion, national origin, or disability on the connection with the performance under this agreement.

O. Notices. All notices arising out of, or from, the provisions of this Grant Agreement shall be in writing and given to the parties at the address provided under this Grant Agreement, either by regular U.S. mail or delivery in person. Delivery shall be deemed to have occurred 3 days following deposit in the U.S. mail or upon delivery in person.

P. Ownership of Documents/Work Product/Materials. All documents, records, field notes, data samples, specimens, and materials of any kind resulting from performance of this Grant Agreement are at all times the property of the WBC.

Q. Prior Approval. This Grant Agreement shall not be binding upon either party, no services shall be performed under the terms of this Grant Agreement, and the Wyoming State Auditor shall not draw warrants for payment on this Grant Agreement, until this Grant Agreement has been reduced to writing and approved as to form by the Office of the Attorney General.

R. Severability. Should any portion of this Grant Agreement be judicially determined to be illegal or unenforceable, the remainder of this Grant Agreement shall continue in full force and effect, and either party may renegotiate the terms affected by the severance.

S. Sovereign Immunity. The State of Wyoming and WBC do not waive sovereign immunity by entering into this Agreement and the Grantee does not waive governmental immunity, and each specifically retains all immunities and defenses available to them as sovereigns or governmental entities pursuant to Wyo. Stat. § 1-39-101, et seq., and all other applicable law. Designations of venue, choice of law, enforcement actions, and similar provisions shall not be construed as a waiver of sovereign immunity. The parties agree that any ambiguity in this Contract shall not be strictly construed, either against or for either party, except that any ambiguity as to sovereign immunity shall be construed in favor of sovereign immunity.

T. Taxes. Grantee shall pay all taxes and other such amounts required by federal, state and local law, including but not limited to social security taxes, workers' compensation, unemployment insurance and sales taxes in connection with performance of the Project and this Grant Agreement.

U. Termination of Grant Agreement. This Grant Agreement may be terminated, without cause, by either party upon thirty (30) days written notice. The WBC may terminate this Grant Agreement immediately for cause if the Grantee fails to perform in accordance with the terms and conditions of this Grant Agreement. Should the Grantee fail to perform in a manner consistent with the terms and conditions set forth in this Grant Agreement, payment under this Grant Agreement may be withheld until such time as the Grantee performs its duties and responsibilities.

V. Third Party Beneficiary Rights. The parties do not intend to create in any other individual or entity the status of third party beneficiary, and this Grant Agreement shall not be construed so as to create such status. The rights, duties and obligations contained in this Grant Agreement shall operate only between the parties to this Grant Agreement, and shall inure solely to the benefit of the parties to this Grant Agreement. The provisions of this Grant Agreement are intended only to assist the parties in determining and performing their obligations under this Grant Agreement.

W. Time is of the Essence. Time is of the essence in the performance by Grantee all provisions of the Grant Agreement.

X. Titles Not Controlling. Titles of sections are for reference only, and shall not be used to construe the language in this Grant Agreement.

Y. Unused/Misused Funds. The WBC shall be entitled to recover from the Grantee any full or partial payment made under this Grant Agreement for: 1) any payments used for purposes not authorized, or performed outside this Grant Agreement, 2) any payments for services the Grantee is unable to provide, 3) any payments for services the Grantee did not provide but was required to provide under the terms of this Grant Agreement.

Z. Waiver. The waiver of any breach of any term or condition in this Grant Agreement shall not be deemed a waiver of any prior or subsequent breach.

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9. **Signatures.** By signing this Grant Agreement, the parties represent and warrant that they have read and understood it, that they agree to be bound by the terms of the Grant Agreement, that they have the authority to sign it, and that they have received a signed and dated copy of the Grant Agreement.

The effective date of this Grant Agreement is the date of the signature last affixed to this page.

WYOMING BUSINESS COUNCIL

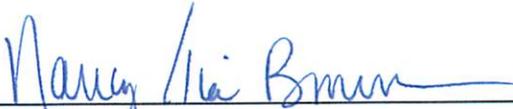
Robert K. Jensen, Chief Executive Officer

Date

Molly Spangler, Director
Investment Ready Communities

Date

CITY OF CODY



Nancy Tia Brown, Mayor
City of Cody

8.7.13
Date

ATTORNEY GENERAL'S OFFICE APPROVAL AS TO FORM



S. Jane Caton
Senior Assistant Attorney General

7-19-13
Date

**ATTACHMENT A TO
BUSINESS READY COMMUNITY GRANT AND LOAN PROGRAM
GRANT AGREEMENT BETWEEN THE WYOMING BUSINESS COUNCIL AND
THE CITY OF CODY**

Grantee will receive the sum of \$25,000 of the Business Ready Community (BRC) program funds. Grantee will, in turn, use the funds to conduct a study that will assist in determining the feasibility of starting a school in Cody to train employees for the firearms industry. The study will determine the viability of the business opportunity and if deemed viable, will aid in the development of a business plan to move the project forward. The scope of work includes researching other gunsmithing schools, interviewing small and large scale firearms manufacturers to determine needed skill sets, identifying specialty trades associated with the manufacture of firearms, developing working agreements with program partners, constructing core offerings for the educational curriculum and developing a business plan for the program.

The project is more particularly described in the BRC application received by the WBC on November 26, 2012, and the Project Development and Administration Agreement made by and between the Grantee and Forward Cody Wyoming, Inc.

Grantee will be required to develop a Feasibility Study that identifies the feasibility of starting a school in Cody to train employees for the firearms industry, and specifies both short and long-term objectives that have been developed in accordance with the primary goals of the BRC program. The plan will address financing sources for the implementation phase of the project.

Grantee will be required to provide information as requested by the State of Wyoming, by and through the WBC, about partnerships with Northwest Community College, and Buffalo Bill Historical Center, future educational program development, workforce development and diversification efforts, job creation in targeted industry and related industry sector.

**ATTACHMENT B TO
BUSINESS READY COMMUNITY GRANT AND LOAN PROGRAM
GRANT AGREEMENT BETWEEN THE WYOMING BUSINESS COUNCIL AND
THE CITY OF CODY**

Cody Gunsmithing School Feasibility Study	
BRC amount	\$ 25,000
Cash Match	\$ 30,400
TOTAL PROJECT COST	\$ 55,400

For the Grantee to be reimbursed for travel expenses, the following must be provided:

- Date of the trip
- Reason for the trip
- Person(s) making the trip
- Amount of miles charged and at what rate
- Receipt for lodging and meals

Grantee must provide the WBC with a digital copy of the completed plan before final payment can be made and the grant closed.

This grant is incrementally funded as costs are incurred according to the above Projected Grant Expenditure Schedule. The WBC will release funds only after payment vouchers or invoices approved by the Grantee are submitted to the WBC. After receipt of cash requests and billing documentation, the WBC will pay the amounts of invoices at forty-five percent (45%). Verification of all in-kind contributions must be submitted to the WBC.

If actual costs of the project are more than the available funds indicated in Attachment B, Grantee agrees to pay the difference in the amount of funds awarded through the BRC Program and the actual costs of the completed Project.

If there is additional funding for the project, the Grantee must provide the WBC with all necessary information regarding the funding.

**ATTACHMENT C TO
BUSINESS READY COMMUNITY GRANT AND LOAN PROGRAM
GRANT AGREEMENT BETWEEN THE WYOMING BUSINESS COUNCIL AND
THE CITY OF CODY**

PROJECT DEVELOPMENT AND ADMINISTRATION AGREEMENT

THIS AGREEMENT (this "Agreement") is made and entered into by and between the City of Cody, a political subdivision of the State of Wyoming ("City of Cody") and Forward Cody Wyoming, Inc., a Wyoming non-profit corporation ("Forward Cody").

RECITALS

(A) The City of Cody will apply for a Wyoming Business Ready Communities-Planning (the "Grant") from the Wyoming Business Council ("WBC") in the amount of Twenty Five Thousand Dollars (\$25,000.00) ("the grant") and will distribute the money from that grant to Forward Cody, pursuant to the terms of that grant according to state law, to allow Forward Cody to acquire appropriate consulting services in the course of carrying out the proposed feasibility study in Cody, Wyoming

(B) The City of Cody and Forward Cody believe that conducting this feasibility study for the development of a gunsmithing school in Cody is compatible with the community's desire to grow economically and that the project has the potential of promoting sound economic growth of Cody, Wyoming area through, among other things, the creation of new jobs, improvement of the tax base, and creation of other resources in Cody, Wyoming area, all of which constitute a public purpose, and,

(C) The program under which the grant is given authorizes project administration by a community development organization other than the Grant applicant pursuant to a written agreement between the applicant and the community development organization; and

(D) Forward Cody is a community development organization; and

(E) The complex nature of the project will require significant expenditure of time and resources for project administration; and

(F) Forward Cody has significant expertise and knowledge of the project to properly perform the project administration; and,

(G) It is of a definable benefit to the City of Cody, in the savings of City resources, and reasonably necessary to the City of Cody, based upon the expertise of Forward Cody, that Forward Cody administer the project.

NOW, THEREFORE, for and in consideration of the foregoing premises, and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

PROJECT DESCRIPTION:

The project involves the contracting for professional services with the experience and expertise to analyze the potential of creating a gunsmithing school in the Cody area. The terms and requirements of the Grant agreement are, by this reference, incorporated herein.

1. OBLIGATIONS OF FORWARD CODY:

1.A. Forward Cody shall be responsible for all phases of grant management and administration of the Project. In this capacity, Forward Cody shall, among other things necessary to manage the Project:

1.A(i). With the agreement of the City of Cody, contract with a professional consultant (s) to provide the necessary professional services in the course of evaluating this opportunity.

1.A(ii). Account for and oversee the expenditure of Grant funds in accordance with the terms of the Grant and State law. As part of this obligation, Forward Cody shall comply with any and all advertising and bidding requirements for all phases of the project, and shall not hire, contract with, bind itself or otherwise commit grant money for construction or development of the project until it has consulted with the City of Cody staff to ensure compliance with state advertising and bidding requirements.

1.A(iii). Keep appropriate and complete records of transactions relative to the Grant.

1.A(iv). Keep the City of Cody informed of all matters regarding the Project and give regular reports to the City of Cody about the Project. Such reports shall be given as often as the City of Cody requests and, at the option of the City of Cody, may be verbal or written.

1.A(v). Complete all reporting requirements for the Grant including but not limited to publishing notices, submitting reports and the prompt submission of grant-eligible expenditures for reimbursement to the City of Cody.

1.B. With respect to the costs for the Project, Forward Cody shall make reimbursement requests, together with necessary supporting documents no less frequently than monthly or as dictated by study's progress and/or WBC grant guidelines in such form as may be required by the City of Cody and/or the WBC. Forward Cody shall make such other reports in such forms and at such times as may be reasonably required by the City of Cody or the WBC.

- 1.C. In performance of its obligations under this Agreement, Forward Cody shall conform its conduct to the statutory obligations of the City of Cody and the grant requirements undertaken by the City of Cody.
- 1.D. The City of Cody may terminate this agreement for reasonable cause, or for any breach of this agreement by Forward Cody. Forward Cody services shall be deemed to start after all parties have signed this agreement.
- 1.E. Forward Cody may not terminate this agreement before the successful completion of this Agreement. Following such completion, Forward Cody may terminate this agreement at any time upon giving the City of Cody sixty (60) days prior notice.

2. OBLIGATIONS OF THE CITY OF CODY:

2.A. The City of Cody shall:

- 2.A(i). Apply for the Grant on or before December 1, 2012;
- 2.A(ii). Notify WBC that Forward Cody is the designated community development organization with respect to the administration of the Grant.
- 2.A(iii). Forward any and all documentation received from WBC or others regarding this project to Forward Cody in a timely manner.
- 2.A(iv). Receive, review and submit in a timely fashion grant reports and requests for grant reimbursements submitted to the City of Cody by Forward Cody. Forward Cody recognizes that the submittal and payment process may take up to sixty (60) days, and will include a statement in all contracts with each contractor and others who will be paid by grant funds (collectively "payees") that informs the payees that payment for invoices may be delayed by at least sixty (60) days.
- 2.A(v). Forward all grant reimbursements from WBC to Forward Cody in a timely fashion for all appropriate expenses paid by Forward Cody.

3. BREACH AND REMEDIES:

Any party believing that another is in breach of the provisions of this Agreement shall notify the defaulting party in writing of the breach, including within such notice the facts of the conduct constituting the breach and the steps necessary to cure the breach. The parties agree to meet within five (5) working days of such notice to discuss and resolve the breach. If, within fifteen (15) days after the notice of breach, the breach has not been cured, or if the breach cannot reasonably be cured within such time, and if steps have not been undertaken to reasonably cure the breach, then the non-defaulting parties may take steps reasonably necessary to enforce their

rights under this Agreement. Any controversy or claim arising out of or related to this Agreement, or the breach thereof, may be settled by arbitration administered by the American Arbitration Association under its Commercial Arbitration Rules, and judgment on the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. This Agreement will be construed under the laws of the State of Wyoming and the appropriate venue and jurisdiction for any injunctive relief or the filing of any arbitration determination shall lie in the District Court, Fifth Judicial District in Park County, Wyoming. Any arbitration shall be conducted in Cody, Wyoming.

4. REPRESENTATIVES/NOTICES

The City of Cody designates Nancy Tia Brown as their "Representative", and Forward Cody designates James Klessens as its "Representative." All notices and invoices required in this Agreement shall be in writing, properly addressed to the Representative as follows:

To The City of Cody
Nancy Tia Brown, Mayor
1338 Rumsey Avenue
Cody, WY 82414

To Forward Cody:
Forward Cody Wyoming, Inc.
Attn: James Klessens
1131 13th Street, #106
Cody, WY 82414

Any notice to be given herein shall be deemed given three days after the same is placed in the U.S. Mail, certified, return receipt requested, to the last known address of the addressee, or on the date such notice is actually delivered, if delivered by any means other than by certified mail (telefaxed notices shall be deemed given upon completion of transmission to the duly assigned telefax number of the party to whom such notice is given).

When dealing with each other in the performance of this Agreement, the parties may assume without verification that the designated Representative is acting with authority with respect to all dealings between the parties. Conversely, only the designated Representatives have authority to represent and bind the parties relative to all matters regarding the performance of this Agreement, except that the parties understand that the Mayor of the City of Cody does not have authority to sign without an affirmative vote of the Council.

5. REPRESENTATIONS AND WARRANTIES OF FORWARD CODY.

Forward Cody represents and warrants that:

- 5.A. **Legal Status.** Forward Cody is a legally formed, non-profit corporation, validly existing, under the laws of Wyoming.
- 5.B. **Power.** Forward Cody has full power and authority to enter into and perform this Agreement. The execution and delivery of this Agreement and the performance and observance of their terms, conditions, and obligations, have been duly authorized by all necessary corporate action by Forward Cody. This Agreement is a valid and binding obligation of Forward Cody, enforceable in accordance with its terms, except as such enforcement may be limited by bankruptcy, insolvency, reorganization, moratorium, or other similar laws affecting enforcement of creditors' rights generally and by general principles of equity (whether applied in a proceeding at law or in equity).
- 5.C. **Nonbreach of Other Agreements.** The execution and delivery of this Agreement and the consummation of the transactions contemplated herein will not conflict with the certificate of organization, operating agreement, or other organizational or governing documents of Forward Cody of any mortgage or lien to which Forward Cody is a party or is subject or by which Forward Cody or its properties are bound or affected, or in any material respect of any lease, agreement, instrument, order, judgment, decree, law, rule, regulation, or any other restriction of any kind or character to which Forward Cody is a party or is subject or by which Forward Cody or its properties are bound or affected. No consent, approval, authorization, or order of, and no notice to or filing with, any court or governmental authority or third party is required in connection with the execution, delivery, or performance by Forward Cody of this Agreement or to consummate any transactions contemplated hereby or thereby, except as specifically provided in this Agreement.
- 5.D. **No Pending Lawsuits.** There are no actions, suits, or proceedings against Forward Cody pending or, to the knowledge of Forward Cody threatened before any court or by or before any governmental instrumentality, which could have a materially adverse effect on the ability of Forward Cody to perform its obligations under this Agreement.
- 5.E. **No Default in Court Orders or Similar Agreements.** There exists no default by Forward Cody with respect to any order, writ, injunction, decree, or demand of any court or governmental instrumentality against it, and Forward Cody is not in default of any agreements similar to the Agreement set forth herein with any other state, city, governmental agency, or any other party.

5.F. **Signatory Authority.** Each person signing this Agreement on behalf of Forward Cody has the full authority to sign on behalf of and bind Forward Cody to this Agreement.

6. NECESSARY ACTS AND FURTHER ASSURANCES.

The parties shall at their own cost and expense execute and deliver such further documents and instruments and shall take such other actions as may be reasonably required or appropriate to evidence or carry out the intent and purposes of this Agreement or to show the ability to carry out the intent and purposes of this Agreement.

7. NO WAIVER OF IMMUNITIES:

Notwithstanding any other provision of this Agreement, nothing in this Agreement shall be read to constitute or to require a waiver of any rights or privileges of the City of Cody under the doctrines of sovereign or governmental immunity nor shall in any way be deemed a waiver of any of the requirements, defenses and limitations provided by the Wyoming Governmental Claims Act.

8. AVAILABILITY OF FUNDS:

The obligations of the parties are conditioned upon the availability of funds appropriated or allocated for use under this Agreement from the WBC. If funds are not allocated and available as needed for the parties to perform this Agreement then this Agreement may be terminated at the end of the period for which funds, if any, are available. Each party shall notify the other party at the earliest possible time if the Agreement will or may be affected by a shortage of funds. No penalty shall accrue to either party in the event this provision is exercised, and neither party shall be obligated or liable for any future payments due or damages as result of termination under this section.

9. COMPLIANCE WITH LAWS:

Forward Cody shall comply with all applicable municipal, state, and federal ordinances, laws, rules and regulations as they are now or as they are enacted, and shall not engage in any practice which may have the effect of discriminating against any entity on the basis of disability, age, sex, race, creed, color, national origin, ancestry, or religion.

10. INDEMNITY:

Forward Cody shall indemnify, defend and hold the City of Cody harmless from and against any and all claims of any nature whatsoever arising from or having connection with the performance of any duties by Forward Cody related in any way to this Agreement.

11. CONTRACTUAL MATTERS

11.A. **Performance Matters.** With respect to the performance of this Agreement, Forward Cody agrees as follows:

11.A(i). **Nondiscrimination.** Forward Cody shall comply with Presidential Executive Order 11246 entitled, "Equal Employment Opportunity," as amended by Presidential Executive Order 11375, and as supplemented in the Department of Labor Regulations (41 CFR Part 60), the Civil Rights Act of 1964, the Wyoming Fair Employment Practices Act (Wyo. Stat. § 27-9-105 et seq.), and the Americans with Disabilities Act (hereinafter referred to as "ADA"). 42 U.S.C. 12101, et seq. Forward Cody shall assure that no person is discriminated against based on the grounds of sex, race, religion, national origin or disability in connection with the performance of this Agreement.

11.A(ii). **Publicity.** Any publicity given to the program or services provided herein including, but not limited to, notices, information, pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for Forward Cody relative to the construction of the Project, shall identify the City of Cody and WBC as the sponsoring agencies and shall not be released without prior written approval from the City of Cody. The City of Cody will respond within a reasonable time to requests by Forward Cody regarding proposed publicity.

11.B. **Local Public Hearing and Approval.** The Parties acknowledge that the application for grant funding by WBC requires the City of Cody as applicant to solicit citizen input through a published public hearing before submission of an application, and a resolution passed by the City of Cody. In the event the City of Cody does not pass a resolution supporting the application by the City of Cody to WBC for grant funds for the Project, the City of Cody shall have the right to declare this Agreement null and void and of no further force or effect. Thereby, the parties shall be released from performing all obligations, covenants, and promises contained in this Agreement and each party shall bear and be solely responsible for the payment of all costs and expenses of any kind or nature that they have incurred pursuant to this Agreement.

11.C. **Audit.** The City of Cody and any of its representatives shall have access to any books, documents, papers, and records of Forward Cody which are pertinent to this Agreement and which are not legally privileged. Additionally, Forward Cody shall abide by all regulations imposed by funding sources or governmental agencies, such as auditing requirements, payroll affidavits, and other documentation or verification.

- 11.D. **Third Party Beneficiary Rights.** The parties do not intend to create in any other individual or entity the status of a third party beneficiary, and this Agreement shall not be construed so as to create such status. The rights, duties and obligations contained in this Agreement shall operate only between the parties to this Agreement, and shall inure solely to the benefit of the parties to this Agreement. The provisions of this Agreement are intended only to assist the parties in determining and performing their obligations under this Agreement. The parties to this Agreement intend and expressly agree that only signatories to this Agreement shall have any legal or equitable right to seek to enforce this Agreement, to seek any remedy arising out of a party's performance or failure to perform any term or condition of this Agreement, or to bring an action for the breach of this Agreement.
- 11.E. **Supplanting.** Wyoming Business Council Grants must be used to supplement existing funds for program activities and cannot replace, or supplant, nonfederal funds that have been appropriated for the same purpose.
- 11.F. **Force Majeure.** No party shall be liable for failure to perform under this Agreement if such failure to perform arises out of causes beyond the control and without the fault or negligence of the nonperforming party. Such causes may include, but are not limited to, acts of God or the public enemy, fires, floods, epidemics, quarantine restrictions, freight embargoes, and unusually severe weather. This provision shall become effective only if the party failing to perform immediately notifies the other party of the extent and nature of the problem, limits delay in performance to that required by the event, and takes all reasonable steps to minimize delays. This provision shall not be effective unless the failure to perform is beyond the control and without the fault or negligence of the nonperforming party.
- 11.G. **Independent Contractor Relationships.** It is specifically understood and agreed that the relationship of the parties is that of independent contractors and that the officers, employees and agents of one party are not acting as the officers, employees or agents of the other. No party hereto shall make any representation of being the officer, agent, or employee of the other.
- 11.H. **Entire Agreement.** This Agreement and the documents referenced herein contain all the terms and conditions agreed to by the parties and constitutes the sole agreement between them regarding the subject matter of this Agreement and supersedes all understandings and agreements, whether oral or in writing, previously entered into by them with respect thereto.
- 11.I. **Successors and Assigns.** Forward Cody shall not assign or otherwise transfer any of the rights or delegate any of the duties set forth in this Agreement without the prior written consent of the City of Cody. Forward Cody shall not use this Agreement, or any portion thereof, for collateral for any financial obligation

without the prior written consent of the City of Cody and Forward Cody. The terms of this Agreement shall bind the parties hereto and their permitted successors and assigns. The reference above to permitted successors and assigns is not intended to constitute consent to any assignment of this Agreement but has reference only to those instances in which specific written consent may have been given by the City of Cody and/or Forward Cody.

- 11.J. Modification. This Agreement may be amended or modified only in a writing signed by all the parties hereto.
- 11.K. Paragraph Headings. Paragraph headings are inserted primarily for convenience, and where they conflict with the text in the construction of this Agreement, the text shall control.
- 11.L. Waiver and Failure to Declare a Default. The failure of any party to declare a default or to enforce its respective rights under this Agreement shall not be construed as a waiver by such party of this right to do so for such any subsequent default or violation.
- 11.M. Interpretations. Whenever in this Agreement the singular is used and the plural would be applicable, then such usage of the singular shall be deemed and considered to include the plural, and vice versa. Whenever a particular gender is used and another gender is applicable, then such usage shall be deemed to consider and include the other, actually applicable gender.
- 11.N. Invalid Provisions. It is understood and agreed that any term or provision of this Agreement which is invalid or unenforceable shall be ineffective only to the extent of such invalidity or unenforceability without invalidating the remaining provisions hereof.
- 11.O. Facsimile Signatures and Counterparts. This Agreement may be executed in any number of counterparts, and each of such counterparts shall for all purposes be deemed to be an original, and all such counterparts shall together constitute but one and the same agreement. Also, this Agreement may be executed by facsimile provided that the parties shall, forthwith circulate and sign no less than four (4) copies of an original signature page.

DATED effective _____, 2012.

THE CITY OF CODY

FORWARD CODY WYOMING, INC.

By: Steve Miller

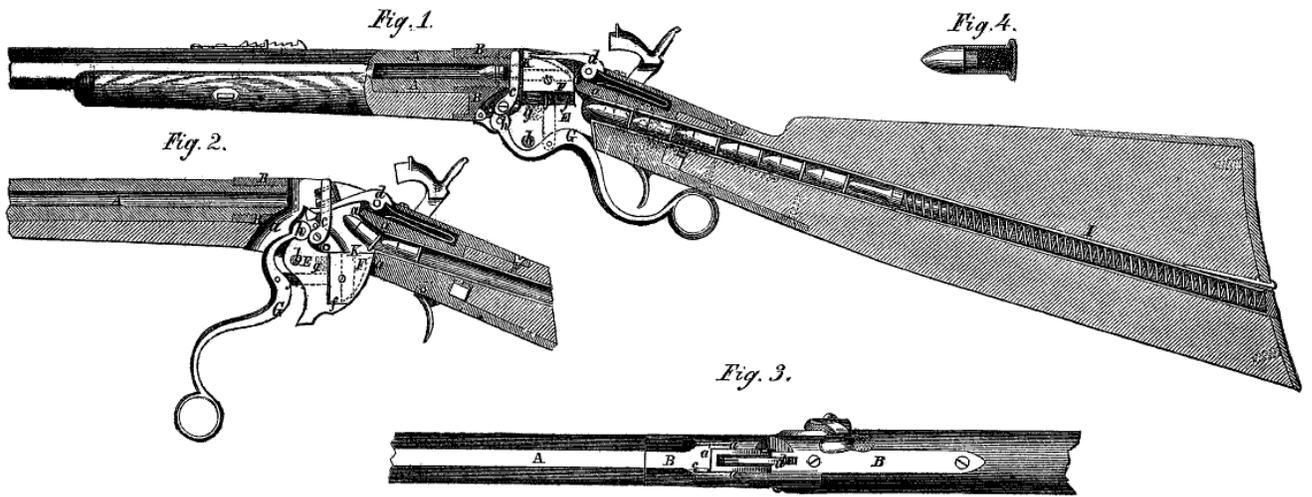
By: James Klessens CEO/Pres.

Title: Nancy Tia Brown, Mayor
Steve Miller, Council President

Title: James Klessens CEO/President

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Cody, Wyoming Legacy Firearms: Where the Past Meets the Future



A program to honor significant innovation with modern technique

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1.0 Executive Summary

The US market for collectible historic firearms is enormous, with an estimated size of over 300,000 men and women who regularly participate in historical reenactments, along with many more thousands of collectors of famous, rare and unique firearms. These enthusiasts have very high standards for the historic accuracy of both their gear and their guns, and seek to equip themselves with the best made firearms possible. These firearms must be more than display pieces...most reenactors participate in regular shooting competitions duplicating conditions that existed in the past. Currently this is a much underserved market, as most domestic firearm production is geared towards the larger segments of self-defense and hunting. This leaves the historic collector currently with two choices: Pay very high prices for the few remaining original firearms or purchase foreign-made firearms of questionable authenticity and value.

Cody Legacy Firearms was formed in October 2015 to reach that market with very high quality, museum grade reproductions of historic firearms. Led by Thomas Theall, with his 30+ years of experience in firearms design and manufacture, C.L.F. intends to become a world leader in the production of truly authentic classic firearms suitable for both collectors and enthusiasts.

Cody Legacy Firearms will require approximately \$6,500,000 to launch this project. This estimate is based upon the forecasted sales, company growth, and profit margins for the next three years.

The Team

Thomas Theall, CEO – Engineering Lead of C.L.F., will be the core player in the program's development. Theall was identified by Forward Cody as the leader of a potentially powerful program in the development of a manufacturing culture in our community. While the love and understanding of firearms is present, the ability to implement high quality production techniques is not. Theall has over 30 years involvement of direct manufacturing experience in the Firearms industry following his study of gunsmithing in Colorado. Having already earned a degree in Engineering, Thomas began work for one of the largest firearms companies in NH. While there, he became a Master-level Toolmaker, learning to design fixtures and gages for use in modern manufacturing. He became instrumental in the prototyping of new product lines, and eventually moved into being a primary designer of firearm components. He is well-versed in reverse engineering, 3D CAD and multi-axis CAM, and helped lead the company into the era of modern CNC production. Since leaving that company, Thomas has worked as an independent engineering consultant for several small to mid-size firms, bringing his vast experience in design and manufacturing to companies nationwide. Thomas will serve as the C.E.O. and Chief Engineer for C.L.F., directing the Research & Development for new products while

also overseeing the CAD and CAM required to produce those new products. As can be noted, Theall has a dynamic package of skill which makes him extremely unique and thus valuable in the implementation of this program.

Chief Operations Officer- To Be Named will run the day-to-day operations of the company.

Production Lead - To Be Named will serve as the lead production member, operations supervisor and quality control agent on the manufacturing side of the firearms facility, This individual will be competent in the use of hand and automated systems.

Production Lead –Wood- To Be Named will be a highly trained specialist in the field of woodworking for firearms. This individual will be competent in all aspects of the production of wood stocks used for rifles and shotguns, in order to train the staff of workers via the apprenticeship model.

Metalworking Lead - To Be Named will have extensive experience in the metalworking field for CNC machining, CAM programming, and most importantly have experience instructing apprentices in the Workforce Development component

Office Staffing – Two specific skill sets are needed in the office to maintain records for the company. These include:

Shipping/BATFE Compliance – To Be Named – requires extensive knowledge of federal and state regulations on the sale and transfer of firearms.

Accountant- To Be Named responsible for all aspects of bookkeeping, inventory and cost controls.

Our production workers will come from the Cody, Wyoming area. We recognize that there is a critical shortage of highly skilled workers of the types we are seeking, so we have decided from the beginning to build our company using the time-tested apprenticeship model. We intend to seek out motivated individuals, and will be openly reaching out to military veterans who are in search of training that will give them long, rewarding careers. We also intend to work with local high schools to give students an option to become highly skilled manufacturing workers without having to leave the region to find employment.

Our primary staff will be carefully chosen to fulfill this goal, and our legacy to the Cody area will be more than a cold factory building, but instead will be a cornerstone of future manufacturing for the entire region. (See Appendix for more Apprenticeship information)

The Production Facility

From the initial conception of C.L.F., we have planned on locating this business in Cody, Wyoming. There are many reasons for this: the highly favorable business climate of the State of Wyoming, the availability of property suitable for manufacturing, and the strong support from Forward Cody to guide us to all the necessary local connections, but the most important reason for locating our business in Cody is the Cody Firearms Museum at the Buffalo Bill Center of the West. This museum is both the inspiration for the entire concept of this business and the major key to our success. Housing thousands of the world's greatest firearms as well as having many original patent models and blueprints of these great designs, the Museum is a repository of knowledge that will allow our company to truly reproduce those great firearms of the past with a level of true authenticity that will make them museum quality.

Our initial plan for this facility is an ambitious one, but also quite realistic. We will construct a 20,000 sq. ft. building to be located in an industrial park in Cody. Along with this facility, our plan calls for the machines needed to produce firearms at the level required to meet our production/profit goals in the most efficient manner possible. As we will be working with CNC machines, which can run for periods unattended, we can have fewer staff than the number of machines running. Using our knowledge of Lean Manufacturing garnered in both the US and in Japan, we intend to have a highly efficient production facility that keeps all forms of waste to a minimum, whether that waste is scrapped parts or employee non-productive time. Our list of equipment desired was carefully calculated for the immediate and future plans of production for our three year projections and should allow us to prove to be a factory that can serve as an example of 21st century manufacturing.

Market Opportunities

As already stated, the market for the products we intend to build is a very large one. We are going into a relatively untapped market, which does give us an immediate advantage. The reenactment segment numbers over 300,000 people who must use either original period firearms or authentic reproductions in order to participate. Currently the majority of reproduction firearms are imported from Europe or Asia. As the events being reenacted are legendary US events, most participants prefer to use all American produced equipment when available. We will aim to fill that niche with a series of high quality, verifiably authentic reproductions that will be 100% American made.

We also are aiming for collectors of high grade, limited production firearms. Most of our production will center around firearms that have not been made or reproduced by anyone for 100 years or more. Using our technological advantages to produce the best possible quality of fit and finish, we know that we will be able to reach into the collectors' market, estimated at between 8 to 10 million people who purchase one or more collectible firearms per year. We will be able to keep our marketing expenses to a minimum while still

spreading the news of our offerings to those millions of interested potential customers through social media, online gun blogs and directly reaching out to gun writers specializing in historic firearms,

Our long-term plan is to continually introduce new production runs of different firearms from the past. Each production run will be limited to create intrinsic collectible value, and therefore demand, for each firearm. As our potential catalog of future products numbers in the thousands, we can see a long and bright future for this venture.

Financial Projections

The initial capitalization of \$6,500,000 will be used to acquire the real property, equipment and working capital needed to launch the company. Included in the initial cost is a \$1,500,000 line of credit to support startup costs and unexpected expenses as they may arise. We have used industry standards when creating our comprehensive list of materials, supplies and machines that we will need to properly start the company (see appendix).

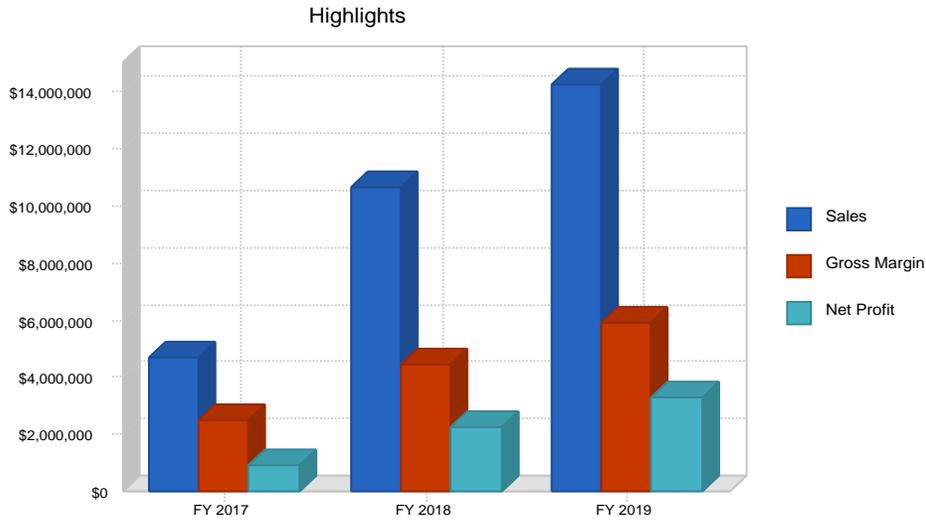
The projected sales numbers show the ability to make a profit early in the operation of the venture. These sales figures make Cody Legacy Firearms a worthwhile investment or credit. In the first year of full operation, sales are projected at \$4,695,000, and this revenue is with only two different gun lines. Year two's projected sales jump by 125% to \$10,644,000, with the addition of three more guns. Year three's projected sales increase 34% to \$14,250,000 with four new guns added. In the first year, the estimated gross margin is \$2,470,496 (52.62%), yielding a net profit of \$849,057 (19.04%). Year two's projected gross margin is \$4,425,208 (41.55%), with a net profit of \$2,233,462 (20.97%). Year three's projected gross margin is \$5,934,568 (41.69%), with a net profit of \$3,271,073 (22.95%).

All of these calculations are predicated on a 6 month startup period for operations. Although tangible product will be made in that startup phase, no revenues are anticipated in that period of time.

The starting date for operations is contingent of the full capitalization of the project.

The following chart shows the growth described above:

Chart: Highlights



1.1 Company Goals and Objectives:

Our end goal is to be known as the leading manufacturer of museum quality reproductions in the world. To reach that goal, we will emphasize quality and accuracy at every step of manufacturing. We intend to begin with one product, make it to the best of our ability, and at regular intervals introduce new products based upon customer demand. Quantities of each product will be limited, in order to keep tight control on the level of quality in each part of each product. We respect the thoughts and creativity that went into the original product, and will carry that respect forward so that our customers will be proud to own one of our products.

1. Create a partnership with the firearm collectors’ market and introduce new products in a timely manner to satisfy their requests, eventually ramping up to four or more new product introductions per year. Always seek the niche market that is being unfulfilled by our competition.
2. Innovate constantly, taking advantage of the advancements in manufacturing methods and techniques to allow the company to lower time to market for each new product, and reduce the costs of manufacturing without reducing the level of quality.
3. Work with our employees to create a true center of Lean Manufacturing to reduce waste in all of its forms and increase productivity in ways that benefit our company, our employees and most importantly, our customers.
4. Strive to grow initially to a level where we can add multiple products each year while still finding markets for different versions of previously produced products, including the lucrative parts market for gunsmiths seeking to restore the original versions of our firearms.

5. To support and partner closely with the Cody Firearms Museum and their extensive firearms collection and their educational efforts to increase knowledge of the importance of firearms and firearms manufacture to the history of the U.S. Our products will be accurate representations of some of the truly rare and unique firearms on display at the Museum, and will afford collectors their first opportunity to hold and fire these great pieces. (See Appendix for more Museum Partnership information)

1.2 Mission and vision statement:

To reverently bring the great firearms designs of the last 200 years into the 21st century, using cutting edge technology to create museum quality reproductions for collectors and enthusiasts.

1.3 Keys to Success

1. Unique products with very little or no competition. Many of the firearms we seek to manufacture have not been produced for 100 years, and were taken out of original production due to the high cost of manufacturing using the tools and techniques of the early 1900's.
2. 100% US manufacture to keep the quality at the highest level. At every step of our production from concept to final assembly, care will be taken to make sure that every part in every firearm meets or exceeds our exacting tolerance requirements. Our methods of manufacture will be the best possible for each part going into each gun.
3. The best possible materials used throughout the process. The woods will be held to a uniform standard of appearance and quality, the metals will be the best possible choices for the durability and function of every part. No shortcuts that would lower the value of each firearm will be taken.
4. Keeping the quantity of each firearm low. In spite of using the most modern techniques from current mass production, we will limit the number of each production run to keep our quality high.
5. Marketing directly to the collector. We will use modern social media and exposure through firearms media to directly reach the consumers we seek. We will also continually talk with that consumer base to direct our future production runs, so that we are always working hard to fill the requests for the unique and desirable collectible firearms within the Museum's collections. Our relations with our customer base will be a two-way street, as we intend to listen well to their ideas and dreams, and then use our abilities to fulfill those dreams.

2.0 Company Summary

The entire concept for Cody Legacy Firearms and our production facility in Cody, WY came from a series of discussions between Forward Cody, Tom Theall and the staff and management of the Cody Firearms Museum at the Buffalo Bill Center of the West in the summer of 2014. These occurred during the initial study of the feasibility of this concept. During those discussions, a great new idea was formed to develop a program which could utilize the tremendous resources of the museum and couple them with a proven industry player. Tom's 30+ years of experience in the firearms manufacturing industry made him key to the conversation. As might be expected, the prized and vast storehouse of information, blueprints, patent models and rare firearms at the Museum are not available to just anyone. It did not take long to realize that this was something that had not been undertaken before. Many of the firearms that were considered for the initial production runs have not been made since the early 1900's or before, and those that still exist from the original production are now so scarce, so fragile and so valuable that their owners dare not use them or even handle them. To begin to produce some of those rare and unique firearms once again will require a unique trust relationship that emerged in the meetings.

Theall spent a good amount of time going through the enormous firearms collection, the unique resources of the McCracken Research Library, and the extensive vaults of original production blueprints and saw that, using modern technology and materials, these rare and once difficult to manufacture firearms could be reborn for gun collectors of today. Both Theall and the Museum staff have a deep reverence for the genius and creativity of the creators of these firearms, and will endeavor to keep true to their original designs to the last detail. These firearms will be reproductions in the truest sense, fully interchangeable with the originals.

To this end, C.L.F. plans to build a 20,000 sq. ft. manufacturing facility in Cody, not far from the Museum. We will be using modern equipment and techniques to reverse engineer these designs and then manufacture them with high precision. Each step in the process will be done in a manner that will give the customer the closest thing to a brand new firearm that could have come off the workbench of a John Browning or an Arthur Savage in 1900.

We expect that once the facility has been built and the machines and personnel are in place, we will have our first production run of firearms ready for customers within six months. At regular intervals thereafter, we will introduce additional firearms based upon the vast Firearms Museum collection. We know that we might not be able to reproduce all of the amazing firearms in the Museum collection, but each firearm we do make will be a valuable piece of living history that our customers can hold in their hands.

2.1 Company Ownership

Cody Legacy Firearms will be incorporated in the State of Wyoming. We chose Wyoming for its great business climate and also for the proximity to the Cody Firearms Museum at the Buffalo Bill Center of the West in Cody, Wyoming.

The Museum is not allowed to participate as an owner in the entity but the use of the collection will be rewarded through a royalty arrangement for each production model.

2.1.1 Startup Summary

The following table and chart show the startup capital needed for Cody Legacy Firearms. The company is seeking through a variety of sources startup funds of \$6,500,000. Included in the appendix is a comprehensive list of short-term and long-term assets needed to start production.

Startup Capital

<i>Startup</i>	
Requirements	
Startup Expenses	
Legal	\$10,000
Stationery etc.	\$1,000
Insurance	\$10,000
Computer	\$10,000
Other	\$25,000
Specialized training	\$15,000
Relocation expense	\$100,000
Total Startup Expenses	\$171,000
Startup Assets	
Line of Credit	\$1,500,000
Other Current Assets	\$1,764,880
Long-term Assets	\$2,356,575
Total Assets	\$5,621,455
Total Requirements	\$5,792,455

3.0 Products

The firearms we intend to produce at our facility in Cody will be unique and classic designs from the history of gun manufacturing. Most have not been produced since the early days of the 20th century, and some, in fact, were never produced beyond their original patent models. The truly great firearms designers, such as John M. Browning, Arthur Savage, Christian Sharps and others, were so prolific and creative in their designs that their influence still rules the gun industry.



Our products will be blueprint accurate reproductions of these historic pieces. We will take extra effort at the design stage to capture every design intent of these great pioneers of the industry. Then, using the latest cutting edge machining technologies, we will produce these amazing firearms, using the finest modern metals and presentation grades of wood to yield true collectible reproductions. Our intent is to work hand in hand with the Cody Firearms Museum to create museum quality firearms that today's collectors and shooters can hold and use. For many, this will be the first time they have ever actually been able to touch some of these legendary guns.



The question does come up as to why, if these designs were so great, are they no longer made? The answer is the methods of manufacture. Many of these firearms were so far ahead of their time that to make them required vast amounts of costly handwork, and

machining that was beyond the capability of late 19th century and early 20th century production methods. We will be going far beyond those methods to keep faith with the designer's ideas while still making true collector pieces that are not priced out of reach of today's market.



We will be seeking input from our customers in advance as to which historic firearms we will produce, giving them a list of prospective firearms. Among the firearms being considered for our first product are the Springfield 1873 Carbine, the Winchester Model 1893 and 1897 pump shotguns, the legendary Winchester 1887 lever action shotgun, and the Civil War era Spencer Carbine. While some of these products have been replicated recently, none were made in America to a true museum level of reproduction and authenticity.



For each product that we will produce, we plan to make different grades for collectors. At the highest end will be Presentation Models, which will feature the best available walnut fitted to richly finished metal. These will be limited to quantities of 200 due to the much higher level of fit and finish given to these museum quality firearms. We will also offer our Standard Grade Models, which will feature above average walnut and quality metal finish. We also plan later runs of firearms which we will call Hunter Grade, with good American Black Walnut wood and a duller finish metal finish more suitable for use in hunting and as excellent period pieces for use in reenactments of historic events. All of these firearms will be working reproductions, fully proofed to modern industry standards (SAAMI) and completely functional and safe with modern commercially available ammunition.

4.0 Market Analysis Summary

The manufacturing of firearms in the United States is a \$6 billion industry with companies like Smith & Wesson, Winchester, Remington, and Ruger controlling most of the market

share in the gun manufacturing industry. According to the BATFE, there are over 5,400 weapon manufacturers in the United States, with an average of 6.54 million guns produced a year. The number of employees in the industry is around 220,000, and contributes more than \$33 billion to the economy.

The industry as a whole is thriving and creating well-paying skilled jobs year after year. The average wage is between \$39,000 and \$65,000, varying state to state. Gun manufacturing companies create a skilled work force in communities and bring in substantial tax revenue as well.

Cody Legacy Firearms is going to enter into an untapped niche market which will allow us to gain market share in this multi-billion-dollar industry. C.L.F. will offer products that are not being made by any other gun manufacturer, in limited production, and of the highest quality. This high-end line of guns will be sold to collectors that have discretionary income with a knowledge of fine weapons.

4.1 Market Segmentation

Cody Legacy Firearm's target customers are:

1. Historic reenactors. From Revolutionary war enthusiasts through Civil War and Wild West buffs, there are an estimated 300,000 participants in events involving the historic use of firearms in the United States. This group is primarily, but not exclusively, white males who spend significant amounts of money on gear and firearms to be as authentic to their historic period as possible.

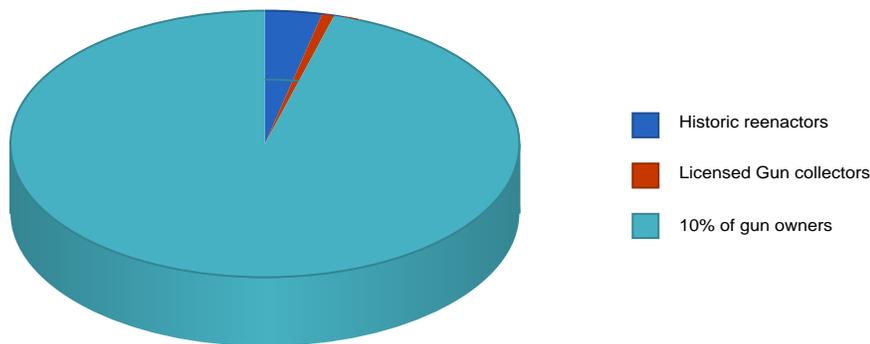


2. Licensed Gun collectors. This segment primarily collects Curios and Relics using a special licenses granted by the BATFE. Curios and Relics are a specialized category of historic firearms that do not include modern firearms. This market group again tends to be white, male, with a keen interest in unique firearms. At last report, the BATFE lists approximately 65,000 Licensed Gun collectors in the United States, but as this license is only required for interstate shipment of C & R firearms, the true number could be much higher.
3. The entire population of gun owners who are known to collect high quality or rare firearms of all types. While this segment is estimated by the NRA and other firearms related organizations to be as high as 10% of the over 80 million gun owners in this country, it is a highly diverse group who tend to specialize in particular favorite firearms of the past. There are numerous organizations such as the Winchester Arms Collectors Association with memberships in the thousands, all highly enthusiastic for their particular firearm models. We do expect to draw interest from this segment, as well as from the much larger firearms owner population, as we will be offering rare and unique firearms. Being prudent, we cannot estimate yet what that market might yield for sales of our product, but as our initial production runs will be small, we do plan to keep our eyes open and increase production if that demand exceeds expectations.

Table: Market Analysis

<i>Market Analysis</i>		2016	2017	2018	2019	2020	
Target Customers	Growth						CAGR
Licensed collectors	1%	65,000	65,650	66,307	66,970	67,640	1.00%
Historic reenactors	1%	300,000	303,000	306,030	309,090	312,181	1.00%
Est. collectors (10% of total gun owners)	1%	8,000,000	8,080,000	8,160,800	8,242,408	8,324,832	1.00%
Total	1.00%	8,365,000	8,448,650	8,533,137	8,618,468	8,704,653	1.00%

Market Analysis (Pie)



4.2 Target Market Segment Strategy

Cody Legacy Firearms will focus on small segments of the entire population of collectors and reenactors. Since each gun will be made in limited numbers, we will be tailoring our marketing strategy differently for each level of firearm.

1. For the Presentation Grade firearms, our marketing focus will be on the portion of the shooting public with high disposable income who are willing to purchase firearms of high initial value that will continue to gain value over time. For them, the firearm might not ever be fired, but will be admired as a work of the machinist's art. As we intend to allow these collectors to reserve special serial numbers that will be used for each production run, there is a good probability that these will be repeat customers who wish to build a collection of very rare and unique firearms.
2. Our Standard Grade will appeal to the more moderate income level firearms collectors who want to have a desirable firearm from the past. These collectors might only purchase one model of our reproductions, as it is a limited edition collectible that will be produced to much higher standards than the average mass produced firearm on the market today. Again, like those purchasing the Presentation Grade models, these people might not shoot their firearm, but will be sure to display their gun to their friends and family, and will serve to help advertise our product.
3. The Hunter Grade will be marketed to a much wider circle of firearm collectors. These collectors will be those in both the reenactment group and the much wider group of general gun collectors who want to own a piece of firearms history. These will be people active in shooting who want to be able to recreate history through the use of an authentic reproduction of the past. These firearms will be produced at a much lower

price point, and as completely functional guns, will be very popular for use in both reenactments and at the range. Shooters who will purchase these firearms will be reached through gun shows, reenactment societies, and through social media.

4.3 Industry Analysis

The gun industry is dominated by a few big companies including Winchester, Remington, Ruger, Smith & Wesson, and Mossberg. There are also thousands of smaller manufacturing companies that make guns in the \$6 billion industry. The big companies have been around for years and have major brand name recognition in the market. They sell their guns in some of the over 48,000 gun stores in America, through government contracts to police and the military, and overseas to foreign countries. They also use web sites to sell directly to the consumer.

Smaller companies make guns and take some share in the market and do very well. The smaller manufacturers produce about 1.3 to 7.5% of guns annually. Cody Legacy Firearms will be another small manufacturer in the industry focusing on limited production lines of high quality, unique firearms. Our market share will be differentiated from the competition by the fact that we will be producing *museum quality, authentic reproductions of very rare firearms.*

For the most part, firearms manufacturing is a strong, sustained growth industry. While there are some portions of the industry that might be threatened by political winds, the niche we are seeking is one that is relatively safe from the whims of politics. The demand for historic firearms continues to grow while the original supply is slowly dwindling away over time.



Nationally, there are a great number of enthusiasts and collectors who purchase, own, and use firearms that are considered historic in nature. Numerous organizations and clubs have sprung up around particular portions of American history, with regular member participation in reenactment and events. Civil War reenactments are quite popular, with

between 30,000 and 50,000 people equipping themselves with the firearms and all the other gear of an 1860's soldier and traveling great distances to partake in events at the historic battlefields. Old West enthusiasts are even more numerous. One major group, the Single Action Shooting Society (S.A.S.S.), boasts nearly 100,000 active members who relive the glory days of the American frontier with gatherings and well-attended shooting competitions using the authentic equipment of the times. There are many smaller organizations throughout the country and around the world that seek to be examples of living history, keeping the spirit of the Old West alive with competitions and events.



Along with the active historic reenactors, there are literally millions of collectors of fine historic firearms in this country. By the best estimates, there are between 80 and 100 million firearm owners in the United States, with a significant number of those being termed "collectors" who will purchase and own multiple firearms during their lifetimes. There are many specialty markets within that vast marketplace of potential customers, from people who focus on the so-called "black rifle" (civilian copies of current military rifles) market to those who seek out rare Winchester, Parkers, and other high-end firearms from a bygone era.

Our significant niche is one that has been unfilled by the domestic firearms industry. The few companies in the United States that have begun production of rare or historically desirable firearms have seen their sales exceed their manufacturing capacity. Several foreign companies have been producing "look-alike replicas" for sale in the US, but for the most part the quality level has been spotty and their accuracy of reproduction has been poor. Also, American firearms owners tend to be a very patriotic lot, and would prefer to purchase firearms made completely within the United States by American-owned companies.

This is the market we are seeking: firearms collectors and enthusiasts who want true high quality historic firearms, made to be accurate in every detail to the original designs of

industry legends such as John Browning, Arthur Savage and John Marlin. We will be producing those museum quality firearms using the finest materials and techniques of the 21st century, and bringing the best of the past into the hands of today's firearms owners.

4.3.1 Competition and Buying Patterns

Cody Legacy Firearms will be known for a high quality gun made in the United States with the best materials and processes in the industry.

We will not be in direct competition with any of the other major producers in the industry. The consumer will not have to choose between a C.L.F. gun and one from our competitors. The guns manufactured by C.L.F. will be museum quality, limited edition reproductions of firearms that have, for the most part, not been on the market for decades.

5.0 Strategy and Implementation Summary

Cody Legacy Firearms will focus on small segments of the market targeting high income collectors, historic reenactors, and enthusiasts. This strategy will be implemented through social media, bloggers, magazines, web advertising, and mailing lists. When a new client is obtained, there will be regular communication with updates and new product previews. Our focus will be to gain lifelong customers who know and appreciate the quality of our product.

5.1 SWOT Analysis

The SWOT analysis provides us with a chance to examine our strengths, weaknesses, opportunities, and threats as we embark on this venture.

One of the key strengths of C.L.F. is Tom Theall who brings 30 years of gun manufacturing experience to the company. Tom brings with him connections with other industry experts who will assist in training our new employees. Another strength is that we have a product line that has no competition in today's market.

A major strength of this entire endeavor revolves around the Cody Firearms Museum, home to thousands of rare firearms, along with documents, original factory drawings and designs, and, of course, the unique strength of the highly knowledgeable Curator and her staff.

The first weakness is the possible lack of skilled workers in Cody, making the hiring of local workers difficult. The apprenticeship model will enable us to seek engaged group of trainees with an established interest in the craft. Using the Northwest College Center for Training and Development as a key player in designing the apprenticeship and the local Workforce Services office to identify candidates will allow us to be discerning about the first group of trainees in the program.

Another weakness, though short lived will be the need to educate Collectors on our product and the high price point because of the limited quantity. This will slow the sales process in the beginning.

We have the opportunity to break into the high-end gun collector market and gain market share in the \$6 billion firearms industry. Creating jobs for skilled workers in Cody, while we also create a skilled workforce for the Cody region through our apprenticeship program, is another opportunity for C.L.F.

The threats are if another company mimics our products and floods the market in direct competition. This should be a minimal threat as any knock off will not be authentic and therefore not carry the same value. If the government increases regulations on the industry that will potentially hurt the company as well.

5.1.1 Strengths

1. Tom Theall is one of a handful of people in the country who has the job skills and experience to create the guns that we will manufacture. With his expertise and leadership, C.L.F. will build a state-of-the-art manufacturing facility.
2. The vast firearm related collections of the Cody Firearms Museum. As we intend on producing highly accurate reproductions of original firearms that have been out of production for decades, having access to the Museum will enable us to reproduce those original great designs in every fine detail. We intend on making this a working partnership with the Museum as well, not only financially but in giving the Museum the resource of having creative new display materials fabricated by our workers.
3. The contacts that C.L.F. already has will make the ramp up for the manufacturing process easier. C.L.F. has skilled machinists and specialists that will come in and help train new workers in all of our processes. They bring experience from years in the industry that will be handed down to the new workers. These experts will make both the initial and future production processes go smoothly and efficiently.
4. The guns we are manufacturing are going to be unique, with limited production runs for each gun. This will make C.L.F. the only company producing each type of gun. This eliminates all of the major competition from the big gun companies, as it would not be cost effective for a major manufacturer to attempt to introduce a product line for a small quantity of firearms to be sold. Our methods of design and manufacture will make it difficult for small companies to match our quality at our price point.
5. All of the guns produced will be in limited quantity, therefore the number of customers required is relatively low, and much easier to attain. This reduces our need to saturate the market with expensive advertising that has a poor return on investment. For our products to be successful, we are fortunate to only need to reach less than 1% of our target market.

5.1.2 Weaknesses

1. C.L.F. is a new manufacturing company with the need for skilled workers and competent laborers. In Cody, there is a shortage of workers of the types we are seeking. There will be a period of time required for our experts to train our new employees via the apprenticeship model.
2. As a new company in the firearms industry, it will take time to establish a reputation of proven quality and performance of our products. This will require vigorous exposure through gun shows, firearms magazines and social media devoted to firearms. We expect to be on the road regularly, attending Cowboy Action events, local and regional gun shows, and major events such as SHOT Show. Being the “new kid in the industry” will also require us to be vigilant at every step of the production process to create the finest firearms possible.

5.1.3 Opportunities

1. We have a great opportunity to break into the high-end collectors’ market and gain market share in this \$6 billion industry. With our specialized product line and limited production, collectors will want to be lifelong customers, purchasing each one of our firearms when they are introduced.
2. We will be creating jobs for skilled workers in Cody which will help the economy grow. Our laborers will begin in entry level positions and will be trained in the techniques and skills of modern manufacturing. Each worker, knowing that their pay level will be in direct proportion to their job skills, will be motivated to continually improve those skills and become more valuable employees.

5.1.4 Threats

1. One potential threat to our success would be if another company sought to copy our basic business model of producing rare firearms. It would be difficult for another startup to directly mimic our process; other small companies would require a team of experts equivalent to that of C.L.F. ’s to produce the types of firearms we will be making at anywhere near our price point. Major manufacturers would not consider the undertaking, as the size of the potential market is too small for the scale that large factories require to be economical.
2. Government regulation of guns is always a potential threat, and is out of our control. Our products are not the types of firearms usually considered for increased government control.

5.2 Competitive Edge

Cody Legacy Firearm’s competitive edge has a few major elements.

1. Only the highest quality materials will be used in the high-end line of guns.
2. Our expertise in Lean Manufacturing techniques and advanced manufacturing will allow us to have the very high level of craftsmanship of a fine custom firearm, while still being affordable to a wide market segment.
3. The limited number of each production run will allow our quality control to focus on making certain every gun is of the best quality and craftsmanship.
4. The unique rarity of each model of firearm we produce will increase the demand among firearms enthusiasts.

5.3 Marketing Strategy

The marketing plan for Cody Legacy Firearms is to first connect with the high-end buyer/collector of guns. We will build a reputation with the customer and show the quality and precision of our product. We will find this customer through social media, bloggers, magazines, web advertising, and some mailing lists we have. The repeat customer is a big part of the sales process and keeping them informed regarding products we currently offer and ones in the design process will be an important part of our marketing strategy.

1. Social media is a common way to promote products in today's marketplace. With sites like LinkedIn, Facebook, and gun collector forums, we will be able to find our market and sell directly to the collector easily.
2. Annually there are gun shows ranging from regional ones that draw 5,000 or more folks in a weekend to major national shows such as SHOT Show and the NRA Annual Meetings, which have attendance in excess of 50,000 each. We plan on exhibiting our products at as many of these as possible to expose our brand to new customers.
3. Organizations such as the Single Action Shooting Society have events for their members all across the nation. By exhibiting our product at these events and other key major shooting events, we will be able to reach that most important segment of our target market, the reenactors and collectors of classic firearms.
4. Bloggers have thousands of followers and that will be another key resource to tap into. C.L.F. will fly in reputable bloggers and have them inspect and test fire the new guns and then blog about them. This will make the sales very easy with most of the information already disclosed through that media outlet.
5. We will place ads in gun magazines and will fly in gun writers who specialize in historic firearms and have them tour the facility and check out our products. In turn, the articles they write will generate business for us.
6. Web advertising will draw the new collector to our site where more of a traditional sales pitch will be used to gain new customers. This sales pitch will also be used for the people on the mailing lists.
7. Making lifelong repeat customers is an important part of our long-term marketing strategy. This process will require constant communication regarding new product lines, as well as seeking customer feedback as to future product choices. Offering pre-

sales of new products to existing customers will help build brand loyalty and increase repeat sales.

5.4 Sales Strategy

Most manufacturers of firearms work in a multi-level sales environment. The manufacturer sells its products to distributors who sell regionally to a network of dealers, who then in turn stock those guns in stores for resale to customers. For manufacturers of large quantities of firearms, this system does make sense, because when you are attempting to sell hundreds of thousands of a certain product, you do need to saturate the market as best you can.

Our sales approach is different. We are producing limited quantities of firearms, and marketing them directly to the customer base. We intend on reaching that customer base through social media, firearms blogs, and through firearms writers. The customers will be able to order their guns directly through our website, paying a deposit to us to reserve their firearm before it is even produced. When the firearm is finished and ready to ship, we will require the customer to have a local firearms dealer submit a copy of their BATFE approved FFL license, and we will ship the firearm to that dealer after receipt of the balance due on the sale. All required local, state and Federal paperwork filings and background checks on the customer are then performed by the local dealer before the customer actually takes possession of the firearm.

Why are we doing this? Under the multilevel system, there are literally thousands of firearms in the product stream between manufacturer and customer. Each firearm has costs that are raised at each stage of transfer. Also, as each firearm might sit for weeks or even months at one stage or another, there is a considerable amount of money tied up in pure inventory and storage costs. This is not an efficient system, nor is it a cost effective system. Under our system, there will be minimal inventory expenses, and the customer will receive their purchase quickly with the least amount of extra expenses being tacked on by middlemen. Also, as some of our firearms will have various optional features, the customer will be able to have exactly what they want, when they want it. We intend on treating our customers as valued friends.

After the customer receives their order, the final step in the sales plan will begin. C.L.F. will contact each customer, get their feedback on the product they received, ask for any suggestions on what we can do differently as a company to make the process or product better, offer a free subscription to our newsletters, thank them for their business and say, "We look forward to working with you in the future." If they subscribe to our newsletters, we'll send them notifications of any new deals, new products, discounts and fun facts about our business and products.

5.4.1 Sales Forecast

The following table and charts show the sales predictions for the first three years. Since the guns are in limited production, the sales forecast is very accurate for a startup. The first year's sales are expected to be \$4,695,000 with only two different gun lines. For the second year the sales will jump by 125% to \$10,644,000, with the addition of three product lines and the new Hunter Grade versions of previous products. This third grade will enable us to reach a different market with our products and increase overall sales. We will keep the Presentation Grade and Standard Grade as low production items to keep the collectible value high. Year three projected sales increase 34% to \$14,250,000, with four new firearms added to the mix. Actual production during year three will consist of the four new firearms in Presentation and Standard Grades, with up to five different models in Hunter Grade, depending upon demand. Hunter Grade will be produced in just-in-time quantities, and as all development costs would have amortized during the production of Presentation and Standard Grade models, should provide us with a good source of long-term profit.

Table: Sales Forecast

<i>Sales Forecast</i>			
Unit Sales	FY 2017	FY 2018	FY 2019
Presentation grade line 1	192	192	204
Standard grade line 1	996	996	996
Hunter grade line 1	0	1,200	1,200
Presentation grade line 2	204	204	204
Standard grade line 2	1,008	1,008	996
Hunter grade line 2	0	1,200	1,200
Presentation grade line 3	0	204	216
Standard grade line 3	0	996	984
Hunter grade line 3	0	1,200	1,200
Presentation grade line 4	0	0	216
Standard grade line 4	0	0	984
Hunter grade line 4	0	0	1,200
Total Unit Sales	2,400	7,200	9,600
Estimated Unit Prices	FY 2017	FY 2018	FY 2019
Presentation grade line 1	\$3,000.00	\$3,000.00	\$3,000.00
Standard grade line 1	\$1,750.00	\$1,750.00	\$1,750.00

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Hunter grade line 1	\$0.00	\$1,000.00	\$1,000.00
Presentation grade line 2	\$3,000.00	\$3,000.00	\$3,000.00
Standard grade line 2	\$1,750.00	\$1,750.00	\$1,750.00
Hunter grade line 2	\$0.00	\$1,000.00	\$1,000.00
Presentation grade line 3	\$0.00	\$3,000.00	\$3,000.00
Standard grade line 3	\$0.00	\$1,750.00	\$1,750.00
Hunter grade line 3	\$0.00	\$1,000.00	\$1,000.00
Presentation grade line 4	\$0.00	\$3,000.00	\$3,000.00
Standard grade line 4	\$0.00	\$1,750.00	\$1,750.00
Hunter grade line 4	\$0.00	\$1,000.00	\$1,000.00
Sales	FY 2017	FY 2018	FY 2019
Presentation grade line 1	\$576,000	\$576,000	\$612,000
Standard grade line 1	\$1,743,000	\$1,743,000	\$1,743,000
Hunter grade line 1	\$0	\$1,200,000	\$1,200,000
Presentation grade line 2	\$612,000	\$612,000	\$612,000
Standard grade line 2	\$1,764,000	\$1,764,000	\$1,743,000
Hunter grade line 2	\$0	\$1,200,000	\$1,200,000
Presentation grade line 3	\$0	\$612,000	\$648,000
Standard grade line 3	\$0	\$1,743,000	\$1,722,000
Hunter grade line 3	\$0	\$1,200,000	\$1,200,000
Presentation grade line 4	\$0	\$0	\$648,000
Standard grade line 4	\$0	\$0	\$1,722,000
Hunter grade line 4	\$0	\$0	\$1,200,000
Total Sales	\$4,695,000	\$10,650,000	\$14,250,000
Direct Unit Costs (ea.)	FY 2017	FY 2018	FY 2019
Presentation grade line 1	\$795.32	\$594.90	\$594.90
Standard grade line 1	\$323.84	\$307.83	\$307.83
Hunter grade line 1	\$0.00	\$423.60	\$423.60
Presentation grade line 2	\$545.33	\$594.90	\$594.90
Standard grade line 2	\$286.02	\$312.02	\$312.02
Hunter grade line 2	\$0.00	\$423.60	\$423.60
Presentation grade line 3	\$0.00	\$594.90	\$594.90
Standard grade line 3	\$0.00	\$312.02	\$312.02
Hunter grade line 3	\$0.00	\$423.60	\$423.60
Presentation grade line 4	\$0.00	\$594.90	\$594.90
Standard grade line 4	\$0.00	\$312.02	\$312.02
Hunter grade line 4	\$0.00	\$423.60	\$423.60
Direct Cost of Sales	FY 2017	FY 2018	FY 2019
Presentation grade line 1	\$152,702	\$114,221	\$121,360
Standard grade line 1	\$322,544	\$306,594	\$306,594
Hunter grade line 1	\$0	\$508,320	\$508,320
Presentation grade line 2	\$111,246	\$121,360	\$121,360
Standard grade line 2	\$288,311	\$314,521	\$310,777
Hunter grade line 2	\$0	\$508,320	\$508,320
Presentation grade line 3	\$0	\$121,360	\$128,498

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Standard grade line 3	\$0	\$310,777	\$307,033
Hunter grade line 3	\$0	\$508,320	\$508,320
Presentation grade line 4	\$0	\$0	\$128,498
Standard grade line 4	\$0	\$0	\$307,033
Hunter grade line 4	\$0	\$0	\$508,320
Subtotal Direct Cost of Sales	\$874,804	\$2,813,792	\$3,764,432

Chart: Sales Monthly

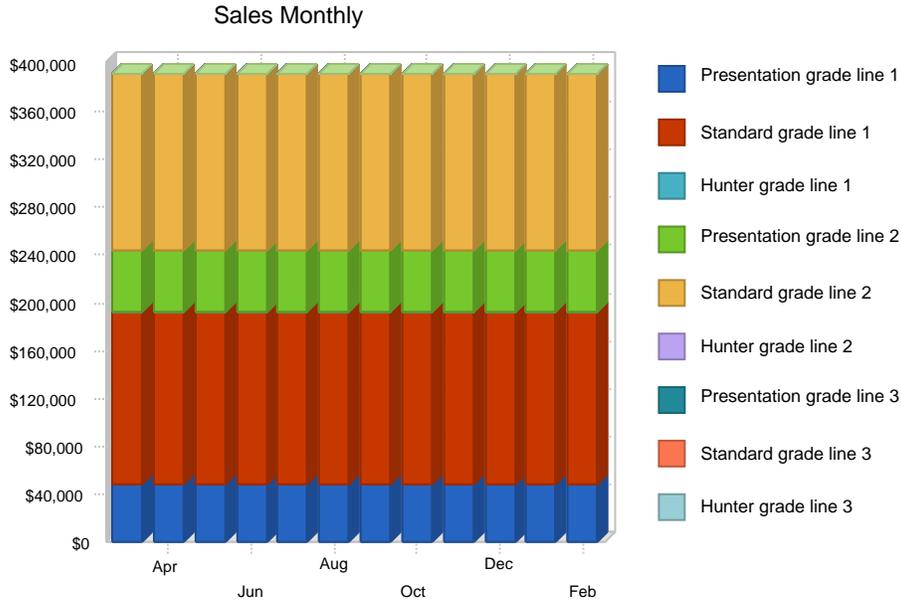
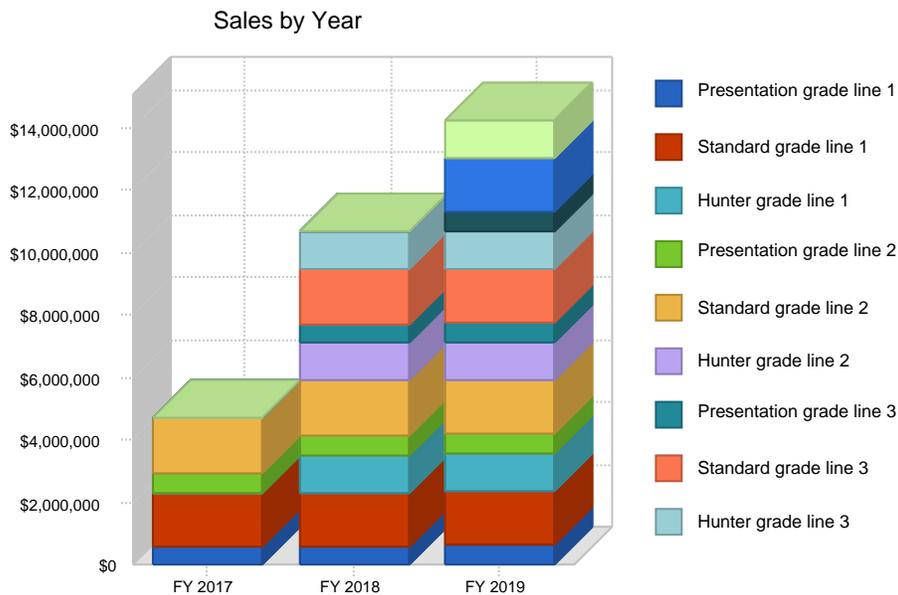


Chart: Sales by Year



5.5 Milestones

Cody Legacy Firearms has set up the following milestones to attain the projected sales forecasts.

1. Facility up and running within 6 months after full capitalization.
2. Production begins line 1 within 6 months of facility/staff completion.
3. Production begins line 2 within 10 months of facility/staff completion.

6.0 Management Summary

The following is a list of the personnel needed for the startup of Cody Legacy Firearms . Pay is based on position, pay rates in the industry, and pay rates in the current environment.

<u>Personnel</u>	<u>Job Title</u>	<u>Job Description</u>
Tom Theall	<u>CEO/ Chief Engineer</u>	Responsible to direct overall course of production and R&D of all new product lines
C.O.O – To Be Named		Responsible for all day-to-day operations of the factory
<u>Production Lead– To Be Named</u>		Responsible for Machine set up, tooling, flow of parts in a timely manner.
<u>Woodworking Lead– To Be Named</u>		Responsible for training Apprentice Workers in all aspects of Woodworking
<u>Metalworking Lead– To Be Named</u>		Responsible for training Apprentice Workers in all aspects of Metalworking
<u>Shipping/BATFE Compliance– To Be Named</u>		Responsible for all shipping/receiving and maintaining BATFE compliance
<u>Accountant– To Be Named</u>		All financial record keeping and accounting.
Employees 7-12	<u>Apprentice ->General Laborer</u>	Duties as assigned. Pay to be commensurate with skill levels attained during training, and will rise as the employee achieves well-defined goals.

6.1 Personnel Plan

The personnel needs are based on our best projection of 12 people required to run the company. The pay will vary depending upon the skill of the workers hired. A nationwide average was used in this pay scale and a 3% increase was used to calculate years to come. Apprentice/General Laborer pay rates are based upon starting pay, and do not reflect incremental wage increases given as employees gain skills through their apprenticeships. The quantity of Apprentice/General Laborers may increase based upon increased demand for our products as well.

<i>Personnel Plan</i>	FY 2017	FY 2018	FY 2019
CEO/ Chief Engineer	\$125,000	\$128,750	\$132,612
President	\$109,992	\$113,292	\$116,691
Production Lead	\$65,004	\$66,954	\$68,962
Woodworking Lead	\$65,004	\$66,954	\$68,962
Metalworking Lead	\$65,004	\$66,954	\$68,962
Shipping/BATFE Compliance	\$40,992	\$42,222	\$43,489
Accountant	\$49,992	\$51,492	\$53,037
Apprentice ->General Laborer	\$32,128	\$33,091	\$34,085
Apprentice ->General Laborer	\$32,128	\$33,091	\$34,085
Apprentice ->General Laborer	\$32,128	\$33,091	\$34,085
Apprentice ->General Laborer	\$32,128	\$33,091	\$34,085
Apprentice ->General Laborer	\$32,128	\$33,091	\$34,085
Total People	12	12	12
Total Payroll	\$681,628	\$702,073	\$723,140

The following Section of the Plan addresses financial projections which are deemed as proprietary and confidential. We submit them as evidence of completing a plan for the purposes of the feasibility study, but request that the prior information suffice as the public document. While it is highly unlikely that a competing interest could achieve the same strategic network, it would be detrimental to this effort to have a third party utilize these financials to enter the same market.

7.0 Financial Plan

Cody Legacy Firearms is seeking \$6,500,000 in capitalization for of the company. This initial investment will fund the startup and first year of operations. The current sales projection shows total sales of \$4,695,000 in year one, \$10,650,000 in year two, and \$14,250,000 in year three, with expected growth of 11% in years four and five. We will be profitable in the first year of operation, and will maintain steady growth in production, sales, and net profit.

7.1 Startup Funding

Cody Legacy Firearms is working on methods to attract \$6,500,000 to fund the startup and first year of operations of the company. We will offer 30% of the company to be divided among the investors. With this initial investment we will not have to find other investors to fund any other part of the startup. Without using banks for traditional loans, C.L.F. will have no debt to pay off so the investors will be able to see a return on investment the first year. When looking at the startup funds there is \$1,500,000 as a line of credit include to cover unexpected or incidental expenses that will come up during the first year of production.

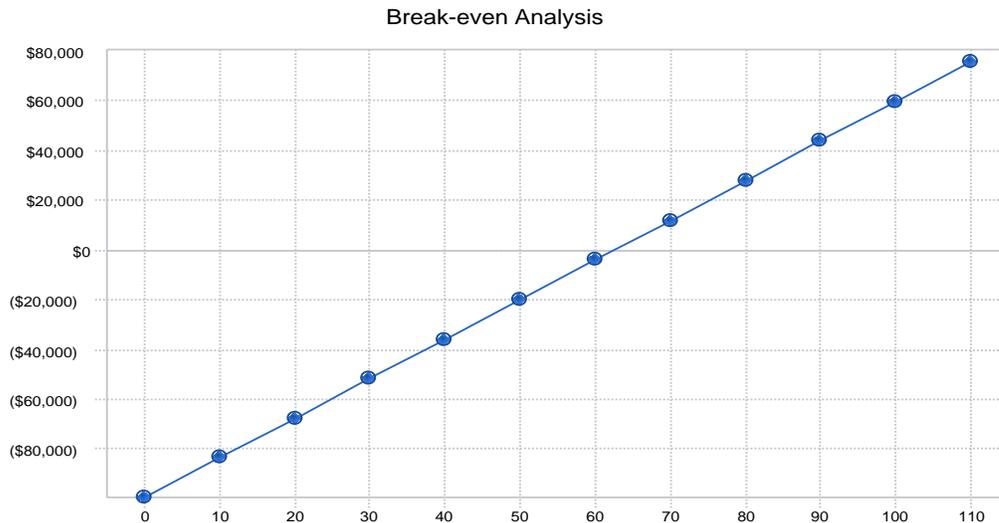
Startup Funding	
Startup Expenses to Fund	\$171,000
Startup Assets to Fund	\$5,621,455
Total Funding Required	\$5,792,455
Assets	
Non-cash Assets from Startup	\$4,121,455
Cash Requirements from Startup	\$1,500,000
Additional Cash Raised	\$707,545
Cash Balance on Starting Date	\$2,207,545
Total Assets	\$6,329,000
Liabilities and Capital	
Liabilities	
Current Borrowing	\$0
Long-term Liabilities	\$0
Other Current Liabilities (interest-free)	\$0
Total Liabilities	\$0
Capital	
Loss at Startup (Startup Expenses)	(\$171,000)
Total Capital	\$6,329,000
Total Capital and Liabilities	\$6,329,000
Total Funding	\$6,500,000

7.2 Break-even Analysis

The break-even analysis shows that the number of guns required to be sold in a month for C.L.F. to break even is only 62. We will be producing 200 per month in the first year, with only two product lines. This will allow us to maintain a positive cash flow from the beginning of operations. The introduction of new products in year two and beyond will allow us to keep a steady growth rate and remain profitable in the years to come.

<i>Break-even Analysis</i>	
Monthly Units Break-even	62
Monthly Revenue Break-even	\$122,210
Assumptions:	
Average Per-Unit Revenue	\$1,956.25
Average Per-Unit Variable Cost	\$364.50
Estimated Monthly Fixed Cost	\$99,439

Chart: Break-even Analysis



7.3 Projected Profit and Loss

Cody Legacy Firearms is a startup manufacturing company and all the numbers are estimates of future sales. The sales predictions and pricing used are actually a little low for the industry. There is potential to raise sales prices of the Presentation Grade line if the market has a strong positive reaction to our new product lines. Even using our current projected sales numbers which are at the low end of industry standards, C.L.F. will have an estimated gross margin of 52.62% and a net profit of 19.04% in the first year. Year two

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brings a large increase in production (+125%) which brings the gross margin down to 41.55% and then the margin remains at around that level for years to come. The net profit rises to 20.97% year two, then to 22.95% in year three. A maintained growth rate at around 11% after year 5 ensures a profitable company for the foreseeable future.

The following profit and loss table shows our projected numbers for the first three years:

<i>Pro Forma Profit and Loss</i>			
	FY 2017	FY 2018	FY 2019
Sales	\$4,695,000	\$10,650,000	\$14,250,000
Direct Cost of Sales	\$874,804	\$2,813,792	\$3,764,432
Other Costs of Sales	\$1,349,700	\$3,411,000	\$4,551,000
Total Cost of Sales	\$2,224,504	\$6,224,792	\$8,315,432
Gross Margin	\$2,470,496	\$4,425,208	\$5,934,568
Gross Margin %	52.62%	41.55%	41.65%
Expenses			
Payroll	\$681,628	\$702,073	\$723,140
Marketing/Promotion	\$149,400	\$149,400	\$149,400
Depreciation	\$60,000	\$75,000	\$75,000
Property tax	\$24,000	\$24,000	\$24,000
Utilities	\$60,000	\$60,000	\$60,000
Insurance(est.)	\$104,000	\$106,403	\$108,866
Payroll Taxes	\$114,244	\$117,671	\$121,201
Other	\$0	\$0	\$0
Total Operating Expenses	\$1,193,272	\$1,234,548	\$1,261,607
Profit Before Interest and Taxes	\$1,277,224	\$3,190,660	\$4,672,961
EBITDA	\$1,337,224	\$3,265,660	\$4,747,961
Interest Expense	\$0	\$0	\$0
Taxes Incurred	\$383,167	\$957,198	\$1,401,888
Net Profit	\$894,057	\$2,233,462	\$3,271,073
Net Profit/Sales	19.04%	20.97%	22.95%

Chart: Profit Monthly



Chart: Profit Yearly



Chart: Gross Margin Monthly

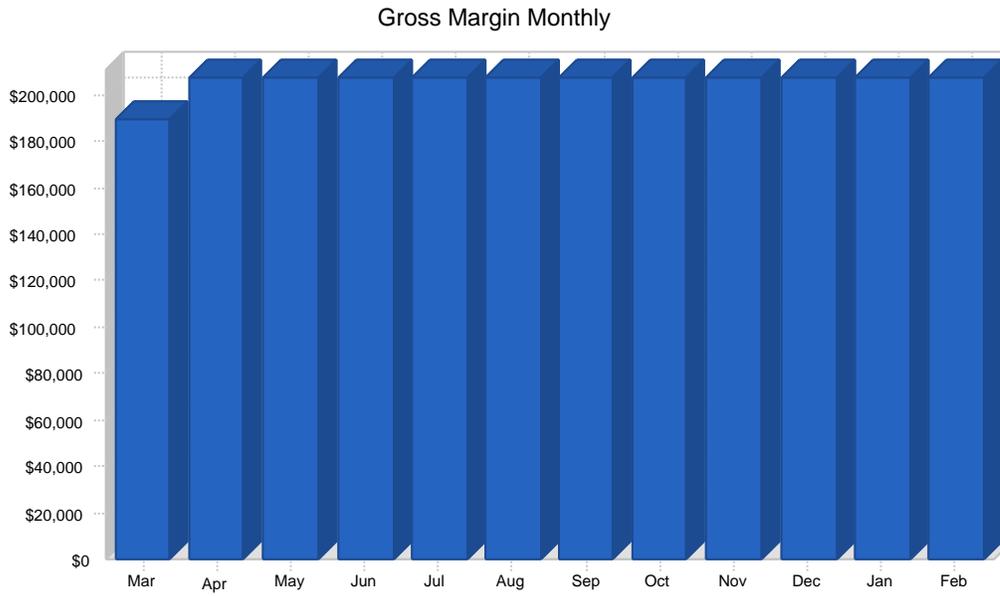
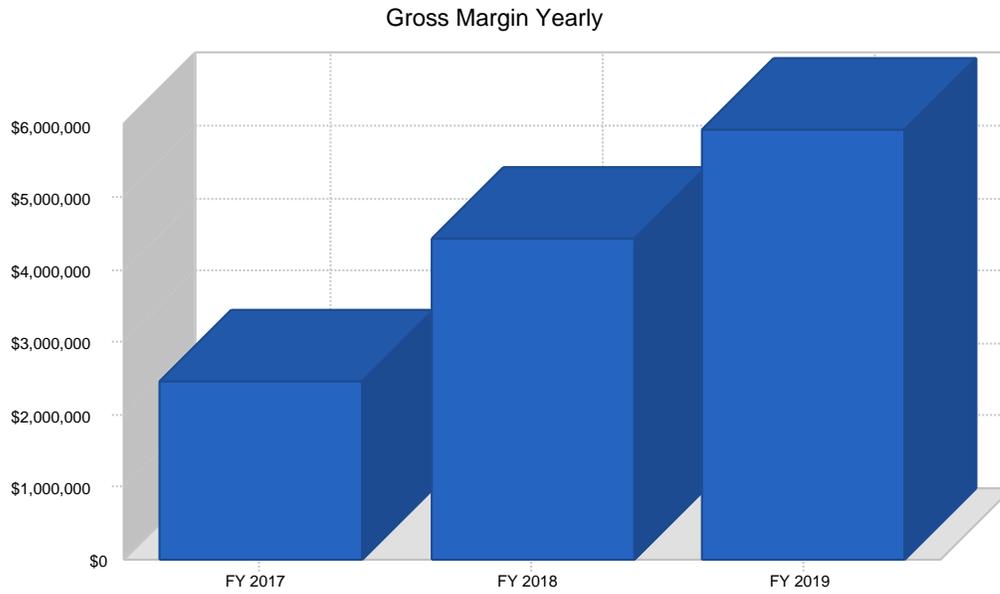


Chart: Gross Margin Yearly



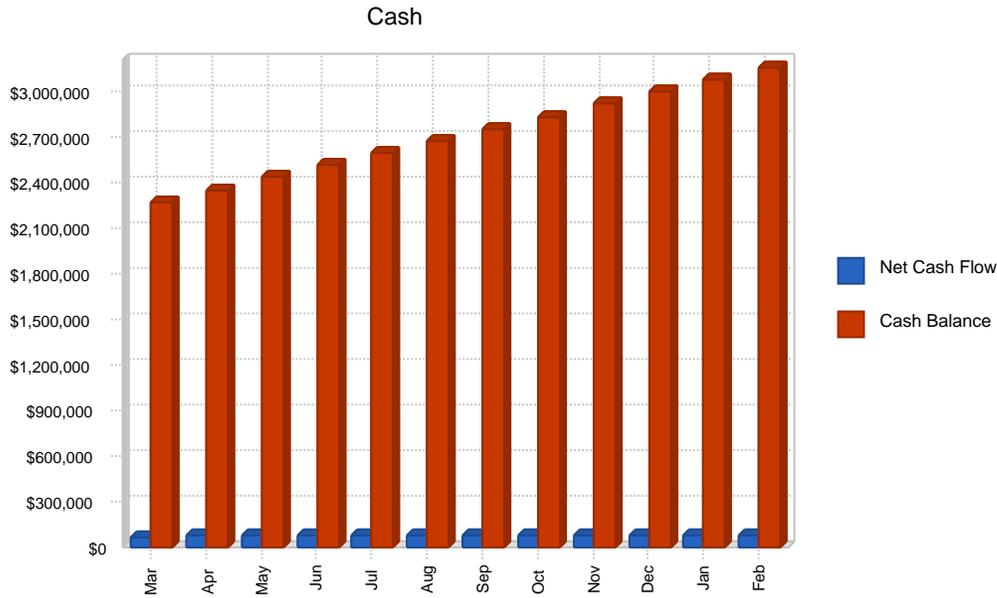
7.4 Projected Cash Flow

The initial investment of \$6,500,000 is enough to cover all company expenses for the first year. This will allow the manufacturing to commence, and we will not have to worry about a negative cash balance before sales can begin. Our inventory will be “just-in-time” and eventually the entire line of production will be pre-sales. We will not require a receivables account because we will be dealing directly with the end buyer, and the customer shall pay in full before the shipment of their order. No additional borrowing will be needed to cover cash flow, or to acquire new equipment. Having no interest payments, long-term liabilities, current borrowing, or purchasing of other long-term assets allows for a steady cash flow in the company for years to come.

The following profit and loss table shows the projected numbers for the first three years:

<i>Pro Forma Cash Flow</i>			
	FY 2017	FY 2018	FY 2019
Cash Received			
Cash from Operations			
Cash Sales	\$4,695,000	\$10,650,000	\$14,250,000
Subtotal Cash from Operations	\$4,695,000	\$10,650,000	\$14,250,000
Additional Cash Received			
Sales Tax, VAT, HST/GST Received	\$0	\$0	\$0
New Current Borrowing	\$0	\$0	\$0
New Other Liabilities (interest-free)	\$0	\$0	\$0
New Long-term Liabilities	\$0	\$0	\$0
Sales of Other Current Assets	\$0	\$0	\$0
Sales of Long-term Assets	\$0	\$0	\$0
New Investment Received	\$0	\$0	\$0
Subtotal Cash Received	\$4,695,000	\$10,650,000	\$14,250,000
Expenditures	FY 2017	FY 2018	FY 2019
Expenditures from Operations			
Cash Spending	\$3,740,943	\$8,341,538	\$10,903,927
Subtotal Spent on Operations	\$3,740,943	\$8,341,538	\$10,903,927
Additional Cash Spent			
Sales Tax, VAT, HST/GST Paid Out	\$0	\$0	\$0
Principal Repayment of Current Borrowing	\$0	\$0	\$0
Other Liabilities Principal Repayment	\$0	\$0	\$0
Long-term Liabilities Principal Repayment	\$0	\$0	\$0
Purchase Other Current Assets	\$0	\$0	\$0
Purchase Long-term Assets	\$0	\$0	\$0
Dividends	\$0	\$0	\$0
Subtotal Cash Spent	\$3,740,943	\$8,341,538	\$10,903,927
Net Cash Flow	\$954,057	\$2,308,462	\$3,346,073
Cash Balance	\$3,161,602	\$5,470,064	\$8,816,137

Chart: Cash



7.5 Projected Balance Sheet

The projected balance sheet shows the real potential of Cody Legacy Firearms . There is a steady growth of net worth, with year three at \$12,727,592, therefore the company doubles in value from the initial investment within three years. Without new investment and with zero total liabilities the initial investors will see a solid return on their investment for many years to come.

Table: Projected Balance Sheet

<i>Pro Forma Balance Sheet</i>			
	FY 2017	FY 2018	FY 2019
Assets			
Current Assets			
Cash	\$3,161,602	\$5,470,064	\$8,816,137
Other Current Assets	\$1,764,880	\$1,764,880	\$1,764,880
Total Current Assets	\$4,926,482	\$7,234,944	\$10,581,017
Long-term Assets			
Long-term Assets	\$2,356,575	\$2,356,575	\$2,356,575
Accumulated Depreciation	\$60,000	\$135,000	\$210,000
Total Long-term Assets	\$2,296,575	\$2,221,575	\$2,146,575
Total Assets	\$7,223,057	\$9,456,519	\$12,727,592

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Liabilities and Capital	FY 2017	FY 2018	FY 2019
Current Liabilities			
Current Borrowing	\$0	\$0	\$0
Other Current Liabilities	\$0	\$0	\$0
Subtotal Current Liabilities	\$0	\$0	\$0
Long-term Liabilities	\$0	\$0	\$0
Total Liabilities	\$0	\$0	\$0
Paid-in Capital	\$6,500,000	\$6,500,000	\$6,500,000
Retained Earnings	(\$171,000)	\$723,057	\$2,956,519
Earnings	\$894,057	\$2,233,462	\$3,271,073
Total Capital	\$7,223,057	\$9,456,519	\$12,727,592
Total Liabilities and Capital	\$7,223,057	\$9,456,519	\$12,727,592
Net Worth	\$7,223,057	\$9,456,519	\$12,727,592

7.6 Business Ratios

The following standard business ratios were used to compare us to the industry of small arms manufacturing. We are a niche part of the market so our ratios vary from others in the industry. We have an aggressive sales and production plan to maintain a large growth rate.

<i>Ratio Analysis</i>	FY 2017	FY 2018	FY 2019	Industry Profile
Sales Growth	n.a.	126.84%	33.80%	0.60%
Percent of Total Assets				
Other Current Assets	24.43%	18.66%	13.87%	31.97%
Total Current Assets	68.20%	76.51%	83.13%	59.76%
Long-term Assets	31.80%	23.49%	16.87%	40.24%
Total Assets	100.00%	100.00%	100.00%	100.00%
Current Liabilities	0.00%	0.00%	0.00%	29.75%
Long-term Liabilities	0.00%	0.00%	0.00%	31.61%
Total Liabilities	0.00%	0.00%	0.00%	61.36%
Net Worth	100.00%	100.00%	100.00%	38.64%
Percent of Sales				
Sales	100.00%	100.00%	100.00%	100.00%
Gross Margin	52.62%	41.55%	41.65%	38.05%
Selling, General & Administrative Expenses	33.58%	20.58%	18.69%	7.97%
Advertising Expenses	3.18%	1.40%	1.05%	0.29%
Profit Before Interest and Taxes	27.20%	29.96%	32.79%	3.26%
Main Ratios				
Current	0.00	0.00	0.00	1.39
Quick	0.00	0.00	0.00	0.89
Total Debt to Total Assets	0.00%	0.00%	0.00%	61.36%
Pre-tax Return on Net Worth	17.68%	33.74%	36.72%	11.06%
Pre-tax Return on Assets	17.68%	33.74%	36.72%	4.27%
Additional Ratios	FY 2017	FY 2018	FY 2019	
Net Profit Margin	19.04%	20.97%	22.95%	n.a.
Return on Equity	12.38%	23.62%	25.70%	n.a.

Cody Legacy Firearms

Activity Ratios				
Accounts Payable Turnover	12.47	12.17	12.17	n.a.
Total Asset Turnover	0.65	1.13	1.12	n.a.
Debt Ratios				
Debt to Net Worth	0.00	0.00	0.00	n.a.
Current Liab. to Liab.	0.00	0.00	0.00	n.a.
Liquidity Ratios				
Net Working Capital	\$4,926,482	\$7,234,944	\$10,581,017	n.a.
Interest Coverage	0.00	0.00	0.00	n.a.
Additional Ratios				
Assets to Sales	1.54	0.89	0.89	n.a.
Current Debt/Total Assets	0%	0%	0%	n.a.
Acid Test	0.00	0.00	0.00	n.a.
Sales/Net Worth	0.65	1.13	1.12	n.a.
Dividend Payout	0.00	0.00	0.00	n.a.

Appendix

<i>Sales Forecast</i>												
	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Unit Sales												
Presentation grade line 1	16	16	16	16	16	16	16	16	16	16	16	16
Standard grade line 1	83	83	83	83	83	83	83	83	83	83	83	83
Hunter grade line 1	0	0	0	0	0	0	0	0	0	0	0	0
Presentation grade line 2	17	17	17	17	17	17	17	17	17	17	17	17
Standard grade line 2	84	84	84	84	84	84	84	84	84	84	84	84
Hunter grade line 2	0	0	0	0	0	0	0	0	0	0	0	0
Presentation grade line 3	0	0	0	0	0	0	0	0	0	0	0	0
Standard grade line 3	0	0	0	0	0	0	0	0	0	0	0	0
Hunter grade line 3	0	0	0	0	0	0	0	0	0	0	0	0
Presentation grade line 4	0	0	0	0	0	0	0	0	0	0	0	0
Standard grade line 4	0	0	0	0	0	0	0	0	0	0	0	0
Hunter grade line 4	0	0	0	0	0	0	0	0	0	0	0	0
Total Unit Sales	200	200	200	200	200	200	200	200	200	200	200	200
Unit Prices	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Presentation grade line 1	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Standard grade line 1	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750
Hunter grade line 1	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Presentation grade line 2	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Standard grade line 2	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750
Hunter grade line 2	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Presentation grade line 3	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Standard grade line 3	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750
Hunter grade line 3	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Presentation grade line 4	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Standard grade line 4	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750	\$1,750
Hunter grade line 4	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000

Appendix

Sales in Dollars

Presentation grade line 1	\$48,000	\$48,000	\$48,000	\$48,000	\$48,000	\$48,000	\$48,000	\$48,000	\$48,000	\$48,000	\$48,000	\$48,000
Standard grade line 1	\$145,250	\$145,250	\$145,250	\$145,250	\$145,250	\$145,250	\$145,250	\$145,250	\$145,250	\$145,250	\$145,250	\$145,250
Hunter grade line 1	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Presentation grade line 2	\$51,000	\$51,000	\$51,000	\$51,000	\$51,000	\$51,000	\$51,000	\$51,000	\$51,000	\$51,000	\$51,000	\$51,000
Standard grade line 2	\$147,000	\$147,000	\$147,000	\$147,000	\$147,000	\$147,000	\$147,000	\$147,000	\$147,000	\$147,000	\$147,000	\$147,000
Total Sales	\$391,250											
Direct Unit Costs	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Presentation grade line 1	\$3,000.	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90
Standard grade line 1	\$500.00	\$307.83	\$307.83	\$307.83	\$307.83	\$307.83	\$307.83	\$307.83	\$307.83	\$307.83	\$307.83	\$307.83
Hunter grade line 1	\$500.00	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60
Presentation grade line 2	\$0.00	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90
Standard grade line 2	\$0.00	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02
Hunter grade line 2	\$0.00	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60
Presentation grade line 3	\$0.00	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90
Standard grade line 3	\$0.00	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02
Hunter grade line 3	\$0.00	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60
Presentation grade line 4	\$0.00	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90	\$594.90
Standard grade line 4	\$0.00	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02	\$312.02
Hunter grade line 4	\$0.00	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60	\$423.60
Direct Cost of Sales												
Presentation grade line 1	\$48,000	\$9,518	\$9,518	\$9,518	\$9,518	\$9,518	\$9,518	\$9,518	\$9,518	\$9,518	\$9,518	\$9,518
Standard grade line 1	\$41,500	\$25,549	\$25,549	\$25,549	\$25,549	\$25,549	\$25,549	\$25,549	\$25,549	\$25,549	\$25,549	\$25,549
Hunter grade line 1	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Presentation grade line 2	\$0	\$10,113	\$10,113	\$10,113	\$10,113	\$10,113	\$10,113	\$10,113	\$10,113	\$10,113	\$10,113	\$10,113
Standard grade line 2	\$0	\$26,210	\$26,210	\$26,210	\$26,210	\$26,210	\$26,210	\$26,210	\$26,210	\$26,210	\$26,210	\$26,210
Subtotal Direct Cost of Sales	\$89,500	\$71,391										

Appendix

Personnel Plan	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
CEO/ Chief Engineer	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417	\$10,417
President	\$9,166	\$9,166	\$9,166	\$9,166	\$9,166	\$9,166	\$9,166	\$9,166	\$9,166	\$9,166	\$9,166	\$9,166
Production Lead	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417
Woodworking Lead	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417
Metalworking Lead	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417	\$5,417
Shipping/BATFE Compliance	\$3,416	\$3,416	\$3,416	\$3,416	\$3,416	\$3,416	\$3,416	\$3,416	\$3,416	\$3,416	\$3,416	\$3,416
Accountant	\$4,166	\$4,166	\$4,166	\$4,166	\$4,166	\$4,166	\$4,166	\$4,166	\$4,166	\$4,166	\$4,166	\$4,166
Apprentice ->General Laborer	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683
Apprentice ->General Laborer	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683
Apprentice ->General Laborer	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683
Apprentice ->General Laborer	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683
Apprentice ->General Laborer	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683	\$2,683
Total People	12	12	12	12	12	12	12	12	12	12	12	12
Total Payroll	\$56,831											

Appendix

<i>Pro Forma Profit and Loss</i>	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Sales	\$391250	\$391250	\$391250	\$391250	\$391250	\$391250	\$391250	\$391250	\$391250	\$391250	\$391250	\$391250
Direct Cost of Sales	\$89,500	\$71,391	\$71,391	\$71,391	\$71,391	\$71,391	\$71,391	\$71,391	\$71,391	\$71,391	\$71,391	\$71,391
Other Costs of Sales	\$112475	\$112475	\$112475	\$112475	\$112475	\$112475	\$112475	\$112475	\$112475	\$112475	\$112475	\$112475
Total Cost of Sales	\$201975	\$183866	\$183866	\$183866	\$183866	\$183866	\$183866	\$183866	\$183866	\$183866	\$183866	\$183866
Gross Margin	\$189275	\$207384	\$207384	\$207384	\$207384	\$207384	\$207384	\$207384	\$207384	\$207384	\$207384	\$207384
Gross Margin %	48.38%	53.01%	53.01%	53.01%	53.01%	53.01%	53.01%	53.01%	53.01%	53.01%	53.01%	53.01%
Expenses												
Payroll	\$56831	\$56831	\$56831	\$56831	\$56831	\$56831	\$56831	\$56831	\$56831	\$56831	\$56831	\$56831
Marketing/Promotion	\$12450	\$12450	\$12450	\$12450	\$12450	\$12450	\$12450	\$12450	\$12450	\$12450	\$12450	\$12450
Depreciation	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Property tax	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000
Utilities	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Insurance	\$8,667	\$8,667	\$8,667	\$8,667	\$8,667	\$8,667	\$8,667	\$8,667	\$8,667	\$8,667	\$8,667	\$8,667
Payroll Taxes	\$9,520	\$9,520	\$9,520	\$9,520	\$9,520	\$9,520	\$9,520	\$9,520	\$9,520	\$9,520	\$9,520	\$9,520
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Operating Expenses	\$99468											
Profit Before Interest and Taxes	\$89836	\$107944	\$107944	\$107944	\$107944	\$107944	\$107944	\$107944	\$107944	\$107944	\$107944	\$107944
EBITDA	\$94,836	\$112944	\$112944	\$112944	\$112944	\$112944	\$112944	\$112944	\$112944	\$112944	\$112944	\$112944
Interest Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Taxes Incurred	\$26,951	\$32,383	\$32,383	\$32,383	\$32,383	\$32,383	\$32,383	\$32,383	\$32,383	\$32,383	\$32,383	\$32,383
Net Profit	\$62,885	\$75,561	\$75,561	\$75,561	\$75,561	\$75,561	\$75,561	\$75,561	\$75,561	\$75,561	\$75,561	\$75,561
Net Profit/Sales	16.07%	19.31%										

Appendix

<i>Pro Forma Cash Flow</i>												
	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Cash Received												
Cash from Operations												
Cash Sales	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250
Subtotal Cash from Operations	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250
Additional Cash Received												
Sales Tax, VAT, HST/GST Received	0.00 %	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
New Current Borrowing	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
New Other Liabilities (interest-free)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
New Long-term Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Sales of Other Current Assets	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Sales of Long-term Assets	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
New Investment Received	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal Cash Received	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250	\$391,250
Expenditures												
Expenditures from Operations												
Cash Spending	\$323,365	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689
Subtotal Spent on Operations	\$323,365	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689

Appendix

Additional Cash Spent												
Sales Tax, VAT, HST/GST Paid Out	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Principal Repayment of Current Borrowing	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Liabilities Principal Repayment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Long-term Liabilities Principal Repayment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Purchase Other Current Assets	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Purchase Long-term Assets	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Dividends	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal Cash Spent	\$323,365	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689	\$310,689
Net Cash Flow	\$67,885	\$80,561	\$80,561	\$80,561	\$80,561	\$80,561	\$80,561	\$80,561	\$80,561	\$80,561	\$80,561	\$80,561
Cash Balance	\$2,275,430	\$2,355,991	\$2,436,552	\$2,517,113	\$2,597,674	\$2,678,235	\$2,758,796	\$2,839,357	\$2,919,918	\$3,000,480	\$3,081,041	\$3,161,602

Appendix

<i>Pro Forma Balance Sheet</i>													
Assets	Start Bal.	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Current Assets													
Cash	\$2,207,545	\$2,275,430	\$2,355,991	\$2,436,552	\$2,517,113	\$2,597,674	\$2,678,235	\$2,758,796	\$2,839,357	\$2,919,918	\$3,000,480	\$3,081,041	\$3,161,602
Other Current Assets	\$1,764,880	\$1,764,880	\$1,764,880	\$1,764,880	\$1,764,880	\$1,764,880	\$1,764,880	\$1,764,880	\$1,764,880	\$1,764,880	\$1,764,880	\$1,764,880	\$1,764,880
Total Current Assets	\$3,972,425	\$4,040,310	\$4,120,871	\$4,201,432	\$4,281,993	\$4,362,554	\$4,443,115	\$4,523,676	\$4,604,237	\$4,684,798	\$4,765,360	\$4,845,921	\$4,926,482
Long-term Assets													
Long-term Assets	\$2,356,575	\$2,356,575	\$2,356,575	\$2,356,575	\$2,356,575	\$2,356,575	\$2,356,575	\$2,356,575	\$2,356,575	\$2,356,575	\$2,356,575	\$2,356,575	\$2,356,575
Accumulated Depreciation	\$0	\$5,000	\$10,000	\$15,000	\$20,000	\$25,000	\$30,000	\$35,000	\$40,000	\$45,000	\$50,000	\$55,000	\$60,000
Total Long-term Assets	\$2,356,575	\$2,351,575	\$2,346,575	\$2,341,575	\$2,336,575	\$2,331,575	\$2,326,575	\$2,321,575	\$2,316,575	\$2,311,575	\$2,306,575	\$2,301,575	\$2,296,575
Total Assets	\$6,329,000	\$6,391,885	\$6,467,446	\$6,543,007	\$6,618,568	\$6,694,129	\$6,769,690	\$6,845,251	\$6,920,812	\$6,996,373	\$7,071,935	\$7,147,496	\$7,223,057
Liabilities and Capital													
Current Liabilities													
Current Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Borrowing	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Current Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal Current Liabilities	\$0												
Long-term Liabilities													
Long-term Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Liabilities	\$0												
Paid-in Capital													
Paid-in Capital	\$6,500,000	\$6,500,000	\$6,500,000	\$6,500,000	\$6,500,000	\$6,500,000	\$6,500,000	\$6,500,000	\$6,500,000	\$6,500,000	\$6,500,000	\$6,500,000	\$6,500,000
Retained Earnings	(\$171,000)	(\$171,000)	(\$171,000)	(\$171,000)	(\$171,000)	(\$171,000)	(\$171,000)	(\$171,000)	(\$171,000)	(\$171,000)	(\$171,000)	(\$171,000)	(\$171,000)
Earnings	\$0	\$62,885	\$138,446	\$214,007	\$289,568	\$365,129	\$440,690	\$516,251	\$591,812	\$667,373	\$742,935	\$818,496	\$894,057
Total Capital	\$6,329,000	\$6,391,885	\$6,467,446	\$6,543,007	\$6,618,568	\$6,694,129	\$6,769,690	\$6,845,251	\$6,920,812	\$6,996,373	\$7,071,935	\$7,147,496	\$7,223,057
Total Liabilities and Capital	\$6,329,000	\$6,391,885	\$6,467,446	\$6,543,007	\$6,618,568	\$6,694,129	\$6,769,690	\$6,845,251	\$6,920,812	\$6,996,373	\$7,071,935	\$7,147,496	\$7,223,057

Appendix

Capital													
Net Worth	\$6,329,000	\$6,391,885	\$6,467,446	\$6,543,007	\$6,618,568	\$6,694,129	\$6,769,690	\$6,845,251	\$6,920,812	\$6,996,373	\$7,071,935	\$7,147,496	\$7,223,057

Breakdown of Other Requirements for Start Up

The general items required for C.L.F. to begin production on our firearms. These are items that did not fit into other Departmental categories, and includes the actual building we plan on erecting in Cody. We have decided after a fair amount of planning to build a 100x200 ft. steel building on a high strength concrete slab. This building will serve as both our manufacturing facility and our warehouse, being of sufficient size to store the raw wood we require for our firearms as well as the completed firearms awaiting shipment. It is to be an energy efficient building to reduce our long-term HVAC requirements.

Appendix

Other items included in this breakdown are the initial inventory of raw materials and pre-made parts we will need to produce our firearms. We plan on having enough inventory on hand to manufacture for 1 year to avoid any problems with vendor supply. Wood especially is a critical item, as most vendors of wood use 6-month lead times as their minimum for delivery. We fully intend to keep our facility Lean, but we do recognize that in our industry, there are many delivery interruptions possible that could cripple a new venture. We also recognize that in purchasing there can be improved economy through scale.

Other Startup Requirements	
100x200 Steel Building	\$1,100,000.00
Tooling and Fixturing	\$250,000.00
Walnut blanks	\$600,000.00
Metal	\$300,000.00
Green Mtn. Barrel Blanks	\$192,000.00
Misc. Parts (springs, screws, etc.)	\$10,000.00
Federal Licenses 3yr.	\$500.00
Software (CAD) 3 seats	\$21,000.00
Software (CAM) 2 seats	\$35,000.00
Software (Office) 4 seats	\$600.00
R&D Department Equipment	\$188,550
Misc. Factory Equipment	\$71,840.00
Total	\$2,769,490.00
Total long term assets	\$1,100,000.00
Current assets	\$1,669,490.00

Breakdown of Metalworking Department Equipment

Our metal working department will be responsible for making all of the steel, brass, aluminum and other metal parts for our firearms. We will be using high speed, high accuracy equipment to produce the quality level we are seeking. Using CNC equipment in a Lean Manufacturing Cell array will allow us to maximize productivity and give us great agility and flexibility in our processes.

Appendix

METAL WORKING

Description	Cost	Working Size	New or Used
Haas VF-3 4axis w/acc.	\$89,855.00	40x20x25	N
Haas VF-2 3axis w/acc.	\$74,860.00	30x16x20	N
Haas MiniMill2 w/acc.	\$49,270.00	20x16x14	N
Haas MiniMill2 w/acc.	\$49,270.00	20x16x14	N
Haas Rotary for VF-3(HRT 210SP)	\$10,595.00	8.3"dia	N
Haas Tailstock Pneumatic 6"	\$1,495.00		N
Haas Lathe TL2 w/acc.	\$50,750.00	16x48	N
Bridgeport/Prototrak CNC Mill	\$15,000.00	26x12x16	U
Bridgeport/Prototrak CNC Mill	\$15,000.00	26x12x16	U
Bridgeport/Prototrak CNC Mill	\$15,000.00	26x12x16	U
Bridgeport/Prototrak CNC Mill	\$15,000.00	26x12x16	U
Prototrak TRL1840 Lathe	\$30,000.00	16x30	U
Reid/Harig Surf. Grinder	\$8,000.00	6x18	U
Reid/Harig Surf. Grinder	\$8,000.00	6x18	U
Lucifer Heat Treat Oven	\$12,000.00	9x12x18	N
Horizontal Bandsaw VectraxMH916` `	\$5,000.00	9x16 (9 dia.)	N
Baldor Bench Grinder 10" w/stand	\$2,500.00		N
Baldor Bench Buffer 8" w/stand	\$2,300.00		N
Baldor Bench Buffer 8" w/stand	\$2,300.00		N
Vytek Laser Engraver Metal	\$55,000.00		N
Misc. Equipment	\$12,000.00		N
subtotal	\$523,195.00		

Breakdown of the Woodworking Department Equipment

Our wood working department will be responsible for creating all of the wooden pieces used, whether the pieces are for rifles, shotguns or handguns. Using innovative CNC techniques, we will be able to produce a high level of metal to wood fit with a minimal amount of handwork required. All wooden parts will be completed in our facility, going from raw walnut blanks to fully finished and embellished stocks ready to be assembled to our metal.

Description	Cost	Size	New or Used
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Appendix

Haas VF2SS 15k w/acc.	\$98,820.00	30x16x20	N
Haas VF2SS 15k w/acc.	\$98,820.00	30x16x20	N
Haas VF3SS 15k w/acc.	\$116,620.00	40x20x25	N
Haas VF3SS 15k w/acc.	\$116,620.00	40x20x25	N
Jet Bandsaw	\$2,000.00		N
Jet Bandsaw	\$2,000.00		N
Jet Drill Press	\$1,500.00		N
Jet Drill Press	\$1,500.00		N
Dust collect system	\$10,000.00		N
Belt Sanders	\$8,000.00	3 stations	N
Hand Sanders	\$6,000.00	3 stations	N
Downdraft tables	\$4,500.00	3 stations	N
Finish Spray Booth (Eagle)	\$11,000.00	12'x8'x20'	N
Finish Spray Equipment	\$6,000.00	3 stations	N
Vytek Laser Engraver	\$75,000.00		N
Misc. Equipment	\$10,000.00		N
subtotal	\$568,380.00		

Breakdown of the General Facility Equipment

These are the required pieces of everyday equipment needed to facilitate production. Included are the items that help move, store, and assemble the many parts used to produce our firearms. In all cases, we are choosing items that emphasize safe material handling concepts for our employees' safety.

Description	Purpose	Qty.	Price Ea.	Subtotal
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Appendix

Electric Pallet Jacks w/acc.	Safe transport of Materials	2	\$5,250.00	\$10,500.00
Platform Trucks	Move Parts between stations	5	\$500.00	\$2,500.00
Presto Lift Manual Straddle Manual Forklift	Lift Heavy fixtures/tooling Move Heavy Parts in Storage	1	\$3,400.00	\$3,400.00
Gun storage Vault	Store Firearms safely	1	\$12,500.00	\$12,500.00
Worksmart Workbenches	Material Handling/Firearms Assembly	8	\$210.00	\$1,680.00
Personnel Lockers (3door)	Employee storage for personal items	4	\$790.00	\$3,160.00
Storage Bins	Finished Parts to Assemble	4	\$150.00	\$600.00
Misc. Racks	Bulk Material Storage		\$6,000.00	\$6,000.00
Atlas 50hp Air Compressor	Machine Air	1	\$22,000.00	\$22,000.00
subtotal				\$71,840.00

Breakdown of the Research and Development Department Equipment

The most critical part of our manufacturing process, as we take firearms from their original concepts and make them able to be manufactured in today's high tech environment. This equipment will set us far ahead of our competition right from the start.

Appendix

Description	Purpose	Qty.	Price Ea.	Subtotal
Stratasys Objet30 3D Printer	Working Prototypes/Models	2	\$60,000.00	\$120,000.00
Steinbichler 3D Scanner	High Res. Scans of Firearms High Accuracy	1	\$45,000.00	\$45,000.00
Inspection Surface Plates	Measurement	2	\$4,000.00	\$8,000.00
Inspection Tools (full set)	"	2	\$3,500.00	\$7,000.00
Optical Borescope	Barrel Inspection High Accuracy	2	\$500.00	\$1,000.00
Indicating Micrometers (1"-4")	Measurement High Accuracy	1 set	\$2,000.00	\$2,000.00
Optical Microscope	Measurement	2	\$500.00	\$1,000.00
Gage Pin Set Starret (.011"-1")	Hole Inspection	1 set	\$3,600.00	\$3,600.00
Gage Block Set Starret	Dimension Inspection	2 set	\$475.00	\$950.00
			total assets	\$188,550.00
			long term	
			assets	\$165,000.00
			other assets	\$23,550.00

The Apprenticeship Model

Over the history of manufacturing in the United States, from it's infancy in the factories along the Connecticut River in Vermont, NH, and Massachusetts through today's aerospace manufacturing along the Pacific coast, new workers have been trained in various versions of the so-called Apprenticeship Model. This can be anything from the Old World style where a single master craftsman trains an apprentice in every aspect of the trade, a process that can take decades to create another master craftsman, to the current fashion of rushing a new worker through a few parts of the trade with the promise of future training where needed, a promise often left unfulfilled.

For our factory, our approach will be one that blends the intensive hands-on training that was used in the past, while still creating workers that from their first days on the job will be good productive workers generating income through their labor. For some of this, we will be depending upon our use of CNC equipment, where a good deal of the fine hand-eye coordination skills needed in the past are provided by the computer controls of modern machinery. In the first days of their employment, the workers will learn how to safely operate the machines assigned to them, with small tasks added to their routine as their skill levels improve. We do not intend to have a factory of unskilled workers operating highly skilled machines. Workers will be under constant review from their assigned mentors and as each worker displays initiative and abilities, we will give them additional training at each step. In this manner, each worker will have the ability to reach their own level of competency and will find that their pay level will also escalate based on merit.

CNC Manufacturing, especially in the field of Advanced Manufacturing that we specialize in, is a constantly growing field. In the US, there has been a long shortage of qualified skilled workers that has not been met through trade and vocational schools. Each year, the total number of job openings created exceeds that of newly qualified workers to fill those openings. Our training of apprentices in our methodology will create a new pool of trained workers for the Cody, Wyoming region. As our working process will be on the cutting edge of Advanced Manufacturing, our apprentice-trainees will be among the best trained workers in this country, and can serve the Cody region as a resource to draw in other manufacturing companies in the future.

We intend to choose our new apprentice-trainees from two groups of men and women in Wyoming. First, we will be seeking out returning veterans in search of new careers after their service. As our plant and our methods of manufacturing will be fully ADA compliant, those veterans who suffered disability during service will find an employer who will support their individual needs.

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The second group we will be seeking are the “best and brightest” among the local high schools. We will be offering training opportunities that can lead to very well paying careers that, in many cases, exceed those of college bound students. To expose these students to the jobs available even before their graduation, we will work with local schools to offer paid internships for students who show interest.

We truly strive to become good neighbors in the Cody area. Our facility will not be just another building where no lasting benefit to the community is created. The legacy we strive to create isn't just about our firearms...it is the longer lasting legacy of creating a high tech manufacturing atmosphere in Cody, one with long term sustainable jobs and futures for the current and future residents of the area. Along the Connecticut river, where manufacturing started in the US, the legacy of pushing the envelope in creativity has lasted from before the American Revolution through today. With this new venture in Cody, we are launching a new Legacy, a new revolution in manufacturing that will also last for decades to come. Using our Apprenticeship Model is the cornerstone to that Legacy, building a skill based workforce that will rival anyplace in the world.

The Process

In the turn of the 19th century, gun manufacturing was a labor intensive act using machinery that had not truly changed since the late 1700s. Many milling machines and lathes were still powered by the trusty foot on the treadle of the dutiful assistant, and even in major factories like the Colt and Winchester plants, most of the machine power was supplied by overhead belts driven by water or steam power. While many of the machines were very clever attempts to do mass production via multiple spindles and fixturing, the production was fairly slow and still required a vast amount of additional handwork by skilled laborers before the finished parts could be assembled. This method of manufacturing led to increased costs to pay for those skilled laborers, and led to many wonderful firearms being removed from production as their costs exceeded what the market was willing to bear for the final product.

Additionally, steel production was still in its infancy. The Bessemer process had only been perfected two decades earlier, and the quality of steel was a rather spotty thing. Many guns designed in the late 1800's and early 1900's were capable of handling the black powder based cartridges of the time, but failed to hold up to the more powerful smokeless cartridges that were being introduced. In most cases, it wasn't a failure of the basic design, but that the steel being used just was not up to the job.

So all of this left the firearms manufacturers with hundreds of truly creative, inspired designs that were difficult and expensive to manufacture and even if produced, could not survive being fired with modern ammunition. And this is where our Process comes in.

Thanks to the vast resources of the amazing Cody Firearms Museum, most of these great designs are preserved, not only in the original firearms, but also in detailed engineering drawings, patent models, and factory manufacturing notes. We intend on doing something we like to call "Forward Engineering" ...taking those detailed drawings and by using modern reverse engineering techniques, make high accuracy Solid Models of every part of the guns we intend on producing via CAD software. Parts will be 3D scanned and measured, compared to the original intent in the designers' blueprints, and new 3D models and prints will be generated. We will keep the intent of the design geniuses such as Browning and Savage to a very high degree as we work to bring these firearms back to life.

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The materials used and the methods of manufacturing will all be cutting edge. Metals will be specifically chosen for each part to ensure that the result will be maximum strength and durability far beyond that available to the 1900's manufacturers. Parts that were difficult, if not nearly impossible to manufacture using the old machines will be produced using an array of modern techniques, from High Speed Machining on CNC's to MIM (Metal Injection Molding) and 3D metal printing. Which technique we use for each part will be chosen based upon producing the highest quality part while still maintaining cost effectiveness. The gunstocks will be digitally scanned and then produced on CNC equipment to be perfect fits to the metal.

The great old designs will live again with the Legacy Firearms Manufacturing of C.L.F. We hold these firearms and the creative genius that inspired them in deep reverence, and will reproduce all of their intricate features, details, and advantages to such accuracy that our parts will be totally interchangeable with those of the originals...only better. We like to believe that those great forefathers of the firearms industry would be delighted to see their concepts brought into the 21st century in ways they could only imagine back in 1890.

Cody, Wyoming and the Cody Firearms Museum

When we first began exploring the Legacy Firearms project, we immediately were drawn to Cody, Wyoming as the location for our manufacturing. The city in the northwestern corner of Wyoming might, at first glance, appear to be a rather remote setting for a modern factory. But we considered the rich history and beauty of the area to be major factors in our considerations, along with the Business-friendly attitude of the state and local governments.

The single greatest deciding factor in our choosing Buffalo Bill's namesake town for our new facility is the astounding Cody Firearms Museum at the Buffalo Bill Center of the West. The moment we first set foot in the Museum and met with the Directors, the Curators and the Staff, we knew this was the proper place to create a project of this type, a manufacturing project devoted to recreating historical firearms.

The Firearms Museum, one of five distinct museums that are part of the Buffalo Bill Center, is truly impressive in its scale. Housing over 7000 rare and truly historic firearms of all eras, along with 15000 firearms related documents, there is no single greater resource of all things connected with the long story of guns and gun making to be found. Spending time in the Museum with the Curators, we could see this was no mere job for these folks but a true passion to convey the history of all of these amazing exhibits with new generations of visitors.

Our meetings with the Directors, Curators, and Staff led us to a joint idea that fueled the entire vision for this Legacy project; to build firearms that accurately and faithfully reproduced some of those rare, desirable and collectible guns and bring a piece of history into the hands of modern collectors and enthusiasts. The Museum has the resources that we would need to create these firearms again, and we have the knowledge and skills to do justice to those amazing designs.

We do intend on making this a true working partnership with the Museum. The information contained in the Collections is a resource that cannot be repeated at any other place, and there is no doubt that it is vital to Legacy Firearms production. We do still need to work further with the Museum to be sure that both parties will be satisfied with compensations for the use of the Museum facilities, but there are several points of assistance we intend on providing the Museum as we proceed.

One will be the CAD Solid Models we create from our work with the firearms and the drawings. Each set of Models produced will be joint property of the Museum and our firm. As true Solid Models, each part that is digitally created can be assembled to

Appendix

reproduce the firearm, and using our proprietary software, we can create fully animated and realistic displays that can be shown on Kiosks throughout the Museum so that visitors can see, maybe for the first time, how individual firearms actually function.

A second result of creating these Solid Models will be the ability to 3D print these firearms, so that the Museum will be able to allow visitors to actually handle non-firing but otherwise fully functional reproductions of some of the truly rare pieces in the Museum collection. Each printed firearm will be photo-realistic in every detail, but would be safe for all visitors to hold, cycle, and feel for themselves just what that amazing gun from long ago was like.

We also intend on working on a long term relationship with the Museum to financially benefit them through the sales of certain high end firearms produced with certification of authenticity from the Museum Staff. Customers will know that they are buying true Museum quality reproductions of famous firearms, and the sale of each would benefit the Museum itself directly.

Finally, as we will be exhibiting our firearms at numerous locations, such as the major trade shows such as SHOT Show and the NRA Annual Convention, as well as many major local and regional gun shows, we will be cross promoting the Museum and its amazing collection at every possible venue.

We share with the Museum a deep love and appreciation for the history of firearms, and do truly look forward to a long term partnership with them that is rewarding and enjoyable for both parties.

MEETING DATE:
DEPARTMENT: POLICE DEPARTMENT
PREPARED BY: CHUCK BAKER, CHIEF OF
POLICE
PRESENTED BY: CHUCK BAKER, CHIEF OF
POLICE

AGENDA ITEM SUMMARY REPORT
Expenditure of Existing Forfeiture Funds

ACTION TO BE TAKEN:

Approval to use existing Forfeiture Funds to purchase two (2) Motorola APX6500 VHF Mobile radios with all of the supporting software and installation hardware.

SUMMARY OF INFORMATION:

These radios will replace in-car mounted mobile radios that have exceeded their serviceable life and are having intermediate communication failure. The current radios have been discontinued by Motorola, service and replacement parts are becoming unattainable.

FISCAL IMPACT

The current balance of the forfeiture fund is \$11,878.85. This expenditure (\$9,786.50) will leave a remaining balance of \$2,092.35.

ALTERNATIVES

Approve, deny or identify another funding source.

ATTACHMENTS

Motorola Solutions sales quote #QU000365400

AGENDA & SUMMARY REPORT TO:

AGENDA ITEM NO. _____



Quote Number: QU0000365400

Effective: 09 JUN 2016

Effective To: 08 AUG 2016

Bill-To:

CODY POLICE DEPT
1402 RIVER VIEW DR
CODY, WY 82414
United States

Ultimate Destination:

CODY POLICE DEPT
1402 RIVER VIEW DR
CODY, WY 82414
United States

Attention:

Name: JOLENE
Phone: 307-527-8723

Sales Contact:

Name: Carla Wise
Email: carla@comtechradio.com
Phone: 3073825663

Contract Number: WYOLINK
Freight terms: FOB Destination
Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	1	M25KTS9PW1AN	APX6500 VHF HIGH POWER	\$2,869.00	\$1,799.25	\$1,799.25
1a	1	G806BE	ADD: ASTRO DIGITAL CAI OPERATION	\$515.00	\$386.25	\$386.25
1b	1	GA00249AC	ADD: 3 YEAR SERVICE FROM THE START COMPREHENSIVE	\$265.00	\$265.00	\$265.00
1c	1	G851AG	ADD: AES/DES-XL/DES-OFB ENCRYPTION	\$799.00	\$599.25	\$599.25
1d	1	W969BG	ADD: MULTIPLE KEY ENCRYPTION OPERATION	\$330.00	\$247.50	\$247.50
1e	1	W22BA	ADD: PALM MICROPHONE	\$72.00	\$54.00	\$54.00
1f	1	G442AJ	ADD: O5 CONTROL HEAD	\$432.00	\$324.00	\$324.00
1g	1	G444AE	ADD: APX CONTROL HEAD SOFTWARE	-	-	-
1h	1	G629AB	1/4 WAVE BROADBAND ANT 146-174	\$64.00	\$48.00	\$48.00
1i	1	B18CR	ADD: AUXILARY SPKR 7.5 WATT	\$60.00	\$45.00	\$45.00
1j	1	G51AU	ENH: SMARTZONE OPERATION APX6500	\$1,200.00	\$900.00	\$900.00
1k	1	G361AH	ADD: P25 TRUNKING SOFTWARE	\$300.00	\$225.00	\$225.00

Total Quote in USD

\$4,893.25

- PO Issued to Motorola Solutions Inc. must:
- >Be a valid Purchase Order (PO)/Contract/Notice to Proceed on Company Letterhead. Note: Purchase Requisitions cannot be accepted
 - >Have a PO Number/Contract Number & Date
 - >Identify "Motorola Solutions Inc." as the Vendor
 - >Have Payment Terms or Contract Number
 - >Be issued in the Legal Entity's Name
 - >Include a Bill-To Address with a Contact Name and Phone Number
 - >Include a Ship-To Address with a Contact Name and Phone Number
 - >Include an Ultimate Address (only if different than the Ship-To)
 - >Be Greater than or Equal to the Value of the Order
 - >Be in a Non-Editable Format
 - >Identify Tax Exemption Status (where applicable)
 - >Include a Signature (as Required)

MEETING DATE: JUNE 21, 2016
DEPARTMENT: ADMINISTRATIVE SERVICES
PREPARED BY: LESLIE BRUMAGE, FINANCE
OFFICER
DEPT. DIR. APPROVAL: _____
CITY ADM. APPROVAL: _____

AGENDA ITEM SUMMARY REPORT

Ordinance 2016-12 Annual Tax Levy

BACKGROUND

By State Statute the City is required to set the annual property tax mill levy for the upcoming fiscal year.

SUMMARY

The City levies 8 mills of property tax from Park County. Three of those mills are designated for the fire district and the remaining 5 are allocated to the City.

FISCAL IMPACT

Based on the estimated valuation, property tax revenues are expected to be approximately \$617,286 for Fiscal Year 2016-2017.

ALTERNATIVES

At its discretion the City Council may approve or deny the Ordinance.

RECOMMENDATION

Approve the tax levy as presented.

ATTACHMENTS

1. Ordinance 2016-12

AGENDA & SUMMARY REPORT TO:

1. None

AGENDA ITEM NO. _____

ORDINANCE 2016-12

AN ORDINANCE PROVIDING FOR THE AMOUNT OF TAX LEVY FOR THE CITY OF CODY, WYOMING FOR THE FISCAL YEAR ENDING JUNE 30, 2017.

BE IT ORDAINED BY THE MAYOR AND COUNCIL OF THE CITY OF CODY, WYOMING:

SECTION 1: That the amount of General Tax for the fiscal year ending June 30, 2017 necessary to meet the current expenses for the City of Cody, together with and including the necessary tax for interest and indebtedness for said year, and the same is hereby fixed and determined to be eight (8) mills upon all assessable property to be within the City of Cody, Wyoming.

SECTION 2. That said levy is hereby declared to be distributed as follows:

General Fund .008

SECTION 3. That said Ordinance shall be in full force and effect from and after its passage and publications as provided by law.

PASSED ON FIRST READING __JUNE 7, 2016__

PASSED ON SECOND READING: _____

PASSED, ADOPTED, AND ORDERED PUBLISHED
ON THIRD AND FINAL READING: _____

Nancy Tia Brown, Mayor

ATTEST:

Cynthia Baker
Administrative Services Officer

MEETING DATE: JUNE 21, 2016
 DEPARTMENT: ADMINISTRATIVE SERVICES
 PREPARED BY: LESLIE BRUMAGE, FINANCE
 OFFICER
 DEPT. DIR. APPROVAL: _____
 CITY ADM. APPROVAL: _____

AGENDA ITEM SUMMARY REPORT

Ordinance 2016-13 Budget Appropriation

BACKGROUND

By State Statute the City is required to make the necessary appropriations and adopt an annual budget.

SUMMARY

After the budget workshops in May the City Council agreed upon a budget for Fiscal Year 2016-2017. If approved by City Council, the budget will continue the goals of City Council to improve the City's infrastructure and maintain the current level of services to citizens and visitors.

FISCAL IMPACT

The Fiscal Year 16-17 budget includes the following revenue, expenses and cash carryover:

Summary of Budget Requirements				
Fund	Total Estimated Cash Available For Budget	Total Estimated Revenue Available	Estimated Total Cash Plus Revenues	Estimated Total Requirements for Appropriation
General Fund	\$ 6,692,772	\$ 11,293,856	\$ 17,986,628	\$ 11,404,185
Vehicle Replacement Fund	\$ 2,668,700	\$ 601,218	\$ 3,269,918	\$ 564,836
Lodging Tax Fund	\$ 28,288	\$ 132,496	\$ 160,784	\$ 160,784
Public Improvements Fund	\$ 14,225	\$ -	\$ 14,225	\$ 14,225
Solid Waste Fund	\$ 2,430,886	\$ 2,367,097	\$ 4,797,983	\$ 2,301,739
Water Fund	\$ 3,103,821	\$ 3,328,105	\$ 6,431,926	\$ 3,198,580
Wastewater Fund	\$ 2,243,898	\$ 3,047,911	\$ 5,291,808	\$ 3,830,616
Electric Fund	\$ 3,002,491	\$ 13,221,154	\$ 16,223,645	\$ 13,512,171
Total City Appropriation	\$ 20,185,081	\$ 33,991,836	\$ 54,176,917	\$ 34,987,137

ALTERNATIVES

At its discretion the City Council may approve or deny the Ordinance.

RECOMMENDATION

Approve the budget appropriation as presented.

AGENDA ITEM NO. _____

ATTACHMENTS

1. Ordinance 2016-13
2. Proposed Budget FY16-17

AGENDA & SUMMARY REPORT TO:

1. None

ORDINANCE 2016-13

AN ORDINANCE PROVIDING FOR THE ANNUAL APPROPRIATION OF MONEY FOR THE MAINTENANCE OF THE CITY OF CODY, WYOMING FOR THE FISCAL YEAR ENDING JUNE 30, 2017.

BE IT ORDAINED BY THE GOVERNING BODY OF THE CITY OF CODY, WYOMING THAT:

SECTION 1. There is hereby appropriated for the purpose of operating the City of Cody, Wyoming, and paying all expenses thereof, the sum of \$34,992,537

SECTION 2. The City anticipates having \$33,997,236 available in revenue and \$20,185,081 in cash reserves during the coming year from the following sources and it is appropriated from the funds of said City for the ensuing year the sum of \$34,992,537 or as much as may be necessary for the following purposes, to wit:

Summary of Budget Requirements				
Fund	Total Estimated Cash Available For Budget	Total Estimated Revenue Available	Estimated Total Cash Plus Revenues	Estimated Total Requirements for Appropriation
General Fund	\$ 6,692,772	\$ 11,299,256	\$ 17,992,028	\$ 11,409,585
Vehicle Replacement Fund	\$ 2,668,700	\$ 601,218	\$ 3,269,918	\$ 564,836
Lodging Tax Fund	\$ 28,288	\$ 132,496	\$ 160,784	\$ 160,784
Public Improvements Fund	\$ 14,225	\$ -	\$ 14,225	\$ 14,225
Solid Waste Fund	\$ 2,430,886	\$ 2,367,097	\$ 4,797,983	\$ 2,301,739
Water Fund	\$ 3,103,821	\$ 3,328,105	\$ 6,431,926	\$ 3,198,580
Wastewater Fund	\$ 2,243,898	\$ 3,047,911	\$ 5,291,808	\$ 3,830,616
Electric Fund	\$ 3,002,491	\$ 13,221,154	\$ 16,223,645	\$ 13,512,171
Total City Appropriation	\$ 20,185,081	\$ 33,997,236	\$ 54,182,317	\$ 34,992,537

General Fund		Vehicle Replacement Fund	\$ 564,836
Mayor - Council	\$ 495,804	Lodging Tax Fund	\$ 160,784
City Administrator	\$ 157,459	Public Improvements Fund	\$ 14,225
Administrative Services	\$ 1,376,289	Solid Waste Fund	\$ 2,301,739
Pass Through Grants	\$ -	Water Fund	\$ 3,198,580
Police	\$ 2,943,446	Wastewater Fund	\$ 3,830,616
Parks Maintenance	\$ 1,356,163	Electric Fund	\$ 13,512,171
Public Facilities	\$ 901,269		
Recreation Center	\$ 1,097,162		
Aquatics	\$ 807,445		
Community Development	\$ 581,978		
Streets	\$ 1,386,293		
Vehicle Maintenance	\$ 306,277		
Total General Fund	\$ 11,409,585		

PASSED ON FIRST READING: _____ JUNE 7, 2016 _____

PASSED ON SECOND READING: _____

PASSED, ADOPTED, AND ORDERED PUBLISHED _____

ON THIRD AND FINAL READING: _____

Nancy Tia Brown, Mayor

ATTEST:

Cynthia Baker, Administrative Services Officer

CASH FLOW SUMMARY

1 5/31/2016

City of Cody Budget FY16-17

	General Fund		
	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
BEGINNING CASH & INVESTMENTS	\$ 6,946,321	\$ 6,946,321	\$ 6,692,772
OPERATING REVENUE			
Local Taxes	\$ 1,826,342	\$ 1,771,776	\$ 1,792,118
Licenses & Permits	\$ 319,000	\$ 324,852	\$ 326,143
Fines & Assessments	\$ 104,771	\$ 98,505	\$ 95,581
Intergovernmental	\$ 4,878,469	\$ 4,413,768	\$ 4,419,820
Charges for Services	\$ 1,585,893	\$ 1,605,543	\$ 1,686,076
Miscellaneous Revenue	\$ 90,213	\$ 102,331	\$ 81,734
Operating Grant Revenue	\$ 70,417	\$ 70,157	\$ 32,670
Operating Contributions & Reimbursements	\$ 311,749	\$ 363,054	\$ 282,940
Total Operating Revenue	\$ 9,186,854	\$ 8,749,986	\$ 8,717,081
OPERATING EXPENSES			
Personnel	\$ 6,974,315	\$ 6,599,272	\$ 6,834,054
Materials, Supplies & Maintenance	\$ 1,917,840	\$ 1,754,792	\$ 1,563,464
Contractual & Administrative Costs	\$ 1,513,076	\$ 1,465,803	\$ 1,506,302
Operating Grants	\$ 71,457	\$ 61,278	\$ 30,170
Total Operating Expenses	\$ 10,476,688	\$ 9,881,145	\$ 9,933,990
OPERATING SURPLUS (DEFICIT)	\$ (1,289,834)	\$ (1,131,159)	\$ (1,216,909)
OTHER REVENUES (EXPENSES)			
Sale of Assets Revenue	\$ -	\$ 7,129	\$ -
Debt Service Expenses	\$ -	\$ -	\$ -
Community Funding Program Expenses	\$ -	\$ -	\$ -
Total Other Financing Sources & Uses	\$ -	\$ 7,129	\$ -
PASS THROUGH GRANT REVENUE (EXPENSES)			
Pass Through Grant Revenue	\$ 74,861	\$ 65,778	\$ -
Pass Through Grant Expenses	\$ (25,719)	\$ (16,636)	\$ -
Total Pass Through Grant Revenue (Expenses)	\$ 49,142	\$ 49,142	\$ -
CAPITAL IMPROVEMENTS PROGRAM REVENUE (EXPENSES)			
Capital Grant Revenue	\$ 1,375,253	\$ 761,156	\$ 941,813
Capital Direct Distribution Funding	\$ 783,035	\$ 782,777	\$ 345,500
Capital Contribution Revenue	\$ 82,500	\$ 5,038	\$ 180,000
Capital Debt Issuance Proceeds	\$ -	\$ -	\$ -
Capital Outlay Expenses	\$ (1,584,648)	\$ (938,337)	\$ (1,121,813)
Total Capital Improvements Revenues (Expenses)	\$ 656,140	\$ 610,634	\$ 345,500
INTERFUND TRANSFERS			
Interfund Transfers In	\$ 1,179,290	\$ 1,179,290	\$ 1,109,462
Interfund Transfers Out	\$ (335,851)	\$ (335,851)	\$ (279,283)
Total Interfund Transfers In (Out)	\$ 843,439	\$ 843,439	\$ 830,179
Budget Surplus(Deficit)	\$ 258,887	\$ 379,185	\$ (41,230)
NON-CASH EXPENSES			
Depreciation	\$ -	\$ -	\$ -
Bad Debt Writeoffs	\$ 39,756	\$ 35,423	\$ 69,099
Total Non-Cash Expenses	\$ 39,756	\$ 35,423	\$ 69,099
ACCRUED LIABILITIES & RECEIVABLES	\$ (568,734)	\$ (632,734)	\$ (729,788)
PROJECTED TOTAL CASH & INVESTMENTS	\$ 6,636,474	\$ 6,692,772	\$ 5,921,754
Restricted - Operating & Depreciation Reserve	\$ 2,612,113	\$ 2,612,113	\$ 2,483,498
Restricted - Specific Use Reserve	\$ 154,338	\$ 164,338	\$ 172,332
Restricted - Capital Reserve	\$ -	\$ -	\$ -
Restricted - WWDC Reserve	\$ -	\$ -	\$ -
PROJECTED ENDING UNRESTRICTED CASH & INVESTMENTS	\$ 3,870,023	\$ 3,916,321	\$ 3,265,925

CASH FLOW SUMMARY

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City of Cody Budget FY16-17

	Vehicle Replacement Fund		
	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
BEGINNING CASH & INVESTMENTS	\$ 2,507,252	\$ 2,507,252	\$ 2,668,700
OPERATING REVENUE			
Local Taxes	\$ -	\$ -	\$ -
Licenses & Permits	\$ -	\$ -	\$ -
Fines & Assessments	\$ -	\$ -	\$ -
Intergovernmental	\$ -	\$ -	\$ -
Charges for Services	\$ -	\$ -	\$ -
Miscellaneous Revenue	\$ -	\$ 12,309	\$ 27,433
Operating Grant Revenue	\$ -	\$ -	\$ -
Operating Contributions & Reimbursements	\$ -	\$ -	\$ -
Total Operating Revenue	\$ -	\$ 12,309	\$ 27,433
OPERATING EXPENSES			
Personnel	\$ -	\$ -	\$ -
Materials, Supplies & Maintenance	\$ -	\$ -	\$ -
Contractual & Administrative Costs	\$ -	\$ -	\$ -
Operating Grants	\$ -	\$ -	\$ -
Total Operating Expenses	\$ -	\$ -	\$ -
OPERATING SURPLUS (DEFICIT)	\$ -	\$ 12,309	\$ 27,433
OTHER REVENUES (EXPENSES)			
Sale of Assets Revenue	\$ -	\$ -	\$ -
Debt Service Expenses	\$ -	\$ -	\$ -
Community Funding Program Expenses	\$ -	\$ -	\$ -
Total Other Financing Sources & Uses	\$ -	\$ -	\$ -
PASS THROUGH GRANT REVENUE (EXPENSES)			
Pass Through Grant Revenue	\$ -	\$ -	\$ -
Pass Through Grant Expenses	\$ -	\$ -	\$ -
Total Pass Through Grant Revenue (Expenses)	\$ -	\$ -	\$ -
CAPITAL IMPROVEMENTS PROGRAM REVENUE (EXPENSES)			
Capital Grant Revenue	\$ -	\$ -	\$ -
Capital Direct Distribution Funding	\$ -	\$ -	\$ -
Capital Contribution Revenue	\$ -	\$ -	\$ -
Capital Debt Issuance Proceeds	\$ -	\$ -	\$ -
Capital Outlay Expenses	\$ (553,811)	\$ (496,841)	\$ (564,836)
Total Capital Improvements Revenues (Expenses)	\$ (553,811)	\$ (496,841)	\$ (564,836)
INTERFUND TRANSFERS			
Interfund Transfers In	\$ 645,980	\$ 645,980	\$ 573,785
Interfund Transfers Out	\$ -	\$ -	\$ -
Total Interfund Transfers In (Out)	\$ 645,980	\$ 645,980	\$ 573,785
Budget Surplus(Deficit)	\$ 92,169	\$ 161,448	\$ 36,382
NON-CASH EXPENSES			
Depreciation	\$ -	\$ -	\$ -
Bad Debt Writeoffs	\$ -	\$ -	\$ -
Total Non-Cash Expenses	\$ -	\$ -	\$ -
ACCRUED LIABILITIES & RECEIVABLES	\$ -	\$ -	\$ -
PROJECTED TOTAL CASH & INVESTMENTS	\$ 2,599,421	\$ 2,668,700	\$ 2,705,082
Restricted - Operating & Depreciation Reserve	\$ -	\$ -	\$ -
Restricted - Specific Use Reserve	\$ -	\$ -	\$ -
Restricted - Capital Reserve	\$ -	\$ -	\$ -
Restricted - WWDC Reserve	\$ -	\$ -	\$ -
PROJECTED ENDING UNRESTRICTED CASH & INVESTMENTS	\$ 2,599,421	\$ 2,668,700	\$ 2,705,082

CASH FLOW SUMMARY

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City of Cody Budget FY16-17

	Lodging Tax Fund		
	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
BEGINNING CASH & INVESTMENTS	\$ 40,273	\$ 40,273	\$ 28,288
OPERATING REVENUE			
Local Taxes	\$ -	\$ -	\$ -
Licenses & Permits	\$ -	\$ -	\$ -
Fines & Assessments	\$ -	\$ -	\$ -
Intergovernmental	\$ 109,630	\$ 128,637	\$ 132,496
Charges for Services	\$ -	\$ -	\$ -
Miscellaneous Revenue	\$ -	\$ -	\$ -
Operating Grant Revenue	\$ -	\$ -	\$ -
Operating Contributions & Reimbursements	\$ -	\$ -	\$ -
Total Operating Revenue	\$ 109,630	\$ 128,637	\$ 132,496
OPERATING EXPENSES			
Personnel	\$ -	\$ -	\$ -
Materials, Supplies & Maintenance	\$ 1,000	\$ 422	\$ 500
Contractual & Administrative Costs	\$ 25,000	\$ 20,000	\$ 15,000
Operating Grants	\$ -	\$ -	\$ -
Total Operating Expenses	\$ 26,000	\$ 20,422	\$ 15,500
OPERATING SURPLUS (DEFICIT)	\$ 83,630	\$ 108,215	\$ 116,996
OTHER REVENUES (EXPENSES)			
Sale of Assets Revenue	\$ -	\$ -	\$ -
Debt Service Expenses	\$ -	\$ -	\$ -
Community Funding Program Expenses	\$ (53,200)	\$ (53,200)	\$ (39,330)
Total Other Financing Sources & Uses	\$ (53,200)	\$ (53,200)	\$ (39,330)
PASS THROUGH GRANT REVENUE (EXPENSES)			
Pass Through Grant Revenue	\$ -	\$ -	\$ -
Pass Through Grant Expenses	\$ -	\$ -	\$ -
Total Pass Through Grant Revenue (Expenses)	\$ -	\$ -	\$ -
CAPITAL IMPROVEMENTS PROGRAM REVENUE (EXPENSES)			
Capital Grant Revenue	\$ -	\$ -	\$ -
Capital Direct Distribution Funding	\$ -	\$ -	\$ -
Capital Contribution Revenue	\$ -	\$ -	\$ -
Capital Debt Issuance Proceeds	\$ -	\$ -	\$ -
Capital Outlay Expenses	\$ -	\$ -	\$ -
Total Capital Improvements Revenues (Expenses)	\$ -	\$ -	\$ -
INTERFUND TRANSFERS			
Interfund Transfers In	\$ -	\$ -	\$ -
Interfund Transfers Out	\$ (67,000)	\$ (67,000)	\$ (105,954)
Total Interfund Transfers In (Out)	\$ (67,000)	\$ (67,000)	\$ (105,954)
Budget Surplus(Deficit)	\$ (36,570)	\$ (11,985)	\$ (28,288)
NON-CASH EXPENSES			
Depreciation	\$ -	\$ -	\$ -
Bad Debt Writeoffs	\$ -	\$ -	\$ -
Total Non-Cash Expenses	\$ -	\$ -	\$ -
ACCRUED LIABILITIES & RECEIVABLES	\$ -	\$ -	\$ -
PROJECTED TOTAL CASH & INVESTMENTS	\$ 3,703	\$ 28,288	\$ 0
Restricted - Operating & Depreciation Reserve	\$ -	\$ -	\$ -
Restricted - Specific Use Reserve	\$ -	\$ -	\$ -
Restricted - Capital Reserve	\$ -	\$ -	\$ -
Restricted - WWDC Reserve	\$ -	\$ -	\$ -
PROJECTED ENDING UNRESTRICTED CASH & INVESTMENTS	\$ 3,703	\$ 28,288	\$ 0

CASH FLOW SUMMARY

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City of Cody Budget FY16-17

	Public Improvements Fund		
	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
BEGINNING CASH & INVESTMENTS	\$ 49,481	\$ 49,481	\$ 14,225
OPERATING REVENUE			
Local Taxes	\$ -	\$ -	\$ -
Licenses & Permits	\$ -	\$ -	\$ -
Fines & Assessments	\$ -	\$ -	\$ -
Intergovernmental	\$ -	\$ -	\$ -
Charges for Services	\$ -	\$ -	\$ -
Miscellaneous Revenue	\$ -	\$ -	\$ -
Operating Grant Revenue	\$ -	\$ -	\$ -
Operating Contributions & Reimbursements	\$ -	\$ -	\$ -
Total Operating Revenue	\$ -	\$ -	\$ -
OPERATING EXPENSES			
Personnel	\$ -	\$ -	\$ -
Materials, Supplies & Maintenance	\$ 12,730	\$ 12,730	\$ -
Contractual & Administrative Costs	\$ -	\$ -	\$ -
Operating Grants	\$ -	\$ -	\$ -
Total Operating Expenses	\$ 12,730	\$ 12,730	\$ -
OPERATING SURPLUS (DEFICIT)	\$ (12,730)	\$ (12,730)	\$ -
OTHER REVENUES (EXPENSES)			
Sale of Assets Revenue	\$ -	\$ -	\$ -
Debt Service Expenses	\$ -	\$ -	\$ -
Community Funding Program Expenses	\$ -	\$ -	\$ -
Total Other Financing Sources & Uses	\$ -	\$ -	\$ -
PASS THROUGH GRANT REVENUE (EXPENSES)			
Pass Through Grant Revenue	\$ -	\$ -	\$ -
Pass Through Grant Expenses	\$ -	\$ -	\$ -
Total Pass Through Grant Revenue (Expenses)	\$ -	\$ -	\$ -
CAPITAL IMPROVEMENTS PROGRAM REVENUE (EXPENSES)			
Capital Grant Revenue	\$ -	\$ -	\$ -
Capital Direct Distribution Funding	\$ -	\$ -	\$ -
Capital Contribution Revenue	\$ -	\$ -	\$ -
Capital Debt Issuance Proceeds	\$ -	\$ -	\$ -
Capital Outlay Expenses	\$ (22,527)	\$ (22,526)	\$ (14,225)
Total Capital Improvements Revenues (Expenses)	\$ (22,527)	\$ (22,526)	\$ (14,225)
INTERFUND TRANSFERS			
Interfund Transfers In	\$ -	\$ -	\$ -
Interfund Transfers Out	\$ -	\$ -	\$ -
Total Interfund Transfers In (Out)	\$ -	\$ -	\$ -
Budget Surplus(Deficit)	\$ (35,257)	\$ (35,256)	\$ (14,225)
NON-CASH EXPENSES			
Depreciation	\$ -	\$ -	\$ -
Bad Debt Writeoffs	\$ -	\$ -	\$ -
Total Non-Cash Expenses	\$ -	\$ -	\$ -
ACCRUED LIABILITIES & RECEIVABLES	\$ -	\$ -	\$ -
PROJECTED TOTAL CASH & INVESTMENTS	\$ 14,224	\$ 14,225	\$ -
Restricted - Operating & Depreciation Reserve	\$ -	\$ -	\$ -
Restricted - Specific Use Reserve	\$ -	\$ -	\$ -
Restricted - Capital Reserve	\$ -	\$ -	\$ -
Restricted - WWDC Reserve	\$ -	\$ -	\$ -
PROJECTED ENDING UNRESTRICTED CASH & INVESTMENTS	\$ 14,224	\$ 14,225	\$ -

CASH FLOW SUMMARY

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City of Cody Budget FY16-17

	Solid Waste Fund		
	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
BEGINNING CASH & INVESTMENTS	\$ 2,177,529	\$ 2,177,529	\$ 2,430,886
OPERATING REVENUE			
Local Taxes	\$ -	\$ -	\$ -
Licenses & Permits	\$ -	\$ -	\$ -
Fines & Assessments	\$ -	\$ -	\$ -
Intergovernmental	\$ -	\$ -	\$ -
Charges for Services	\$ 2,337,937	\$ 2,323,965	\$ 2,348,081
Miscellaneous Revenue	\$ 16,070	\$ 18,560	\$ 14,416
Operating Grant Revenue	\$ -	\$ -	\$ -
Operating Contributions & Reimbursements	\$ 4,800	\$ 4,800	\$ 4,600
Total Operating Revenue	\$ 2,358,807	\$ 2,347,325	\$ 2,367,097
OPERATING EXPENSES			
Personnel	\$ 587,831	\$ 580,043	\$ 549,395
Materials, Supplies & Maintenance	\$ 255,373	\$ 234,782	\$ 275,601
Contractual & Administrative Costs	\$ 991,654	\$ 983,990	\$ 1,002,578
Operating Grants	\$ -	\$ -	\$ -
Total Operating Expenses	\$ 1,834,858	\$ 1,798,815	\$ 1,827,574
OPERATING SURPLUS (DEFICIT)	\$ 523,949	\$ 548,511	\$ 539,523
OTHER REVENUES (EXPENSES)			
Sale of Assets Revenue	\$ 3,500	\$ -	\$ -
Debt Service Expenses	\$ -	\$ -	\$ -
Community Funding Program Expenses	\$ -	\$ -	\$ -
Total Other Financing Sources & Uses	\$ 3,500	\$ -	\$ -
PASS THROUGH GRANT REVENUE (EXPENSES)			
Pass Through Grant Revenue	\$ -	\$ -	\$ -
Pass Through Grant Expenses	\$ -	\$ -	\$ -
Total Pass Through Grant Revenue (Expenses)	\$ -	\$ -	\$ -
CAPITAL IMPROVEMENTS PROGRAM REVENUE (EXPENSES)			
Capital Grant Revenue	\$ -	\$ -	\$ -
Capital Direct Distribution Funding	\$ -	\$ -	\$ -
Capital Contribution Revenue	\$ -	\$ -	\$ -
Capital Debt Issuance Proceeds	\$ -	\$ -	\$ -
Capital Outlay Expenses	\$ (24,464)	\$ -	\$ (26,000)
Total Capital Improvements Revenues (Expenses)	\$ (24,464)	\$ -	\$ (26,000)
INTERFUND TRANSFERS			
Interfund Transfers In	\$ -	\$ -	\$ -
Interfund Transfers Out	\$ (295,154)	\$ (295,154)	\$ (337,522)
Total Interfund Transfers In (Out)	\$ (295,154)	\$ (295,154)	\$ (337,522)
Budget Surplus(Deficit)	\$ 207,831	\$ 253,357	\$ 176,001
NON-CASH EXPENSES			
Depreciation	\$ 98,233	\$ 102,972	\$ 106,772
Bad Debt Writeoffs	\$ 1,738	\$ 1,743	\$ 3,872
Total Non-Cash Expenses	\$ 99,971	\$ 104,715	\$ 110,644
ACCRUED LIABILITIES & RECEIVABLES			
PROJECTED TOTAL CASH & INVESTMENTS	\$ 2,385,360	\$ 2,430,886	\$ 2,606,887
Restricted - Operating & Depreciation Reserve	\$ 458,714	\$ 458,714	\$ 456,893
Restricted - Specific Use Reserve	\$ -	\$ -	\$ -
Restricted - Capital Reserve	\$ -	\$ -	\$ -
Restricted - WWDC Reserve	\$ -	\$ -	\$ -
PROJECTED ENDING UNRESTRICTED CASH & INVESTMENTS	\$ 1,926,646	\$ 1,972,172	\$ 2,149,994

CASH FLOW SUMMARY

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City of Cody Budget FY16-17

	Water Fund		
	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
BEGINNING CASH & INVESTMENTS	\$ 2,494,400	\$ 2,494,400	\$ 3,103,821
OPERATING REVENUE			
Local Taxes	\$ -	\$ -	\$ -
Licenses & Permits	\$ -	\$ -	\$ -
Fines & Assessments	\$ -	\$ -	\$ -
Intergovernmental	\$ -	\$ -	\$ -
Charges for Services	\$ 3,279,603	\$ 3,291,753	\$ 3,313,750
Miscellaneous Revenue	\$ 21,156	\$ 25,579	\$ 14,355
Operating Grant Revenue	\$ -	\$ -	\$ -
Operating Contributions & Reimbursements	\$ 11,087	\$ 24,018	\$ -
Total Operating Revenue	\$ 3,311,846	\$ 3,341,350	\$ 3,328,105
OPERATING EXPENSES			
Personnel	\$ 396,074	\$ 380,761	\$ 358,799
Materials, Supplies & Maintenance	\$ 242,773	\$ 250,250	\$ 209,403
Contractual & Administrative Costs	\$ 1,761,432	\$ 1,727,593	\$ 1,744,596
Operating Grants	\$ -	\$ -	\$ -
Total Operating Expenses	\$ 2,400,279	\$ 2,358,604	\$ 2,312,798
OPERATING SURPLUS (DEFICIT)	\$ 911,567	\$ 982,746	\$ 1,015,307
OTHER REVENUES (EXPENSES)			
Sale of Assets Revenue	\$ -	\$ -	\$ -
Debt Service Expenses	\$ -	\$ -	\$ -
Community Funding Program Expenses	\$ -	\$ -	\$ -
Total Other Financing Sources & Uses	\$ -	\$ -	\$ -
PASS THROUGH GRANT REVENUE (EXPENSES)			
Pass Through Grant Revenue	\$ -	\$ -	\$ -
Pass Through Grant Expenses	\$ -	\$ -	\$ -
Total Pass Through Grant Revenue (Expenses)	\$ -	\$ -	\$ -
CAPITAL IMPROVEMENTS PROGRAM REVENUE (EXPENSES)			
Capital Grant Revenue	\$ -	\$ -	\$ -
Capital Direct Distribution Funding	\$ -	\$ -	\$ -
Capital Contribution Revenue	\$ -	\$ -	\$ -
Capital Debt Issuance Proceeds	\$ -	\$ -	\$ -
Capital Outlay Expenses	\$ (212,821)	\$ (85,672)	\$ (286,306)
Total Capital Improvements Revenues (Expenses)	\$ (212,821)	\$ (85,672)	\$ (286,306)
INTERFUND TRANSFERS			
Interfund Transfers In	\$ -	\$ -	\$ -
Interfund Transfers Out	\$ (287,653)	\$ (287,653)	\$ (262,318)
Total Interfund Transfers In (Out)	\$ (287,653)	\$ (287,653)	\$ (262,318)
Budget Surplus(Deficit)	\$ 411,093	\$ 609,421	\$ 466,682
NON-CASH EXPENSES			
Depreciation	\$ 335,374	\$ 328,188	\$ 333,156
Bad Debt Writeoffs	\$ 2,519	\$ 2,521	\$ 4,001
Total Non-Cash Expenses	\$ 337,893	\$ 330,709	\$ 337,157
ACCRUED LIABILITIES & RECEIVABLES			
PROJECTED TOTAL CASH & INVESTMENTS	\$ 2,905,493	\$ 3,103,821	\$ 3,570,503
Restricted - Operating & Depreciation Reserve	\$ 598,938	\$ 598,938	\$ 578,200
Restricted - Specific Use Reserve	\$ -	\$ -	\$ -
Restricted - Capital Reserve	\$ -	\$ -	\$ -
Restricted - WWDC Reserve	\$ 130,000	\$ 130,000	\$ 150,000
PROJECTED ENDING UNRESTRICTED CASH & INVESTMENTS	\$ 2,176,555	\$ 2,374,883	\$ 2,842,303

CASH FLOW SUMMARY

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City of Cody Budget FY16-17

	Wastewater Fund		
	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
BEGINNING CASH & INVESTMENTS	\$ 1,936,023	\$ 1,936,023	\$ 2,243,898
OPERATING REVENUE			
Local Taxes	\$ -	\$ -	\$ -
Licenses & Permits	\$ -	\$ -	\$ -
Fines & Assessments	\$ -	\$ -	\$ -
Intergovernmental	\$ -	\$ -	\$ -
Charges for Services	\$ 1,387,428	\$ 1,427,554	\$ 1,425,847
Miscellaneous Revenue	\$ 4,758	\$ 4,884	\$ 3,904
Operating Grant Revenue	\$ -	\$ -	\$ -
Operating Contributions & Reimbursements	\$ -	\$ -	\$ -
Total Operating Revenue	\$ 1,392,186	\$ 1,432,438	\$ 1,429,751
OPERATING EXPENSES			
Personnel	\$ 288,169	\$ 285,815	\$ 291,741
Materials, Supplies & Maintenance	\$ 123,346	\$ 96,043	\$ 262,540
Contractual & Administrative Costs	\$ 290,580	\$ 242,226	\$ 263,771
Operating Grants	\$ -	\$ -	\$ -
Total Operating Expenses	\$ 702,095	\$ 624,084	\$ 818,052
OPERATING SURPLUS (DEFICIT)	\$ 690,091	\$ 808,354	\$ 611,699
OTHER REVENUES (EXPENSES)			
Sale of Assets Revenue	\$ -	\$ 3,350	\$ -
Debt Service Expenses	\$ -	\$ -	\$ (120,902)
Community Funding Program Expenses	\$ -	\$ -	\$ -
Total Other Financing Sources & Uses	\$ -	\$ 3,350	\$ (120,902)
PASS THROUGH GRANT REVENUE (EXPENSES)			
Pass Through Grant Revenue	\$ -	\$ -	\$ -
Pass Through Grant Expenses	\$ -	\$ -	\$ -
Total Pass Through Grant Revenue (Expenses)	\$ -	\$ -	\$ -
CAPITAL IMPROVEMENTS PROGRAM REVENUE (EXPENSES)			
Capital Grant Revenue	\$ -	\$ -	\$ 355,250
Capital Direct Distribution Funding	\$ -	\$ -	\$ -
Capital Contribution Revenue	\$ -	\$ -	\$ -
Capital Debt Issuance Proceeds	\$ -	\$ -	\$ 1,262,910
Capital Outlay Expenses	\$ (301,543)	\$ (301,543)	\$ (2,244,300)
Total Capital Improvements Revenues (Expenses)	\$ (301,543)	\$ (301,543)	\$ (626,140)
INTERFUND TRANSFERS			
Interfund Transfers In	\$ -	\$ -	\$ -
Interfund Transfers Out	\$ (202,286)	\$ (202,286)	\$ (178,955)
Total Interfund Transfers In (Out)	\$ (202,286)	\$ (202,286)	\$ (178,955)
Budget Surplus(Deficit)	\$ 186,262	\$ 307,875	\$ (314,299)
NON-CASH EXPENSES			
Depreciation	\$ 414,432	\$ 421,745	\$ 466,545
Bad Debt Writeoffs	\$ 933	\$ 934	\$ 1,862
Total Non-Cash Expenses	\$ 415,365	\$ 422,679	\$ 468,407
ACCRUED LIABILITIES & RECEIVABLES			
PROJECTED TOTAL CASH & INVESTMENTS	\$ 2,122,285	\$ 2,243,898	\$ 1,929,599
Restricted - Operating & Depreciation Reserve	\$ 175,524	\$ 175,524	\$ 204,513
Restricted - Specific Use Reserve	\$ -	\$ -	\$ -
Restricted - Capital Reserve	\$ 50,000	\$ 50,000	\$ 50,000
Restricted - WWDC Reserve	\$ -	\$ -	\$ -
PROJECTED ENDING UNRESTRICTED CASH & INVESTMENTS	\$ 1,896,761	\$ 2,018,374	\$ 1,675,086

CASH FLOW SUMMARY

8 5/31/2016

City of Cody Budget FY16-17

	Electric Fund		
	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
BEGINNING CASH & INVESTMENTS	\$ 2,787,873	\$ 2,787,873	\$ 3,002,491
OPERATING REVENUE			
Local Taxes	\$ -	\$ -	\$ -
Licenses & Permits	\$ -	\$ -	\$ -
Fines & Assessments	\$ -	\$ -	\$ -
Intergovernmental	\$ -	\$ -	\$ -
Charges for Services	\$ 12,314,728	\$ 11,979,248	\$ 12,273,414
Miscellaneous Revenue	\$ 29,782	\$ 43,806	\$ 30,351
Operating Grant Revenue	\$ -	\$ -	\$ -
Operating Contributions & Reimbursements	\$ -	\$ -	\$ -
Total Operating Revenue	\$ 12,344,510	\$ 12,023,054	\$ 12,303,765
OPERATING EXPENSES			
Personnel	\$ 1,035,356	\$ 1,012,657	\$ 1,062,635
Materials, Supplies & Maintenance	\$ 406,077	\$ 376,686	\$ 339,383
Contractual & Administrative Costs	\$ 10,123,455	\$ 9,648,232	\$ 9,876,172
Operating Grants	\$ -	\$ -	\$ -
Total Operating Expenses	\$ 11,564,888	\$ 11,037,575	\$ 11,278,190
OPERATING SURPLUS (DEFICIT)	\$ 779,622	\$ 985,478	\$ 1,025,575
OTHER REVENUES (EXPENSES)			
Sale of Assets Revenue	\$ 2,550	\$ 8,120	\$ 1,500
Debt Service Expenses	\$ -	\$ -	\$ -
Community Funding Program Expenses	\$ -	\$ -	\$ -
Total Other Financing Sources & Uses	\$ 2,550	\$ 8,120	\$ 1,500
PASS THROUGH GRANT REVENUE (EXPENSES)			
Pass Through Grant Revenue	\$ -	\$ -	\$ -
Pass Through Grant Expenses	\$ -	\$ -	\$ -
Total Pass Through Grant Revenue (Expenses)	\$ -	\$ -	\$ -
CAPITAL IMPROVEMENTS PROGRAM REVENUE (EXPENSES)			
Capital Grant Revenue	\$ -	\$ -	\$ 622,710
Capital Direct Distribution Funding	\$ -	\$ -	\$ -
Capital Contribution Revenue	\$ 526,901	\$ 193,372	\$ 293,179
Capital Debt Issuance Proceeds	\$ -	\$ -	\$ -
Capital Outlay Expenses	\$ (717,083)	\$ (335,026)	\$ (1,245,187)
Total Capital Improvements Revenues (Expenses)	\$ (190,182)	\$ (141,654)	\$ (329,298)
INTERFUND TRANSFERS			
Interfund Transfers In	\$ -	\$ -	\$ -
Interfund Transfers Out	\$ (637,326)	\$ (637,326)	\$ (519,215)
Total Interfund Transfers In (Out)	\$ (637,326)	\$ (637,326)	\$ (519,215)
Budget Surplus(Deficit)	\$ (45,336)	\$ 214,618	\$ 178,563
NON-CASH EXPENSES			
Depreciation	\$ 427,679	\$ 433,896	\$ 458,088
Bad Debt Writeoffs	\$ 6,435	\$ 6,491	\$ 11,492
Total Non-Cash Expenses	\$ 434,114	\$ 440,387	\$ 469,580
ACCRUED LIABILITIES & RECEIVABLES			
PROJECTED TOTAL CASH & INVESTMENTS	\$ 2,742,537	\$ 3,002,491	\$ 3,181,054
Restricted - Operating & Depreciation Reserve	\$ 2,538,692	\$ 2,538,692	\$ 2,819,547
Restricted - Specific Use Reserve	\$ -	\$ -	\$ -
Restricted - Capital Reserve	\$ -	\$ -	\$ -
Restricted - WWDC Reserve	\$ -	\$ -	\$ -
PROJECTED ENDING UNRESTRICTED CASH & INVESTMENTS	\$ 203,845	\$ 463,799	\$ 361,506

CASH FLOW SUMMARY

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City of Cody Budget FY16-17

	Total All Funds		
	FY15-16	FY15-16	FY16-17
	Approved Budget	Projected Year End Actual	Proposed Budget
BEGINNING CASH & INVESTMENTS	\$ 18,939,152	\$ 18,939,152	\$ 20,185,081
OPERATING REVENUE			
Local Taxes	\$ 1,826,342	\$ 1,771,776	\$ 1,792,118
Licenses & Permits	\$ 319,000	\$ 324,852	\$ 326,143
Fines & Assessments	\$ 104,771	\$ 98,505	\$ 95,581
Intergovernmental	\$ 4,988,099	\$ 4,542,405	\$ 4,552,317
Charges for Services	\$ 20,905,589	\$ 20,628,063	\$ 21,047,167
Miscellaneous Revenue	\$ 161,979	\$ 207,469	\$ 172,193
Operating Grant Revenue	\$ 70,417	\$ 70,157	\$ 32,670
Operating Contributions & Reimbursements	\$ 327,636	\$ 391,872	\$ 287,540
Total Operating Revenue	\$ 28,703,833	\$ 28,035,100	\$ 28,305,727
OPERATING EXPENSES			
Personnel	\$ 9,281,745	\$ 8,858,549	\$ 9,096,625
Materials, Supplies & Maintenance	\$ 2,959,139	\$ 2,725,704	\$ 2,650,890
Contractual & Administrative Costs	\$ 14,705,197	\$ 14,087,844	\$ 14,408,419
Operating Grants	\$ 71,457	\$ 61,278	\$ 30,170
Total Operating Expenses	\$ 27,017,538	\$ 25,733,376	\$ 26,186,104
OPERATING SURPLUS (DEFICIT)	\$ 1,686,295	\$ 2,301,724	\$ 2,119,623
OTHER REVENUES (EXPENSES)			
Sale of Assets Revenue	\$ 6,050	\$ 18,599	\$ 1,500
Debt Service Expenses	\$ -	\$ -	\$ (120,902)
Community Funding Program Expenses	\$ (53,200)	\$ (53,200)	\$ (39,330)
Total Other Financing Sources & Uses	\$ (47,150)	\$ (34,601)	\$ (158,732)
PASS THROUGH GRANT REVENUE (EXPENSES)			
Pass Through Grant Revenue	\$ 74,861	\$ 65,778	\$ -
Pass Through Grant Expenses	\$ (25,719)	\$ (16,636)	\$ -
Total Pass Through Grant Revenue (Expenses)	\$ 49,142	\$ 49,142	\$ -
CAPITAL IMPROVEMENTS PROGRAM REVENUE (EXPENSES)			
Capital Grant Revenue	\$ 1,375,253	\$ 761,156	\$ 1,919,773
Capital Direct Distribution Funding	\$ 783,035	\$ 782,777	\$ 345,500
Capital Contribution Revenue	\$ 609,401	\$ 198,410	\$ 473,179
Capital Debt Issuance Proceeds	\$ -	\$ -	\$ 1,262,910
Capital Outlay Expenses	\$ (3,416,897)	\$ (2,179,945)	\$ (5,502,667)
Total Capital Improvements Revenues (Expenses)	\$ (649,208)	\$ (437,602)	\$ (1,501,305)
INTERFUND TRANSFERS			
Interfund Transfers In	\$ 1,825,270	\$ 1,825,270	\$ 1,683,247
Interfund Transfers Out	\$ (1,825,270)	\$ (1,825,270)	\$ (1,683,247)
Total Interfund Transfers In (Out)	\$ (0)	\$ (0)	\$ -
Budget Surplus(Deficit)	\$ 1,039,079	\$ 1,878,663	\$ 459,586
NON-CASH EXPENSES			
Depreciation	\$ 1,275,718	\$ 1,286,801	\$ 1,364,561
Bad Debt Writeoffs	\$ 51,381	\$ 47,112	\$ 90,326
Total Non-Cash Expenses	\$ 1,327,099	\$ 1,333,913	\$ 1,454,887
ACCRUED LIABILITIES & RECEIVABLES	\$ (568,734)	\$ (632,734)	\$ (729,788)
PROJECTED TOTAL CASH & INVESTMENTS	\$ 19,409,497	\$ 20,185,081	\$ 19,914,879
Restricted - Operating & Depreciation Reserve	\$ 6,383,981	\$ 6,383,981	\$ 6,542,651
Restricted - Specific Use Reserve	\$ 154,338	\$ 164,338	\$ 172,332
Restricted - Capital Reserve	\$ 50,000	\$ 50,000	\$ 50,000
Restricted - WWDC Reserve	\$ 130,000	\$ 130,000	\$ 150,000
PROJECTED ENDING UNRESTRICTED CASH & INVESTMENTS	\$ 12,691,178	\$ 13,456,762	\$ 12,999,896

GENERAL FUND - GENERAL REVENUE

10/31/2016

City of Cody FY16-17 Budget

	Account Description	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
REVENUE				
10-200-4110	ADVALOREM TAXES	\$ 591,164	\$ 605,102	\$ 617,286
10-200-4120	FRANCHISES FEES	\$ 1,235,178	\$ 1,166,674	\$ 1,174,832
10-200-4130	MOTOR VEHICLE FEES	\$ 147,141	\$ 152,719	\$ 155,899
10-200-4220	BUSINESS LICENSES	\$ 2,000	\$ 1,702	\$ 1,700
10-200-4240	LIQUOR LICENSES	\$ 63,000	\$ 62,500	\$ 63,100
10-200-4405	CIGARETTE TAXES	\$ 86,000	\$ 84,263	\$ 85,000
10-200-4410	GASOLINE TAXES	\$ 415,429	\$ 410,717	\$ 411,000
10-200-4412	LOTTERY PROCEEDS	\$ -	\$ 11,056	\$ 44,224
10-200-4415	FEDERAL MINERAL ROYALTIES	\$ 460,000	\$ 441,837	\$ 442,000
10-200-4425	OIL ROYALTIES	\$ 13,000	\$ 9,232	\$ 9,200
10-200-4430	SALES TAXES	\$ 2,700,361	\$ 2,438,078	\$ 2,423,697
10-200-4435	SEVERANCE TAXES	\$ 352,000	\$ 353,666	\$ 353,000
10-200-4440	USE TAXES	\$ 682,538	\$ 486,433	\$ 470,000
10-200-4446	STATE FUEL REIMBURSEMENT	\$ 11,000	\$ 10,297	\$ 10,300
10-200-4541	UTILITY PENALTIES & FEES	\$ 87,800	\$ 121,313	\$ 121,000
10-200-4610	CASH OVER/SHORT	\$ -	\$ (105)	\$ -
10-200-4630	MISCELLANEOUS REVENUE	\$ 10,000	\$ 6,447	\$ 6,400
10-200-4640	APPOINTED BOARD REIMBURSEMENTS	\$ 500	\$ 500	\$ 500
10-200-4720	CONTRIBUTIONS - OTHER	\$ -	\$ 30,350	\$ -
10-200-4743	STATE DIRECT DISTRIBUTION FUNDING	\$ 783,035	\$ 782,777	\$ 345,500
10-200-4745	INTEREST REVENUE	\$ 40,756	\$ 45,560	\$ 36,370
10-200-4746	PURCHASE CARD REBATE	\$ -	\$ 8,469	\$ 8,500
10-200-4760	SALE OF ASSETS	\$ -	\$ 7,129	\$ -
10-200-4790	TRANSFERS IN - ENTERPRISE FUND OPERATING	\$ 1,112,290	\$ 1,112,290	\$ 1,003,508
	<i>Solid Waste Fund</i>	<i>FY16-17</i>	<i>\$ 144,130</i>	
	<i>Water Fund</i>	<i>FY16-17</i>	<i>\$ 243,291</i>	
	<i>Wastewater Fund</i>	<i>FY16-17</i>	<i>\$ 168,702</i>	
	<i>Electric Fund</i>	<i>FY16-17</i>	<i>\$ 447,385</i>	
10-200-4791	TRANSFERS IN - LODGING TAX	\$ 67,000	\$ 67,000	\$ 105,954
	<i>Parade Sponsorships, Parks Maintenance & Operating Transfer</i>	<i>FY16-17</i>	<i>\$ 105,954</i>	
10-200-4919	GRANTS - WBC CITIZENS ACADEMY	\$ 2,000	\$ 2,000	\$ -
10-200-NEW	GRANTS - SLIB CONSENSUS CITY HALL APPLICATION SERVER	\$ -	\$ -	\$ 5,000
TOTAL REVENUE		\$ 8,862,192	\$ 8,418,006	\$ 7,893,970

GENERAL FUND - PUBLIC SAFETY REVENUE

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City of Cody FY16-17 Budget

Account Description	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING REVENUE			
10-300-4310 COURT FINES	\$ 88,371	\$ 85,743	\$ 85,000
10-300-4315 PUBLIC DEFENDER REIMBURSEMENT	\$ 7,400	\$ 7,167	\$ 5,960
10-300-4320 JAIL REIMBURSEMENTS	\$ 9,000	\$ 5,596	\$ 4,621
10-300-4330 POLICE FEES	\$ 3,000	\$ 4,300	\$ 4,300
10-300-NEW BOMB SQUAD REIMBURSEMENTS	\$ -	\$ -	\$ 3,000
10-300-4630 MISCELLANEOUS REVENUE	\$ 4,000	\$ 2,750	\$ -
10-300-4715 SRO - SCHOOL DIST REIMBURSEMENT	\$ 42,620	\$ 42,620	\$ 43,105
10-300-4744 DAMAGE CLAIM REIMBURSEMENTS	\$ -	\$ 105	\$ -
10-300-4805 GRANTS - WASCOP TOBACCO COMPLIANCE	\$ 2,635	\$ 2,210	\$ 2,210
10-300-4806 GRANTS - DOJ VEST PROGRAM	\$ 2,625	\$ 2,790	\$ 2,160
10-300-4871 GRANTS - WASCOP ALCOHOL COMPLIANCE	\$ 4,250	\$ 4,250	\$ 4,250
10-300-4923 GRANTS - HOMELAND SECURITY 2014 -BOMB TEAM	\$ 12,752	\$ 12,752	\$ -
10-300-NEW GRANTS - HOMELAND SECURITY 2016	\$ -	\$ -	\$ 16,300
TOTAL OPERATING REVENUE	\$ 176,653	\$ 170,282	\$ 170,906
CAPITAL IMPROVEMENTS PROGRAM REVENUE			
Land			
Land Improvements			
Buildings			
Improvements Other Than Buildings			
Infrastructure			
Machinery & Equipment			
10-300-6623 GRANTS - HOMELAND SECURITY 2014	\$ 10,706	\$ 10,706	\$ -
10-300-6624 GRANTS - HOMELAND SECURITY 2014 BOMB TEAM	\$ 7,248	\$ 7,248	\$ -
10-300-6638 GRANTS - HOMELAND SECURITY 2015	\$ 18,450	\$ 17,289	\$ -
Furniture & Fixtures			
Intangibles			
TOTAL CAPITAL IMPROVEMENTS REVENUE	\$ 36,404	\$ 35,243	\$ -
TOTAL PUBLIC SAFETY REVENUE	\$ 213,057	\$ 205,525	\$ 170,906

GENERAL FUND - PARKS, FACILITIES & RECREATION REVENUE

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING REVENUE				
10-400-4501	RECREATION PROGRAM REVENUE	\$ 251,514	\$ 242,268	\$ 249,536
10-400-4505	VENDING REVENUE	\$ 4,635	\$ 5,158	\$ 5,313
10-400-4506	REC FACILITY RENTAL	\$ 92,739	\$ 93,134	\$ 111,910
10-400-4507	COUNTY WEED/PEST REIMB	\$ 35,000	\$ 35,000	\$ 35,000
10-400-4510	MEMBERSHIPS & DAILY USE FEES	\$ 720,000	\$ 739,322	\$ 776,750
10-400-4511	MINIATURE GOLF REVENUE	\$ 44,836	\$ 45,000	\$ 46,350
10-400-4512	AUDITORIUM/EQUIPMENT RENTALS	\$ 32,445	\$ 22,930	\$ 23,618
10-400-4513	PARKS/BALLFIELD RENTAL	\$ 21,823	\$ 18,035	\$ 18,576
10-400-4519	CHILD CARE FEES	\$ 3,895	\$ 3,850	\$ -
10-400-4539	POINT OF SALE REVENUE	\$ 5,322	\$ 4,030	\$ 4,151
10-400-4630	MISCELLANEOUS REVENUE	\$ -	\$ 71	\$ -
10-400-4710	CONTRIBUTIONS - PARKS	\$ -	\$ 749	\$ -
10-400-4725	CONTRIBUTIONS - CONCERTS IN THE PARK	\$ 6,154	\$ 6,225	\$ 9,225
10-400-4730	CONTRIBUTIONS - SRD OPERATING	\$ 178,195	\$ 183,038	\$ 157,290
10-400-4733	CONTRIBUTIONS - ASAP	\$ -	\$ 5,000	\$ -
10-400-4734	CONTRIBUTIONS - CITY PARK BANDSHELL	\$ 18,000	\$ 16,537	\$ -
10-400-4740	ENDOWMENT - STOCK FOUNDATION	\$ 66,780	\$ 70,535	\$ 70,320
10-400-4755	DAMAGE CLAIM REIMBURSEMENTS	\$ -	\$ 460	\$ -
10-400-4755	LEASE REVENUE - FACILITIES	\$ 26,425	\$ 19,975	\$ 20,125
10-400-4839	GRANTS - WY ARTS COUNCIL CONCERTS IN THE PARK	\$ 5,655	\$ 5,655	\$ 6,750
10-400-4877	GRANTS - PARK CO TRAVEL COUNCIL	\$ 500	\$ 500	\$ 1,000
TOTAL OPERATING REVENUE		\$ 1,513,918	\$ 1,517,472	\$ 1,535,913
CAPITAL IMPROVEMENTS PROGRAM REVENUE				
Land				
Land Improvements				
10-400-6201	GRANTS - WY STATE PARKS BECK LAKE MOUNTAIN BIKE PARK PHASE 1	\$ 50,000	\$ 48,090	\$ -
10-400-6202	CONTRIBUTIONS - BECK LAKE MOUNTAIN BIKE PARK PHASE 1	\$ 7,000	\$ 5,038	\$ -
Buildings				
Improvements Other Than Buildings				
10-400-6405	GRANTS - SLIB CONSENSUS PARKS SHOP RENOVATION	\$ 400,000	\$ 200,000	\$ 200,000
10-400-6406	GRANTS - WBC CODY CUPBOARD BUILDING RENOVATION	\$ 375,000	\$ 15,000	\$ 360,000
Infrastructure				
Machinery & Equipment				
10-400-6701	GRANTS - SLIB CONSENSUS GLENDALE PLAY EQUIPMENT	\$ 125,000	\$ 123,974	\$ -
10-400-6702	GRANTS - WBC MENTOCK PLAYGROUND	\$ 50,000	\$ -	\$ 150,000
10-400-6703	CONTRIBUTIONS - MENTOCK PLAYGROUND	\$ 75,500	\$ -	\$ 180,000
10-400-6704	GRANTS - SLIB CWC MENTOCK PLAYGROUND	\$ -	\$ -	\$ 75,000
10-400-NEW	GRANTS - SLIB CONSENSUS PRIMARY DOMAIN CONTROLLER	\$ -	\$ -	\$ 6,000
10-400-NEW	GRANTS - SLIB CONSENSUS SECONDARY DOMAIN CONTROLLER	\$ -	\$ -	\$ 5,000
Furniture & Fixtures				
Intangibles				
TOTAL CAPITAL IMPROVEMENTS REVENUE		\$ 1,082,500	\$ 392,102	\$ 976,000
TOTAL PARKS, FACILITIES & RECREATION REVENUE		\$ 2,596,418	\$ 1,909,574	\$ 2,511,913

GENERAL FUND - PUBLIC WORKS REVENUE

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING REVENUE				
10-500-4210	BUILDING PERMITS	\$ 220,000	\$ 220,000	\$ 220,000
10-500-4230	CONTRACTORS LICENSES	\$ 28,000	\$ 34,650	\$ 35,343
10-500-4250	ENCROACHMENT PERMITS	\$ 6,000	\$ 6,000	\$ 6,000
10-500-4537	VEHICLE MAINTENANCE ALLOCATIONS	\$ 287,416	\$ 287,416	\$ 305,911
10-500-4540	DEVELOPMENT FEES	\$ 14,000	\$ 8,000	\$ 8,000
10-500-4630	MISCELLANEOUS REVENUE	\$ 1,000	\$ 1,000	\$ 1,000
10-500-4741	OPEN SPACE CONTRIBUTIONS	\$ -	\$ 8,000	\$ -
10-500-4744	DAMAGE CLAIM REIMBURSEMENTS	\$ -	\$ 8,357	\$ -
10-500-4924	GRANTS - SLIB CONSENSUS COUGAR AVE DESIGN	\$ 40,000	\$ 40,000	\$ -
TOTAL OPERATING REVENUE		\$ 596,416	\$ 613,423	\$ 576,254
CAPITAL IMPROVEMENTS PROGRAM REVENUE				
Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
Infrastructure				
10-500-6515	GRANTS - SLIB CONSENSUS - STORM DRAIN 12TH ST ELM TO OUTLET	\$ 300,000	\$ 300,000	\$ -
10-500-6516	GRANTS - SLIB CONSENSUS PARKING LOT 13TH & RUMSEY	\$ 38,849	\$ 38,849	\$ -
10-500-NEW	GRANTS - SLIB CONSENSUS STREET RECONSTRUCTION - BECK AVE 17TH TO 19TH	\$ -	\$ -	\$ 65,597
10-500-NEW	GRANTS - SLIB CONSENSUS BLACKBURN AVE OVERLAY (COUGAR TO BLACKBURN)	\$ -	\$ -	\$ 39,721
Machinery & Equipment				
10-500-NEW	GRANTS - SLIB CONSENSUS PRIMARY DOMAIN CONTROLLER	\$ -	\$ -	\$ 6,000
10-500-NEW	GRANTS - SLIB CONSENSUS SECONDARY DOMAIN CONTROLLER	\$ -	\$ -	\$ 5,000
10-500-NEW	GRANTS - SLIB CONSENSUS SIGN PRINTER GRANTS - SLIB CONSENSUS HEART MTN	\$ -	\$ -	\$ 12,495
10-500-NEW	TRAFFIC SIGNAL	\$ -	\$ -	\$ 12,000
Furniture & Fixtures				
Intangibles				
TOTAL CAPITAL IMPROVEMENTS PROGRAM REVENUE		\$ 338,849	\$ 338,849	\$ 140,813
TOTAL PUBLIC WORKS REVENUE		\$ 935,265	\$ 952,272	\$ 717,067

MAYOR-COUNCIL

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING EXPENSES				
10-210-5110	SALARIES - REGULAR	\$ 81,600	\$ 65,100	\$ 81,600
10-210-5130	FICA EXPENSE	\$ 6,242	\$ 4,980	\$ 6,242
10-210-5134	WORKERS COMPENSATION	\$ 171	\$ 138	\$ 155
10-210-5140	EDUCATION & TRAINING	\$ 1,500	\$ 1,130	\$ 1,500
	<i>WAM workshops & regional meetings</i>			
			<i>FY16-17 \$ 1,500</i>	
10-210-5160	TRAVEL & MEETINGS EXPENSE	\$ 2,000	\$ 2,909	\$ 6,500
	<i>WAM workshops & regional meetings</i>			
			<i>FY16-17 \$ 6,500</i>	
10-210-5234	MATERIALS & SUPPLIES	\$ 2,300	\$ 1,053	\$ 1,500
10-210-5321	APPOINTED BOARD EXPENSE	\$ 1,000	\$ 50	\$ 500
10-210-5327	DUES & SUBSCRIPTIONS	\$ 12,300	\$ 12,243	\$ 12,500
10-210-5328	ELECTION EXPENSE	\$ -	\$ -	\$ 10,000
10-210-5333	PROFESSIONAL FEES & SERVICES	\$ 2,000	\$ 2,018	\$ -
10-210-5336	TIPSY TAXI PROGRAM	\$ 3,000	\$ 3,160	\$ 3,250
10-210-NEW	CITIZENS ACADEMY	\$ -	\$ -	\$ 4,750
10-210-5339	CONTRACTUAL LEGAL SERVICES	\$ 87,895	\$ 82,939	\$ 87,939
10-210-5430	COMPUTER EQUIPMENT & SOFTWARE	\$ 9,000	\$ 8,998	\$ -
10-210-5435	MACHINERY & EQUIPMENT	\$ 18,211	\$ 6,069	\$ -
10-210-5716	YELLOWSTONE AIRPORT FUNDING	\$ 197,589	\$ 197,589	\$ 193,374
10-210-5717	CODY COUNCIL ON AGING	\$ 50,889	\$ 39,846	\$ 40,994
	<i>Utilities</i>		<i>FY16-17 \$ 29,442</i>	
	<i>Fuel</i>		<i>FY16-17 \$ 11,552</i>	
10-210-5718	PARK COUNTY ANIMAL SHELTER	\$ 45,000	\$ 45,000	\$ 45,000
10-210-5720	WAM CONVENTION EXPENSES	\$ 40,000	\$ 35,000	\$ -
10-210-5919	GRANTS - WBC CITIZENS ACADEMY	\$ 4,000	\$ 4,601	\$ -
TOTAL OPERATING EXPENSES		\$ 564,697	\$ 512,823	\$ 495,804
CAPITAL IMPROVEMENTS PROGRAM				
Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
Infrastructure				
Machinery & Equipment				
Furniture & Fixtures				
Intangibles				
CAPITAL IMPROVEMENTS PROGRAM EXPENSES		\$ -	\$ -	\$ -
DEPARTMENT TOTAL		\$ 564,697	\$ 512,823	\$ 495,804

PASS THROUGH GRANTS

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
PASS THROUGH GRANT REVENUE				
10-200-4910	GRANTS - WBC GUNSMITH SCHOOL	\$ 9,903	\$ 9,903	\$ -
10-200-4911	GRANTS - WBC PARK COUNTY ARENA BOARD	\$ -	\$ -	\$ -
10-200-4912	GRANTS - WBC HABITAT FOR HUMANITY	\$ 64,958	\$ 55,875	\$ -
PASS THROUGH GRANT REVENUE		\$ 74,861	\$ 65,778	\$ -
PASS THROUGH GRANT EXPENSES				
10-215-5910	GRANTS - WBC GUNSMITH SCHOOL	\$ 9,903	\$ 9,903	\$ -
10-215-5912	GRANTS - WBC HABITAT FOR HUMANITY	\$ 15,816	\$ 6,733	\$ -
PASS THROUGH GRANT EXPENSES		\$ 25,719	\$ 16,636	\$ -

Proposed Budget
Ordinance 2016-13

CITY ADMINISTRATOR

City of Cody FY16-17 Budget

Account Description	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING EXPENSES			
10-230-5110 SALARIES - REGULAR	\$ 106,300	\$ 105,999	\$ 106,000
10-230-5130 FICA EXPENSE	\$ 8,132	\$ 8,253	\$ 8,190
10-230-5131 HEALTH INSURANCE EXPENSE	\$ 13,735	\$ 13,707	\$ 15,125
10-230-5132 RETIREMENT CONTRIBUTIONS	\$ 12,956	\$ 12,646	\$ 13,051
10-230-5133 DEFERRED COMPENSATION	\$ -	\$ -	\$ 1,060
10-230-5134 WORKERS COMPENSATION	\$ 223	\$ 229	\$ 203
10-230-5136 VEHICLE & CELL PHONE ALLOWANCE	\$ 4,800	\$ 4,800	\$ 4,800
10-230-5137 LONG TERM DISABILITY INS	\$ 721	\$ 720	\$ -
10-230-5140 EDUCATION & TRAINING	\$ 2,600	\$ 1,002	\$ 3,000
10-230-5160 TRAVEL & MEETINGS EXPENSE	\$ 4,000	\$ 8,582	\$ 3,930
10-230-5234 MATERIALS & SUPPLIES	\$ 500	\$ 291	\$ 500
10-230-5314 UTILITIES	\$ 695	\$ 600	\$ 600
10-230-5327 DUES & SUBSCRIPTIONS	\$ 1,000	\$ 973	\$ 1,000
10-230-5430 COMPUTER EQUIPMENT & SOFTWARE	\$ 1,800	\$ 1,794	\$ -
TOTAL OPERATING EXPENSES	\$ 157,462	\$ 159,597	\$ 157,459
CAPITAL IMPROVEMENTS PROGRAM			
Land			
Land Improvements			
Buildings			
Improvements Other Than Buildings			
Infrastructure			
Machinery & Equipment			
Furniture & Fixtures			
Intangibles			
CAPITAL IMPROVEMENTS PROGRAM EXPENSES	\$ -	\$ -	\$ -
DEPARTMENT TOTAL	\$ 157,462	\$ 159,597	\$ 157,459

ADMINISTRATIVE SERVICES

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING EXPENSES				
10-240-5110	SALARIES - REGULAR	\$ 714,406	\$ 681,876	\$ 675,033
10-240-5112	SALARIES - TEMP/SEASONAL	\$ -	\$ 3,745	\$ 4,200
10-240-5113	SALARIES - OVERTIME	\$ 4,000	\$ 4,000	\$ 4,000
10-240-5130	FICA EXPENSE	\$ 54,958	\$ 51,606	\$ 52,267
10-240-5131	HEALTH INSURANCE EXPENSE	\$ 147,360	\$ 125,473	\$ 151,255
10-240-5132	RETIREMENT CONTRIBUTIONS	\$ 83,185	\$ 77,325	\$ 78,386
10-240-5134	WORKERS COMPENSATION	\$ 4,612	\$ 4,207	\$ 4,280
10-240-5135	UNEMPLOYMENT INSURANCE	\$ -	\$ 1,266	\$ -
10-240-5136	VEHICLE & CELL PHONE ALLOWANCE	\$ -	\$ -	\$ 1,200
10-240-5137	LONG TERM DISABILITY INS	\$ 4,484	\$ 4,244	\$ -
10-240-5140	EDUCATION & TRAINING	\$ 4,140	\$ 2,309	\$ 2,400
	<i>WAMCAT Fall (2)</i>	<i>FY16-17</i>	<i>\$ 250</i>	
	<i>Municipal Court Conference</i>	<i>FY16-17</i>	<i>\$ 100</i>	
	<i>Municipal Court Conference -Judge</i>	<i>FY16-17</i>	<i>\$ 100</i>	
	<i>WAM Convention June (2)</i>	<i>FY16-17</i>	<i>\$ 250</i>	
	<i>HR Training Spring (2)</i>	<i>FY16-17</i>	<i>\$ 250</i>	
	<i>Cisco CCNA Certification</i>	<i>FY16-17</i>	<i>\$ 250</i>	
	<i>CompTIA Security+ Certification</i>	<i>FY16-17</i>	<i>\$ 400</i>	
	<i>Finance & Accounting</i>	<i>FY16-17</i>	<i>\$ 300</i>	
	<i>Other</i>	<i>FY16-17</i>	<i>\$ 500</i>	
10-240-5142	SUBSTANCE TESTING	\$ 40	\$ 106	\$ -
10-240-5151	EXCELLENCE PROGRAM	\$ 1,500	\$ 1,342	\$ 3,500
10-240-5160	TRAVEL & MEETINGS EXPENSE	\$ 2,700	\$ 1,165	\$ 2,450
	<i>WAMCAT Fall</i>	<i>FY16-17</i>	<i>\$ 400</i>	
	<i>WAM</i>	<i>FY16-17</i>	<i>\$ 500</i>	
	<i>HR Training Spring (2)</i>	<i>FY16-17</i>	<i>\$ 400</i>	
	<i>Municipal Court Conference</i>	<i>FY16-17</i>	<i>\$ 650</i>	
	<i>Misc</i>	<i>FY16-17</i>	<i>\$ 500</i>	
10-240-5165	LEADERSHIP & TECHNICAL TRAINING	\$ 6,200	\$ 199	\$ 5,000
10-240-5170	UNIFORMS	\$ 200	\$ -	\$ 200
10-240-5211	GASOLINE	\$ 2,500	\$ 1,711	\$ 1,800
10-240-5234	MATERIALS & SUPPLIES	\$ 15,000	\$ 13,943	\$ 15,000
10-240-5236	SAFETY SUPPLIES & EQUIPMENT	\$ 2,600	\$ 2,245	\$ 2,500
10-240-5241	MAINTENANCE & REPAIRS - EQUIPMENT	\$ 6,500	\$ 6,178	\$ 6,850
	<i>Copier & Itron maintenance agreements</i>	<i>FY16-17</i>	<i>\$ 6,850</i>	
10-240-5244	POSTAGE	\$ 33,500	\$ 30,231	\$ 33,500
	<i>Utility Bills</i>	<i>FY16-17</i>	<i>\$ 134</i>	
	<i>Other Mailings</i>	<i>FY16-17</i>	<i>\$ 33,366</i>	
10-240-5249	ALLOCATED FLEET MAINTENANCE	\$ 1,045	\$ 1,045	\$ 2,773
10-240-5310	BAD DEBT EXPENSE	\$ 1,500	\$ 3,738	\$ 3,814
10-240-5311	BANKING FEES	\$ 5,200	\$ 6,087	\$ 6,392
10-240-5313	TAXES & ASSESSMENTS	\$ 2,226	\$ 3,409	\$ -
10-240-5314	UTILITIES	\$ 37,813	\$ 32,695	\$ 26,652
10-240-5320	ADVERTISING	\$ 45,000	\$ 44,126	\$ 45,000
10-240-5323	COMPUTER SUPPORT SERVICES	\$ 54,943	\$ 59,073	\$ 41,779
	<i>Caselle</i>	<i>FY16-17</i>	<i>\$ 5,040</i>	
	<i>CivicPlus</i>	<i>FY16-17</i>	<i>\$ 6,196</i>	
	<i>DOTGOV</i>	<i>FY16-17</i>	<i>\$ 150</i>	
	<i>Enhancesoft</i>	<i>FY16-17</i>	<i>\$ 264</i>	
	<i>Evault</i>	<i>FY16-17</i>	<i>\$ 10,000</i>	
	<i>Google (64)</i>	<i>FY16-17</i>	<i>\$ 2,150</i>	
	<i>Google (85)</i>	<i>FY16-17</i>	<i>\$ 4,250</i>	
	<i>Granicus</i>	<i>FY16-17</i>	<i>\$ 7,500</i>	
	<i>LogMeIn (100)</i>	<i>FY16-17</i>	<i>\$ 1,499</i>	
	<i>SonicWall</i>	<i>FY16-17</i>	<i>\$ 1,180</i>	
	<i>Sterling Codifiers</i>	<i>FY16-17</i>	<i>\$ 500</i>	

ADMINISTRATIVE SERVICES

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
	<i>Symantec (85)</i>			
	<i>SonicWALL</i>			
10-240-5327	DUES & SUBSCRIPTIONS	\$ 3,105	\$ 2,086	\$ 2,295
	<i>WAMCAT (2)</i>			
	<i>Cody Enterprise</i>			
	<i>SHRM</i>			
	<i>HR Publication</i>			
	<i>Western Pathology</i>			
	<i>GFOA Membership</i>			
	<i>GASB Membership</i>			
	<i>Finance Checkpoint Subscription</i>			
10-240-5331	INSURANCE - LIABILITY & PROPERTY	\$ 86,059	\$ 86,709	\$ 76,926
	<i>Liability Insurance - LGLP</i>			
	<i>Property Insurance - Travelers</i>			
	<i>Merco Detention Ponds</i>			
10-240-5333	PROFESSIONAL FEES & SERVICES	\$ 54,759	\$ 37,951	\$ 30,151
	<i>AIS Billing</i>			
	<i>Jurors</i>			
	<i>Alternate Judges</i>			
	<i>Public Defenders</i>			
	<i>Wellness Program</i>			
	<i>Audit</i>			
	<i>Sterling Codifiers</i>			
	<i>Postal Permits</i>			
	<i>OnLine Utility Exchange</i>			
10-240-5360	LEASES & RENTALS - EQUIPMENT	\$ 3,000	\$ 2,465	\$ 3,090
	<i>post office box</i>			
	<i>postage machine</i>			
	<i>other</i>			
10-240-5365	LEASES & RENTALS - FACILITIES	\$ 10,000	\$ 11,490	\$ 10,000
	<i>Incarceration Costs</i>			
10-240-5425	FURNITURE & FIXTURES	\$ 3,500	\$ 875	\$ -
10-240-5430	COMPUTER EQUIPMENT & SOFTWARE	\$ 26,450	\$ 22,466	\$ 10,050
	<i>Dell Desktop - IT</i>			
	<i>Dell Desktops (2) Barb/Michelle</i>			
	<i>Dell Laptop - CH</i>			
	<i>Buffalo IT File Storage Server CH</i>			
	<i>Microsoft Visio - IT</i>			
	<i>Misc</i>			
10-240-5770	BAD DEBT WRITE OFFS	\$ 39,508	\$ 35,076	\$ 66,619
	<i>Utilities</i>			
	<i>Municipal Court</i>			
10-240-5780	VEHICLE REPLACEMENT ALLOCATION	\$ 4,928	\$ 4,928	\$ 1,926
TOTAL OPERATING EXPENSES		\$ 1,466,921	\$ 1,367,390	\$ 1,371,289

CAPITAL IMPROVEMENTS PROGRAM

Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
Infrastructure				
Machinery & Equipment				
10-240-7626	PRIMARY DOMAIN CONTROLLER	\$ 6,000	\$ 6,301	\$ -
10-240-7627	SECONDARY DOMAIN CONTROLLER	\$ 5,000	\$ -	\$ -
10-240-7628	FILE SERVER - ADMIN	\$ 6,000	\$ 5,589	\$ -
GRANTS - SLIB CONSENSUS CITY HALL				
10-240-NEW	APPLICATION SERVER	\$ -	\$ -	\$ 5,000

ADMINISTRATIVE SERVICES

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City of Cody FY16-17 Budget

Account Description	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
Furniture & Fixtures			
Intangibles			
CAPITAL IMPROVEMENTS PROGRAM EXPENSES	\$ 17,000	\$ 11,890	\$ 5,000
DEPARTMENT TOTAL	\$ 1,483,921	\$ 1,379,280	\$ 1,376,289

Proposed Budget
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POLICE DEPARTMENT

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING EXPENSES				
10-310-5110	SALARIES - REGULAR	\$ 1,480,891	\$ 1,409,811	\$ 1,426,321
10-310-5113	SALARIES - OVERTIME	\$ 60,000	\$ 50,000	\$ 60,000
10-310-5130	FICA EXPENSE	\$ 117,878	\$ 109,783	\$ 114,239
10-310-5131	HEALTH INSURANCE EXPENSE	\$ 368,464	\$ 349,932	\$ 416,299
10-310-5132	RETIREMENT CONTRIBUTIONS	\$ 180,933	\$ 160,883	\$ 175,374
10-310-5134	WORKERS COMPENSATION	\$ 25,456	\$ 24,088	\$ 22,945
10-310-5137	LONG TERM DISABILITY INS	\$ 9,758	\$ 8,738	\$ -
10-310-5140	EDUCATION & TRAINING	\$ 7,150	\$ 5,000	\$ 5,720
	<i>FBI Command College (1)</i>	<i>FY 16-17</i>	<i>\$ 500</i>	
	<i>EVOG Instructor recert-Parduba</i>	<i>FY 16-17</i>	<i>\$ 135</i>	
	<i>Firearms Instructor recert-Horn</i>	<i>FY 16-17</i>	<i>\$ 200</i>	
	<i>2 Officers need hrs for certification</i>	<i>FY 16-17</i>	<i>\$ 1,000</i>	
	<i>Homicide/crime scene invest-C14</i>	<i>FY 16-17</i>	<i>\$ 450</i>	
	<i>Coroner/Death invest-C14</i>	<i>FY 16-17</i>	<i>\$ 435</i>	
	<i>Upper LE Mgmt training (Admin Conf - \$400, Other leadership succession training \$1,100)</i>	<i>FY 16-17</i>	<i>\$ 1,500</i>	
	<i>Misc. training (I&I, CPR, etc.)</i>	<i>FY 16-17</i>	<i>\$ 1,500</i>	
10-310-5142	SUBSTANCE TESTING	\$ 1,512	\$ 1,500	\$ 1,512
	<i>Random drug screen (94.50/mo)</i>	<i>FY 16-17</i>	<i>\$ 1,134</i>	
	<i>Unscheduled screening (4/off @\$4.50/ea)</i>	<i>FY 16-17</i>	<i>\$ 378</i>	
10-310-5160	TRAVEL & MEETINGS EXPENSE	\$ 10,300	\$ 10,300	\$ 23,000
	<i>Moving Expense - police chief</i>	<i>FY16-17</i>	<i>\$ 7,000</i>	
	<i>FBI Command College (1) 2 days travel, meals, fuel</i>	<i>FY 16-17</i>	<i>\$ 800</i>	
	<i>EVOG Instructor recert - meals, fuel</i>	<i>FY 16-17</i>	<i>\$ 150</i>	
	<i>Firearms Instructor recert- meals, fuel</i>	<i>FY 16-17</i>	<i>\$ 250</i>	
	<i>Est 4 Officers to travel for training (2 Off., 2 Sup Avg Off class 3 days, Avg Sup class 4-5 days)</i>	<i>FY 16-17</i>	<i>\$ 4,500</i>	
	<i>Bomb School - C07 (est from last Officer sent. May or may not be reimbursed by Region 6)</i>	<i>FY 16-17</i>	<i>\$ 8,500</i>	
	<i>Homicide/crime scene invest</i>	<i>FY 16-17</i>	<i>\$ 1,500</i>	
	<i>Coroner/Death invest - meals, fuel</i>	<i>FY 16-17</i>	<i>\$ 300</i>	
10-310-5170	UNIFORMS	\$ 11,399	\$ 11,399	\$ 13,450
	<i>3 Det./Chief/Asst. Chief @\$250 ea</i>	<i>FY 16-17</i>	<i>\$ 1,250</i>	
	<i>1 CEO</i>	<i>FY 16-17</i>	<i>\$ 250</i>	
	<i>16 Officers @ \$500 ea</i>	<i>FY 16-17</i>	<i>\$ 8,000</i>	
	<i>Misc./New officer equipment</i>	<i>FY 16-17</i>	<i>\$ 2,000</i>	
	<i>Holsters/mag pouches for new weapons (13 officers @ \$150 ea)</i>	<i>FY 16-17</i>	<i>\$ 1,950</i>	
10-310-5210	DIESEL	\$ 300	\$ 100	\$ 200
10-310-5211	GASOLINE	\$ 40,000	\$ 25,000	\$ 30,000
10-310-5220	CLAIMS AGAINST THE CITY	\$ -	\$ 1,004	\$ -
10-310-5222	ANIMAL CONTROL EXPENSES	\$ 2,500	\$ 1,000	\$ 2,150
	<i>Animal Exams/Euthanasia</i>	<i>FY 16-17</i>	<i>\$ 500</i>	
	<i>Seized Animals/Abuse (5 yr avg)</i>	<i>FY 16-17</i>	<i>\$ 1,500</i>	
	<i>Misc Supplies</i>	<i>FY 16-17</i>	<i>\$ 150</i>	
10-310-5225	BOMB UNIT PROGRAM	\$ 250	\$ 200	\$ 200

POLICE DEPARTMENT

City of Cody FY16-17 Budget

Account Description				FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
	Misc replacements/consumables	FY16-17	\$ 200			
10-310-5226	TACTICAL UNIT PROGRAM			\$ 4,345	\$ 4,345	\$ 4,950
	Weapon sites for tactical team rifles 9 @ 550.00 ea	FY16-17	\$ 4,950			
10-310-5232	FIREARMS MAINTENANCE & SUPPLIES			\$ 6,000	\$ 6,000	\$ 8,095
	5500 pistol rounds for training	FY16-17	\$ 1,914			
	6500 rifle rounds for training	FY16-17	\$ 2,302			
	2750 pistol rounds for break in	FY16-17	\$ 957			
	2430 pistol rounds duty ammo	FY16-17	\$ 1,848			
	Frangible ammo for WLEA (est. 1 Officer)	FY16-17	\$ 1,074			
10-310-5233	LESS-LETHAL AMMUNITION & SUPPLIES			\$ 2,018	\$ 2,018	\$ 2,929
	8) 40mm CS Ferret	FY16-17	\$ 190			
	8) 40mm OC Ferret	FY16-17	\$ 179			
	10) CS Tri-Chamber	FY16-17	\$ 406			
	10) #25 15 gram reload	FY16-17	\$ 316			
	4) 1 Oz OC aerosol fogger	FY16-17	\$ 61			
	2) Military Style Max Smoke	FY16-17	\$ 68			
	40) 12 g Drag Stabilized	FY16-17	\$ 214			
	2) CS Triple Chaser	FY16-17	\$ 90			
	4) Riot Control-CS	FY16-17	\$ 129			
	4) MK-4 360 Pepper Spray	FY16-17	\$ 57			
	6) Wood Baton	FY16-17	\$ 150			
	8) Direct Impact OC	FY16-17	\$ 212			
	5) CS Muzzle Blast	FY16-17	\$ 125			
	5) Stinger 60 Caliber Rubber Ball	FY16-17	\$ 215			
	1) Less Lethal Target	FY16-17	\$ 325			
	2) 4 Round 40mm Panel, Multicam	FY16-17	\$ 87			
	3) High Ground Gear Smoke Pouch	FY16-17	\$ 105			
10-310-5234	MATERIALS & SUPPLIES			\$ 27,122	\$ 25,500	\$ 30,310
	Investigations (Evidence supplies)	FY16-17	\$ 6,000			
	Patrol Expense	FY16-17	\$ 7,200			
	SRO/TIPS	FY16-17	\$ 300			
	Materials/Supplies	FY16-17	\$ 13,000			
	Bicycle Patrol	FY16-17	\$ 2,910			
	Taser PPM's/cartridges	FY16-17	\$ 900			
10-310-5236	SAFETY SUPPLIES & EQUIPMENT			\$ 700	\$ 700	\$ 700
	Fire extinguisher Maintenance	FY16-17	\$ 300			
	First Aid Supplies	FY16-17	\$ 400			
10-310-5239	FORFEITURES PURCHASES			\$ 50	\$ 50	\$ 50
10-310-5241	MAINTENANCE & REPAIRS - EQUIPMENT			\$ 14,342	\$ 14,000	\$ 14,100
	Vehicle repairs	FY16-17	\$ 7,800			
	Copier Contract (new)	FY16-17	\$ 2,200			
	Office Equipment Repairs	FY16-17	\$ 2,500			
	Car washes	FY16-17	\$ 1,600			
10-310-5244	POSTAGE			\$ 1,650	\$ 1,575	\$ 1,600
10-310-5249	ALLOCATED FLEET MAINTENANCE			\$ 33,848	\$ 33,848	\$ 50,652
10-310-5314	UTILITIES			\$ 35,584	\$ 33,081	\$ 33,600
10-310-5318	MEDICAL EXAMS & SUPPLIES			\$ 9,005	\$ 7,000	\$ 7,925
	Sexual Assault Exams (3 @ 375)	FY16-17	\$ 1,125			
	DUI Blood draws (10 @ 185)	FY16-17	\$ 1,850			
	On-site test kits	FY16-17	\$ 250			

POLICE DEPARTMENT

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City of Cody FY16-17 Budget

Account Description				FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
	Urine kits	FY16-17	\$ 400			
	Blood kits	FY16-17	\$ 400			
	Drug test kits	FY16-17	\$ 200			
	Crime Lab (outsourcing)	FY16-17	\$ 200			
	Bomb Team physical (3 Techs, req every 3 yrs.)	FY16-17	\$ 300			
	Pre-employment exams (est. 2 @ \$1,600)	FY16-17	\$ 3,200			
10-310-5323	COMPUTER SUPPORT SERVICES			\$ 4,950	\$ 3,576	\$ 6,630
	SonicWall (PD)	FY16-17	\$ 1,180			
	SonicWall(firewall ransomware (PD)	FY16-17	\$ 600			
	Public Engines (Crime Reports/Command Central	FY16-17	\$ 3,750			
	Cellebrite Software Upgrade (Investigations)	FY16-17	\$ 1,100			
10-310-5327	DUES & SUBSCRIPTIONS			\$ 1,690	\$ 2,140	\$ 1,765
	WASCOP	FY16-17	\$ 350			
	NTOA	FY16-17	\$ 150			
	WIA	FY16-17	\$ 50			
	IACP.NET	FY16-17	\$ 525			
	IACP DUES	FY16-17	\$ 150			
	RMIN	FY16-17	\$ 50			
	WPOA	FY16-17	\$ 210			
	IABTI (BOMB TECHS, 3 @ \$50 EA)	FY16-17	\$ 150			
	Newspapers: Cody Enterprise, Powell Tribune	FY16-17	\$ 80			
	IAPE (Evidence-C04)	FY16-17	\$ 50			
10-310-5333	PROFESSIONAL FEES & SERVICES			\$ 343,005	\$ 349,780	\$ 372,672
	Wellness Program	FY16-17	\$ 1,586			
	Dispatch Services	FY16-17	\$ 311,832			
	Facility Maintenance	FY16-17	\$ 3,000			
	Vehicle Tows	FY16-17	\$ 2,000			
	Dispatch Equip Share (console)	FY16-17	\$ 54,254			
10-310-5425	FURNITURE & FIXTURES			\$ 1,450	\$ 1,450	\$ 1,400
	2 Exec office chairs @ \$500 ea	FY16-17	\$ 1,000			
	Misc. office furniture replacement	FY16-17	\$ 400			
10-310-5430	COMPUTER EQUIPMENT & SOFTWARE			\$ 13,400	\$ 13,400	\$ 10,600
	Fujitsu Scanner (Verna PD)	FY16-17	\$ 500			
	Laptop (Jolene)	FY16-17	\$ 2,000			
	Rackmount UPS Backup	FY16-17	\$ 800			
	Tower UPS Battery Backup	FY16-17	\$ 500			
	Desktop Computer (Chuck)	FY16-17	\$ 1,800			
	Crime Reporting Server	FY16-17	\$ 3,000			
	HP Printers (2 PD)	FY16-17	\$ 2,000			
10-310-5435	MACHINERY & EQUIPMENT			\$ 17,870	\$ 17,870	\$ 18,450
	4 Tasers @ \$950 ea	FY16-17	\$ 3,800			
	4 Radars @ \$2015 ea	FY16-17	\$ 8,060			
	13 Glock pistols @ \$300 ea	FY16-17	\$ 3,900			
	13 Glock Sight Sets @ \$130/set	FY16-17	\$ 1,690			
	40 Gock magazines @ \$25 ea	FY16-17	\$ 1,000			
10-310-5780	VEHICLE REPLACEMENT ALLOCATION			\$ 81,473	\$ 81,473	\$ 57,787
10-310-5805	GRANTS - WASCOP TOBACCO COMPLIANCE			\$ 800	\$ 600	\$ 800
10-310-5806	GRANTS - DOJ VEST PROGRAM			\$ 6,750	\$ 4,500	\$ 4,320
10-310-5871	GRANTS - WASCOP ALCOHOL COMPLIANCE			\$ 1,000	\$ 900	\$ 1,000

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City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
10-310-5923	GRANTS-FED HOMELAND SECURITY-BOMB TEAM	\$ 12,752	\$ 4,522	\$ -
10-310-NEW	GRANTS-FED HOMELAND SECURITY 2016	\$ -	\$ -	\$ 16,300
	<i>21 Body Armor sets</i>			<i>FY16-17 \$ 16,300</i>
TOTAL OPERATING EXPENSES		\$ 2,936,595	\$ 2,777,065	\$ 2,938,046

CAPITAL IMPROVEMENTS PROGRAM

Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
Infrastructure				
Machinery & Equipment				
10-310-7613	PORTABLE RADIOS - 5 PER YEAR	\$ 29,903	\$ 29,902	\$ -
10-310-7623	GRANTS - FED HOMELAND SECURITY 2014	\$ 10,706	\$ 10,706	\$ -
10-310-7624	GRANTS - HOMELAND SECURITY 2014 BOMB TEAM	\$ 7,248	\$ 7,247	\$ -
10-310-7638	GRANTS - HOMELAND SECURITY 2015	\$ 18,450	\$ 17,289	\$ -
Furniture & Fixtures				
Intangibles				
CAPITAL IMPROVEMENTS PROGRAM EXPENSES		\$ 66,307	\$ 65,144	\$ -
DEPARTMENT TOTAL		\$ 3,002,902	\$ 2,842,209	\$ 2,938,046

Proposed Budget
Ordinance 2016-13

PARKS MAINTENANCE

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING EXPENSES				
10-410-5110	SALARIES - REGULAR	\$ 214,513	\$ 215,576	\$ 219,774
10-410-5111	SALARIES - REGULAR PART TIME	\$ 27,517	\$ 27,368	\$ 28,312
10-410-5112	SALARIES - TEMPORARY / SEASONAL	\$ 102,300	\$ 98,000	\$ 102,300
	<i>Park Mowers (2)</i>	<i>FY16-17 \$ 18,032</i>		
	<i>Park Attendants (3)</i>	<i>FY16-17 \$ 29,731</i>		
	<i>Ball Field Maintenance (3)</i>	<i>FY16-17 \$ 26,285</i>		
	<i>Playground Inspector/Carpenter Helper (1)</i>	<i>FY16-17 \$ 8,606</i>		
	<i>Trimmer (1)</i>	<i>FY16-17 \$ 8,606</i>		
	<i>Landscape Asst (2)</i>	<i>FY16-17 \$ 11,040</i>		
10-410-5113	SALARIES - OVERTIME	\$ 5,000	\$ 5,000	\$ 5,000
	<i>Snow Removal</i>	<i>FY16-17 \$ 3,500</i>		
	<i>Greenhouse</i>	<i>FY16-17 \$ 1,000</i>		
	<i>Administrative Secretary</i>	<i>FY16-17 \$ 500</i>		
10-410-5130	FICA EXPENSE	\$ 26,724	\$ 26,776	\$ 27,187
10-410-5131	HEALTH INSURANCE EXPENSE	\$ 56,257	\$ 53,766	\$ 60,491
10-410-5132	RETIREMENT CONTRIBUTIONS	\$ 30,113	\$ 29,393	\$ 30,851
10-410-5134	WORKERS COMPENSATION	\$ 5,932	\$ 5,859	\$ 5,624
10-410-5135	UNEMPLOYMENT INSURANCE	\$ -	\$ 12,220	\$ -
10-410-5136	VEHICLE ALLOWANCE	\$ 1,080	\$ 610	\$ 480
10-410-5137	LONG TERM DISABILITY INS	\$ 1,560	\$ 1,585	\$ -
10-410-5140	EDUCATION & TRAINING	\$ 965	\$ 900	\$ 925
	<i>Groundskeeper University Online</i>	<i>FY 16-17 \$ 100</i>		
	<i>Monte- Rocky Mountain Tree School (MT)</i>	<i>FY 16-17 \$ 100</i>		
	<i>Eric- WRPA</i>	<i>FY 16-17 \$ 200</i>		
	<i>Eric- WMMA (Mosquito)</i>	<i>FY 16-17 \$ 75</i>		
	<i>Gary- Rainbird University Graduation</i>	<i>FY 16-17 \$ 300</i>		
	<i>Tim- Weed and Pest CEU's- Local</i>	<i>FY 16-17 \$ 150</i>		
10-410-5142	SUBSTANCE TESTING	\$ 640	\$ 640	\$ 640
	<i>13 Seasonals</i>	<i>FY 16-17 \$ 520</i>		
	<i>3 Extras</i>	<i>FY 16-17 \$ 120</i>		
10-410-5160	TRAVEL & MEETINGS EXPENSE	\$ 1,150	\$ 1,213	\$ 1,400
	<i>Monte- Rocky Mtn Tree School (MT)</i>	<i>FY 16-17 \$ 400</i>		
	<i>Eric-WRPA</i>	<i>FY 16-17 \$ 400</i>		
	<i>Eric- WMMA (Mosquito)</i>	<i>FY 16-17 \$ 300</i>		
	<i>Gary- Rainbird University Graduation</i>	<i>FY 16-17 \$ 300</i>		
10-410-5170	UNIFORMS	\$ 900	\$ 850	\$ 500
	<i>Full Time (5x\$100)</i>	<i>FY 15-16 \$ 500</i>		
10-410-5210	DIESEL FUEL	\$ 6,000	\$ 4,800	\$ 3,300
10-410-5211	GASOLINE	\$ 16,000	\$ 12,500	\$ 10,250
10-410-5213	TOOLS	\$ 900	\$ 900	\$ 900
	<i>Replacement & new tool purchases</i>	<i>FY 16-17 \$ 450</i>		
	<i>Hand tools (shovels, rakes, etc.)</i>	<i>FY 16-17 \$ 450</i>		
10-410-5231	CHEMICALS	\$ 10,000	\$ 10,000	\$ 11,200
	<i>Fertilizer Spring & Fall</i>	<i>FY 16-17 \$ 11,200</i>		
10-410-5234	MATERIALS & SUPPLIES	\$ 17,500	\$ 17,500	\$ 17,900
	<i>Mutt Mitts</i>	<i>FY 16-17 \$ 3,500</i>		

PARKS MAINTENANCE

City of Cody FY16-17 Budget

Account Description			FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
<i>Park & restroom supplies (Toilet paper, cleaning, trash bags)</i>	<i>FY 16-17</i>	<i>\$</i>	<i>5,250</i>		
<i>Shop supplies (Nuts, bolts, grinder wheels, concrete, paint, lumber, misc.)</i>	<i>FY 16-17</i>	<i>\$</i>	<i>2,000</i>		
<i>Padlock replacement (32)</i>	<i>FY 16-17</i>	<i>\$</i>	<i>600</i>		
<i>Flags</i>	<i>FY 16-17</i>	<i>\$</i>	<i>2,000</i>		
<i>Office supplies</i>	<i>FY 16-17</i>	<i>\$</i>	<i>800</i>		
<i>Arbor Day (Publicity, volunteers, prizes)</i>	<i>FY 16-17</i>	<i>\$</i>	<i>2,000</i>		
<i>Lights/ballasts for restrooms, fencing, misc.</i>	<i>FY 16-17</i>	<i>\$</i>	<i>1,750</i>		
10-410-5236 SAFETY SUPPLIES & EQUIPMENT			\$ 300	\$ 300	\$ 300
<i>Ear plugs, safety glasses, PPE</i>	<i>FY 16-17</i>	<i>\$</i>	<i>300</i>		
10-410-5240 MAINTENANCE & REPAIRS - BUILDINGS			\$ 6,100	\$ 6,000	\$ 6,300
<i>Repairs to concession stands @ Peewee, SR, Babe Ruth, Softball</i>	<i>FY 16-17</i>	<i>\$</i>	<i>4,000</i>		
<i>Misc. repairs to greenhouse</i>	<i>FY 16-17</i>	<i>\$</i>	<i>1,500</i>		
<i>Remove & replace floor in legion dugouts: Phase 2</i>	<i>FY 16-17</i>	<i>\$</i>	<i>800</i>		
10-410-5241 MAINTENANCE & REPAIRS - EQUIPMENT			\$ 6,775	\$ 6,775	\$ 5,375
<i>Small power equipment (Mowers, tillers, chain saw, weed eaters)</i>	<i>FY 16-17</i>	<i>\$</i>	<i>1,000</i>		
<i>Playground accessories (Swing seats, handrails, bedding material, etc)</i>	<i>FY 16-17</i>	<i>\$</i>	<i>1,000</i>		
<i>Replace broken springs on bouncy animals</i>	<i>FY 16-17</i>	<i>\$</i>	<i>600</i>		
<i>Replacement of larger sections of cracked or worn playground equipment- Glendale Tiny Tots SE Corner, Valley View, Don Little</i>	<i>FY 16-17</i>	<i>\$</i>	<i>1,500</i>		
<i>Lift inspections</i>	<i>FY 16-17</i>	<i>\$</i>	<i>675</i>		
<i>Bristles for snow brush</i>	<i>FY 16-17</i>	<i>\$</i>	<i>600</i>		
10-410-5242 MAINTENANCE & REPAIRS - LAND			\$ 17,600	\$ 17,600	\$ 14,800
<i>Trees (Insecticide treatments)</i>	<i>FY 16-17</i>	<i>\$</i>	<i>1,000</i>		
<i>Trees (Dead wooding, street/sidewalk clearance, removals)</i>	<i>FY 16-17</i>	<i>\$</i>	<i>1,500</i>		
<i>Flowers (Greenhouse production & operation)</i>	<i>FY 16-17</i>	<i>\$</i>	<i>3,000</i>		
<i>Shrubs & purchased flowers</i>	<i>FY 16-17</i>	<i>\$</i>	<i>2,000</i>		
<i>Sports fields (Chalk, striping paint, field dry, bases, goals, nets, misc.)</i>	<i>FY 16-17</i>	<i>\$</i>	<i>4,000</i>		
<i>Seed for overseeding parks & ball fields</i>	<i>FY 16-17</i>	<i>\$</i>	<i>1,500</i>		
<i>Scoria to add to ball fields</i>	<i>FY 16-17</i>	<i>\$</i>	<i>1,000</i>		
<i>Clay to add to ball fields</i>	<i>FY 16-17</i>	<i>\$</i>	<i>800</i>		
10-410-5243 MAINTENANCE & REPAIRS - SYSTEMS			\$ 10,200	\$ 10,200	\$ 8,700
<i>Irrigation repairs (Fittings, pipe, misc. repairs)</i>	<i>FY 16-17</i>	<i>\$</i>	<i>3,000</i>		
<i>Replacement heads</i>	<i>FY 16-17</i>	<i>\$</i>	<i>3,000</i>		
<i>Flagpole & Cody signs lighting</i>	<i>FY 16-17</i>	<i>\$</i>	<i>500</i>		
<i>Repair/replacement of sinks & toilets</i>	<i>FY 16-17</i>	<i>\$</i>	<i>1,000</i>		
<i>Replace irrigation controllers (3 of 48)</i>	<i>FY 16-17</i>	<i>\$</i>	<i>1,200</i>		

PARKS MAINTENANCE

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
10-410-5249	ALLOCATED FLEET MAINTENANCE	\$ 27,169	\$ 27,169	\$ 27,200
10-410-5314	UTILITIES	\$ 90,876	\$ 86,930	\$ 88,253
10-410-5323	COMPUTER SUPPORT SERVICES	\$ 1,770	\$ 1,452	\$ 4,012
	<i>Facility Dude Management Software Agreement</i>	<i>FY 16-17</i>	<i>\$ 1,770</i>	
	<i>Rec Trac Annual Service Agreement</i>	<i>FY16-17</i>	<i>\$ 2,242</i>	
10-410-5327	DUES & SUBSCRIPTIONS	\$ 382	\$ 382	\$ 382
	<i>ISA</i>	<i>FY 16-17</i>	<i>\$ 182</i>	
	<i>Arbor Day Foundation</i>	<i>FY 16-17</i>	<i>\$ 30</i>	
	<i>NRPA</i>	<i>FY 16-17</i>	<i>\$ 170</i>	
10-410-5333	PROFESSIONAL FEES & SERVICES	\$ 9,250	\$ 9,250	\$ 9,213
	<i>Wellness Program</i>	<i>FY16-17</i>	<i>\$ 463</i>	
	<i>Wyoming Fire Safety</i>	<i>FY 16-17</i>	<i>\$ 250</i>	
	<i>Contract mowing hills</i>	<i>FY 16-17</i>	<i>\$ 8,500</i>	
10-410-5338	WEED & PEST CONTROL	\$ 2,400	\$ -	\$ -
10-410-5360	LEASES & RENTALS - EQUIPMENT	\$ 1,226	\$ 1,226	\$ 1,150
	<i>Equipment rental misc. (Stump grinder, trackhoe, etc.)</i>	<i>FY 16-17</i>	<i>\$ 750</i>	
	<i>Equipment to complete Rec Center landscape</i>	<i>FY 16-17</i>	<i>\$ 400</i>	
10-410-5420	IMPROVEMENTS OTHER THAN BUILDING	\$ 6,000	\$ 6,000	\$ 1,500
	<i>Occurences throughout year</i>	<i>FY 16-17</i>	<i>\$ 1,500</i>	
10-410-5425	FURNITURE & FIXTURES	\$ 1,000	\$ 1,000	\$ 1,000
	<i>Picnic table</i>	<i>FY 16-17</i>	<i>\$ 1,000</i>	
10-410-5430	COMPUTER EQUIPMENT & SOFTWARE	\$ 300	\$ 297	\$ -
10-410-5435	MACHINERY & EQUIPMENT	\$ 5,700	\$ 5,700	\$ 800
	<i>Motion cameras Park Shop</i>	<i>FY 16-17</i>	<i>\$ 800</i>	
10-410-5532	PATHWAYS IMPROVEMENTS	\$ 5,000	\$ 5,000	\$ 1,500
	<i>Repairs to asphalt Beck Lake trail, Date Street Trail, Paul Stock Trail</i>	<i>FY 16-17</i>	<i>\$ 1,000</i>	
	<i>Repairs to cracks Date Street Trail</i>	<i>FY 16-17</i>	<i>\$ 500</i>	
10-410-5534	CITY PARK IMPROVEMENTS	\$ 1,000	\$ -	\$ 1,000
	<i>Replace City Park Flower bed, Sheridan Ave</i>	<i>FY 16-17</i>	<i>\$ 1,000</i>	
10-410-5780	VEHICLE REPLACEMENT ALLOCATION	\$ 33,000	\$ 33,000	\$ 52,645
TOTAL OPERATING EXPENSES		\$ 751,099	\$ 743,739	\$ 751,163

CAPITAL IMPROVEMENTS PROGRAM

Land				
Land Improvements				
10-410-7201	GRANTS - WY STATE PARKS BECK LAKE MOUNTAIN BIKE PARK PHASE 1	\$ 56,884	\$ 53,128	\$ -
Buildings				
Improvements Other Than Buildings				
10-410-7405	GRANTS - SLIB CONSENSUS PARKS SHOP RENOVATION	\$ 391,342	\$ 200,000	\$ 200,000
Infrastructure				
Machinery & Equipment				
Furniture & Fixtures				
10-410-7701	GRANTS - SLIB CONSENSUS GLENDALE PLAY EQUIPMENT	\$ 125,000	\$ 123,638	\$ -

PARKS MAINTENANCE

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City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
10-410-7702	GRANTS - WBC MENTOCK PLAYGROUND	\$ 50,000	\$ -	\$ 150,000
10-410-7703	MENTOCK PARK PLAYGROUND	\$ 50,000	\$ -	\$ 180,000
10-410-7704	GRANTS - SLIB CWC MENTOCK PARK	\$ -	\$ -	\$ 75,000
Intangibles				
CAPITAL IMPROVEMENTS PROGRAM EXPENSES		\$ 673,226	\$ 376,766	\$ 605,000
DEPARTMENT TOTAL		\$ 1,424,325	\$ 1,120,505	\$ 1,356,163

Proposed Budget
Ordinance 2016-13

PUBLIC FACILITIES

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING EXPENSES				
10-420-5110	SALARIES - REGULAR	\$ 218,868	\$ 217,392	\$ 218,712
10-420-5111	SALARIES - REG PART TIME	\$ 21,585	\$ 21,285	\$ 21,818
10-420-5112	SALARIES - TEMPORARY / SEASONAL	\$ 1,885	\$ -	\$ 1,885
10-420-5113	SALARIES - OVERTIME	\$ 3,000	\$ 4,200	\$ 4,200
10-420-5130	FICA EXPENSE	\$ 18,768	\$ 18,378	\$ 18,866
10-420-5131	HEALTH INSURANCE EXPENSE	\$ 71,530	\$ 66,971	\$ 77,511
10-420-5132	RETIREMENT CONTRIBUTIONS	\$ 29,677	\$ 28,927	\$ 29,833
10-420-5134	WORKERS COMPENSATION	\$ 4,122	\$ 3,908	\$ 3,862
10-420-5136	VEHICLE & CELL PHONE ALLOWANCE	\$ 400	\$ 410	\$ 400
10-420-5137	LONG TERM DISABILITY INS	\$ 1,583	\$ 1,584	\$ -
10-420-5140	EDUCATION & TRAINING	\$ 2,000	\$ 1,000	\$ 1,700
	<i>HVAC computer training for entire crew, boiler training for 2 people</i>			
	<i>Boiler Maintenance Certification</i>			
	<i>WRPA, Mike Fink</i>			
10-420-5142	SUBSTANCE TESTING	\$ -	\$ -	\$ 40
10-420-5160	TRAVEL & MEETINGS EXPENSE	\$ 1,250	\$ 1,000	\$ 1,500
	<i>Boiler Maintenance Certification</i>			
	<i>WRPA, Mike Fink</i>			
10-420-5170	UNIFORMS	\$ 600	\$ 600	\$ 500
10-420-5211	GASOLINE	\$ 3,500	\$ 2,000	\$ 1,770
10-420-5213	TOOLS	\$ 1,550	\$ 500	\$ 1,000
10-420-5234	MATERIALS & SUPPLIES	\$ 1,000	\$ 1,000	\$ 1,000
10-420-5235	CUSTODIAL SUPPLIES	\$ 27,358	\$ 23,000	\$ 23,000
	<i>Cleaning supplies for all City facilities Supplies include paper towels; toilet paper; hand and body soap; sanitizer and disinfectant</i>			
10-420-5240	MAINTENANCE & REPAIRS - BUILDINGS	\$ 30,000	\$ 30,000	\$ 30,982
	<i>Chamber of Commerce; Cody Cupboard; Art League; Nichol Mall; Senior Center - Misc. maintenance and repair items and service work including HVAC and plumbing</i>			
	<i>Service work for City Hall, Auditorium and Shops</i>			
	<i>Service work for Rec Center; Includes, door and lock repairs, plumbing, HVAC repairs, Steam room repairs</i>			

PUBLIC FACILITIES

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
	<i>Lighting Repairs, Including Ballasts and light bulb replacement for All City Facilities</i>			
	<i>FY 16-17 \$ 1,500</i>			
	<i>Roof Repairs to All City Facilities</i>			
	<i>FY 16-17 \$ 2,000</i>			
	<i>Rec Center and Draw Street Annual Sprinkler Test</i>			
	<i>FY 16-17 \$ 500</i>			
	<i>Rec Center Annual Carpet Cleaning</i>			
	<i>FY 16-17 \$ 1,500</i>			
	<i>City Hall and Nichol Mall Carpet Cleaning</i>			
	<i>FY 16-17 \$ 2,500</i>			
10-420-5241	MAINTENANCE & REPAIRS - EQUIPMENT	\$ 16,150	\$ 16,150	\$ 13,700
	<i>Pump and/ or electric Motor Repair</i>			
	<i>FY 16-17 \$ 1,000</i>			
	<i>Replacement air filters quarterly for rec Center, Auditorium, City Hall, Nichol Mall, Street Shop</i>			
	<i>FY 16-17 \$ 8,500</i>			
	<i>Actuator replacement at for Rec Center. 5 actuators</i>			
	<i>FY 16-17 \$ 2,000</i>			
	<i>Elevator Inspection at Rec Center</i>			
	<i>FY 16-17 \$ 1,200</i>			
	<i>Unanticipated Repairs</i>			
	<i>FY 16-17 \$ 1,000</i>			
10-420-5249	ALLOCATED FLEET MAINTENANCE	\$ 3,816	\$ 3,816	\$ 2,665
10-420-5313	TAXES & ASSESSMENTS	\$ -	\$ -	\$ 2,275
10-420-5314	UTILITIES	\$ 30,256	\$ 27,607	\$ 34,895
10-420-5323	COMPUTER SUPPORT SERVICES	\$ 1,770	\$ 1,452	\$ 4,012
	<i>Facility Dude Management Software Agreement</i>			
	<i>FY 16-17 \$ 1,770</i>			
	<i>Rec Trac Annual Service Agreement</i>			
	<i>FY16-17 \$ 2,242</i>			
10-420-5327	DUES & SUBSCRIPTIONS	\$ 317	\$ 317	\$ 317
	<i>WRPA</i>			
	<i>FY 16-17 \$ 50</i>			
	<i>NRPA 5 FT Staff</i>			
	<i>FY 16-17 \$ 217</i>			
	<i>Food License Auditorium</i>			
	<i>FY 16-17 \$ 50</i>			
10-420-5333	PROFESSIONAL FEES & SERVICES	\$ 4,977	\$ 4,800	\$ 17,644
	<i>Wellness Program</i>			
	<i>FY16-17 \$ 530</i>			
	<i>Rugs Biweekly for City Hall/Nichol Mall, \$40.00 x2x12=\$960.00</i>			
	<i>FY 16-17 \$ 960</i>			
	<i>Rugs monthly for Auditorium/Club Room 126.50x12=\$1518</i>			
	<i>FY 16-17 \$ 1,518</i>			
	<i>Wy Fire Safety (fire extinguisher and annual hood inspections)</i>			
	<i>FY 16-17 \$ 1,000</i>			
	<i>Lift Inspections (Aud/Rec)</i>			
	<i>FY 16-17 \$ 500</i>			
	<i>Rugs Biweekly for Rec Center \$36.00 x 2 x 12 =864</i>			
	<i>FY 16-17 \$ 864</i>			

PUBLIC FACILITIES

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
	<i>Systems Asset Preservation Support Agreement *Preventative maintenance of systems for Rec Center, City Hall*</i>			
	<i>FY 16-17 \$ 12,272</i>			
10-420-5335	SECURITY SYSTEM MONITORING	\$ 3,750	\$ 3,000	\$ 3,750
	<i>Kenco (Rec Center and City Hall) FY 16-17 \$ 1,270</i>			
	<i>Fire Alarm Inspection - Rec Center FY 16-17 \$ 980</i>			
	<i>Fire Alarm Inspection - City Hall FY 16-17 \$ 500</i>			
	<i>Kenco sprinkler head replacement FY 16-17 \$ 500</i>			
	<i>Misc. Alarm Equipment FY 16-17 \$ 500</i>			
10-420-5338	WEED & PEST CONTROL	\$ 3,274	\$ 3,274	\$ 4,560
	<i>Monthly Pest Control - City Hall \$60.00 FY 16-17 \$ 720</i>			
	<i>Monthly Pest Control - Cody Club Room, Kitchen and Auditorium \$80.00 [Pest & termites] FY 16-17 \$ 960</i>			
	<i>Monthly Pest Control Rec Center and Aquatics \$240.00 [pest & fly traps] FY 16-17 \$ 2,880</i>			
10-420-5360	LEASES & RENTALS - EQUIPMENT	\$ 750	\$ 700	\$ 900
	<i>Lift rentals for cleaning week FY 16-17 \$ 650</i>			
	<i>Unanticipated Rental Equipment including Woodward, Ace, Boone's Machine FY 16-17 \$ 250</i>			
10-420-5420	IMPROVEMENTS OTHER THAN BUILDING	\$ 25,400	\$ 25,062	\$ 13,000
	<i>Rec Center Gym and Racquetball floor resurface FY 16-17 \$ 8,000</i>			
	<i>Auditorium /Club Room flooring FY 16-17 \$ 5,000</i>			
10-420-5425	FURNITURE & FIXTURES	\$ 1,512	\$ 1,511	\$ 1,000
	<i>72 inch round tables -6 for Auditorium FY 16-17 \$ 1,000</i>			
10-420-5430	COMPUTER EQUIPMENT & SOFTWARE	\$ 3,600	\$ 3,597	\$ -
10-420-5780	VEHICLE REPLACEMENT ALLOCATION	\$ 5,054	\$ 5,054	\$ 3,971
TOTAL OPERATING EXPENSES		\$ 539,302	\$ 518,495	\$ 541,269

CAPITAL IMPROVEMENTS PROGRAM

Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
10-420-7406	GRANTS - WBC CODY CUPBOARD BUILDING RENOVATION	\$ 375,000	\$ 15,000	\$ 360,000
Infrastructure				

PUBLIC FACILITIES

City of Cody FY16-17 Budget

Account Description	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
Machinery & Equipment			
Furniture & Fixtures			
Intangibles			
CAPITAL IMPROVEMENTS PROGRAM EXPENSES	\$ 375,000	\$ 15,000	\$ 360,000
DEPARTMENT TOTAL	\$ 914,302	\$ 533,495	\$ 901,269

Proposed Budget
Ordinance 2016-13

RECREATION

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING EXPENSES				
10-430-5110	SALARIES - REGULAR	\$ 348,345	\$ 345,295	\$ 348,599
10-430-5111	SALARIES - REG PART TIME	\$ 109,676	\$ 98,410	\$ 108,574
10-430-5112	SALARIES - TEMPORARY / SEASONAL	\$ 144,751	\$ 144,751	\$ 129,751
	<i>ASAP - Fall to Spring</i>	<i>FY 16-17 \$ 19,000</i>		
	<i>Summer Camp</i>	<i>FY 16-17 \$ 25,000</i>		
	<i>Rec Help - Fall to Spring</i>	<i>FY 16-17 \$ 17,000</i>		
	<i>Rec Help - Summer</i>	<i>FY 16-17 \$ 15,000</i>		
	<i>Special Events</i>	<i>FY 16-17 \$ 3,000</i>		
	<i>Halloween Carnival/Pumpkin Decorating</i>	<i>FY 16-17 \$ 2,000</i>		
	<i>No School Day Activities</i>	<i>FY 16-17 \$ 3,000</i>		
	<i>Youth Soccer</i>	<i>FY 16-17 \$ 4,000</i>		
	<i>Youth Basketball</i>	<i>FY 16-17 \$ 4,500</i>		
	<i>Youth Tennis</i>	<i>FY 16-17 \$ 2,000</i>		
	<i>Other Youth Athletics</i>	<i>FY 16-17 \$ 500</i>		
	<i>Senior Programs</i>	<i>FY 16-17 \$ 751</i>		
	<i>Fitness Instructors</i>	<i>FY 16-17 \$ 17,500</i>		
	<i>Adult Volleyball</i>	<i>FY 16-17 \$ 500</i>		
	<i>Adult Pickleball</i>	<i>FY 16-17 \$ 500</i>		
	<i>Adult Softball</i>	<i>FY 16-17 \$ 500</i>		
	<i>Other Adult Athletics</i>	<i>FY 16-17 \$ 500</i>		
	<i>Mini Golf</i>	<i>FY 16-17 \$ 14,500</i>		
10-430-5113	SALARIES - OVERTIME	\$ 7,000	\$ 8,030	\$ 4,000
	<i>Holidays</i>	<i>FY 16-17 \$ 2,000</i>		
	<i>Regular Staff</i>	<i>FY 16-17 \$ 2,000</i>		
10-430-5130	FICA EXPENSE	\$ 46,648	\$ 44,971	\$ 45,206
10-430-5131	HEALTH INSURANCE EXPENSE	\$ 100,427	\$ 102,754	\$ 113,646
10-430-5132	RETIREMENT CONTRIBUTIONS	\$ 56,686	\$ 53,536	\$ 56,217
10-430-5134	WORKERS COMPENSATION	\$ 8,626	\$ 8,274	\$ 7,714
10-430-5135	UNEMPLOYMENT INSURANCE	\$ -	\$ 3,690	\$ -
10-430-5136	VEHICLE ALLOWANCE	\$ 720	\$ 615	\$ 720
10-430-5137	LONG TERM DISABILITY INS	\$ 3,027	\$ 2,968	\$ -
10-430-5140	EDUCATION & TRAINING	\$ 9,145	\$ 8,625	\$ 2,605
	<i>Rec WRPA Doyle, Amy, Kelly, Ryan (Cheyenne)</i>	<i>FY 16-17 \$ 800</i>		
	<i>WRPA Rick 50% Rec 50% Aquatics</i>	<i>FY 16-17 \$ 90</i>		
	<i>Continuous Fitness Education</i>	<i>FY 16-17 \$ 500</i>		
	<i>Local Trainings Tiny Tots/ASAP</i>	<i>FY 16-17 \$ 100</i>		
	<i>NRPA Rick (50/50)</i>	<i>FY 16-17 \$ 200</i>		
	<i>WAM Rick (50/50)</i>	<i>FY 16-17 \$ 115</i>		
	<i>CPR/First Aid for Rec Staff</i>	<i>FY 16-17 \$ 200</i>		
	<i>WYAA Conference Amy & Kym</i>	<i>FY 16-17 \$ 400</i>		
	<i>CWCC Afterschool Prof Training Kym</i>	<i>FY 16-17 \$ 200</i>		
10-430-5142	SUBSTANCE TESTING	\$ 400	\$ 400	\$ 400

RECREATION

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
10-430-5160	TRAVEL & MEETINGS EXPENSE	\$ 2,050	\$ 1,600	\$ 2,250
	<i>Rec WRPA Doyle, Amy, Kelly, Ryan (Cheyenne)</i>	<i>FY 16-17 \$ 600</i>		
	<i>WRPA Rick (50/50) (cheyenne)</i>	<i>FY 16-17 \$ 400</i>		
	<i>NRPA Rick</i>	<i>FY 16-17 \$ 250</i>		
	<i>WYAA Conference Amy & Kym</i>	<i>FY 16-17 \$ 600</i>		
	<i>Midwest Regional Conference (50/50)</i>	<i>FY 16-17 \$ 400</i>		
10-430-5170	UNIFORMS	\$ 1,050	\$ 1,050	\$ 1,050
10-430-5210	DIESEL FUEL	\$ 1,600	\$ 800	\$ 450
10-430-5211	GASOLINE	\$ 600	\$ 600	\$ 320
10-430-5220	CLAIMS AGAINST THE CITY	\$ -	\$ 958	\$ -
10-430-5234	MATERIALS & SUPPLIES	\$ 10,000	\$ 10,000	\$ 10,000
	<i>Office Supplies, Paper, Toner, Misc</i>	<i>FY 16-17 \$ 8,500</i>		
	<i>Locker Keys, Misc Tools, Etc.</i>	<i>FY 16-17 \$ 1,500</i>		
10-430-5236	SAFETY SUPPLIES & EQUIPMENT	\$ 300	\$ 351	\$ 300
	<i>First Aid Kits for Rec & Vehicles</i>	<i>FY 16-17 \$ 300</i>		
10-430-5238	RECREATION PROGRAM EXPENSES	\$ 16,250	\$ 12,250	\$ 15,350
	<i>DFS Background Checks (40 coaches/volunteers @ \$10)</i>	<i>FY 16-17 \$ 400</i>		
	<i>DFS Background Checks (20 Employees @ \$10)</i>	<i>FY 16-17 \$ 200</i>		
	<i>Summer Camps</i>	<i>FY 16-17 \$ 4,500</i>		
	<i>Camp Safety Shirts</i>	<i>FY 16-17 \$ 500</i>		
	<i>Tiny Tots</i>	<i>FY 16-17 \$ 1,000</i>		
	<i>Youth Sports</i>	<i>FY 16-17 \$ 4,300</i>		
	<i>ASAP</i>	<i>FY 16-17 \$ 2,000</i>		
	<i>No School Day Activities</i>	<i>FY 16-17 \$ 750</i>		
	<i>Special Events</i>	<i>FY 16-17 \$ 500</i>		
	<i>Fit for Fun</i>	<i>FY 16-17 \$ 100</i>		
	<i>Adult Program Supplies</i>	<i>FY 16-17 \$ 200</i>		
	<i>Halloween Carnival/Pumpkin Decorating</i>	<i>FY 16-17 \$ 150</i>		
	<i>Sports Goals & Nets</i>	<i>FY 16-17 \$ 750</i>		
10-430-5241	MAINTENANCE & REPAIRS - EQUIPM	\$ 12,000	\$ 16,000	\$ 17,000
	<i>Quarterly Exercise Equipment Maintenance</i>	<i>FY 16-17 \$ 9,500</i>		
	<i>Copier Agreement</i>	<i>FY 16-17 \$ 7,500</i>		
10-430-5244	POSTAGE	\$ 2,000	\$ 2,000	\$ 2,000
10-430-5249	ALLOCATED FLEET MAINTENANCE	\$ 8,473	\$ 8,473	\$ 2,275
10-430-5250	SRD RECREATION PROGRAM EXPENSES	\$ 18,000	\$ 18,000	\$ 18,000
	<i>Recreation Program Expenses</i>	<i>FY 16-17 \$ 2,700</i>		
	<i>Youth Sports/Leagues</i>	<i>FY 16-17 \$ 5,200</i>		

RECREATION

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
	<i>Senior Events</i>	<i>FY 16-17</i>	<i>\$ 1,150</i>	
	<i>Runners Stampede</i>	<i>FY 16-17</i>	<i>\$ 2,000</i>	
	<i>Triathlon</i>	<i>FY 16-17</i>	<i>\$ 750</i>	
	<i>Halloween Carnival</i>	<i>FY 16-17</i>	<i>\$ 1,500</i>	
	<i>Fitness Challenges</i>	<i>FY 16-17</i>	<i>\$ 1,500</i>	
	<i>Fitness Equipment</i>	<i>FY 16-17</i>	<i>\$ 1,500</i>	
	<i>Gym Balls & Misc Equipment</i>	<i>FY 16-17</i>	<i>\$ 1,700</i>	
10-430-5252	STAY SAFE PROGRAM	\$	-	-
10-430-5310	BAD DEBT EXPENSE	\$	1,000	\$ 479
10-430-5311	BANKING FEES	\$	9,500	\$ 13,131
10-430-5314	UTILITIES	\$	76,913	\$ 70,877
10-430-5320	ADVERTISING	\$	19,000	\$ 19,000
	<i>Brochure (3)</i>	<i>FY 16-17</i>	<i>\$ 7,000</i>	
	<i>Marketing Campaign: Radio & Paper</i>	<i>FY 16-17</i>	<i>\$ 10,775</i>	
	<i>Photo Wall</i>	<i>FY 16-17</i>	<i>\$ 225</i>	
10-430-5323	COMPUTER SUPPORT SERVICES	\$	4,240	\$ 4,240
	<i>Rec Trac Annual Service</i>	<i>FY 16-17</i>	<i>\$ 4,484</i>	
	<i>SonicWall(firewall ransomware (Rec)</i>	<i>FY16-17</i>	<i>\$ 600</i>	
	<i>SonicWall (Rec)</i>	<i>FY16-17</i>	<i>\$ 620</i>	
10-430-5324	CONCERTS IN THE PARK	\$	9,346	\$ 9,225
	<i>Entertainers</i>	<i>FY 16-17</i>	<i>\$ 2,300</i>	
	<i>Advertising</i>	<i>FY 16-17</i>	<i>\$ 3,200</i>	
	<i>Sound Coordinator & Technicians</i>	<i>FY 16-17</i>	<i>\$ 3,900</i>	
	<i>Supplies - other</i>	<i>FY 16-17</i>	<i>\$ 1,325</i>	
10-430-5326	CONTRACTUAL SERVICES	\$	22,375	\$ 31,250
	<i>Adult Golf Lessons</i>	<i>FY 16-17</i>	<i>\$ 600</i>	
	<i>Friday at the Movies</i>	<i>FY 16-17</i>	<i>\$ 4,500</i>	
	<i>Football & Cheerleading Lessons</i>	<i>FY 16-17</i>	<i>\$ 750</i>	
	<i>Cooking Lessons</i>	<i>FY 16-17</i>	<i>\$ 750</i>	
	<i>Personal Training</i>	<i>FY 16-17</i>	<i>\$ 20,000</i>	
	<i>Art League Programming</i>	<i>FY 16-17</i>	<i>\$ 1,000</i>	
	<i>Movement Screening & Injury Prevention</i>	<i>FY 16-17</i>	<i>\$ 1,000</i>	
	<i>Basketball Camp & 3-on-3 Basketball</i>	<i>FY 16-17</i>	<i>\$ 3,500</i>	
	<i>Language Lessons</i>	<i>FY 16-17</i>	<i>\$ 1,500</i>	
10-430-5327	DUES & SUBSCRIPTIONS	\$	2,730	\$ 2,730
	<i>WELCO Membership</i>	<i>FY 16-17</i>	<i>\$ 300</i>	
	<i>IDEA Professional Fitness Association</i>	<i>FY 16-17</i>	<i>\$ 120</i>	
	<i>Magazines</i>	<i>FY 16-17</i>	<i>\$ 200</i>	
	<i>Rotary Rick (Rec 50/Aquatics 50)</i>	<i>FY 16-17</i>	<i>\$ 350</i>	
	<i>ICMA Rick (50/50)</i>	<i>FY 16-17</i>	<i>\$ 100</i>	
	<i>ASCAP (Music License)</i>	<i>FY 16-17</i>	<i>\$ 400</i>	
	<i>SESAC (Music License)</i>	<i>FY 16-17</i>	<i>\$ 400</i>	
	<i>NRPA - 11 Staff</i>	<i>FY 16-17</i>	<i>\$ 500</i>	

RECREATION

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
	<i>WRPA</i>	<i>FY 16-17</i>	<i>\$ 150</i>	
	<i>Cody Chamber (50/50)</i>	<i>FY 16-17</i>	<i>\$ 50</i>	
	<i>Indoor Cycling Assoc</i>	<i>FY 16-17</i>	<i>\$ 119</i>	
10-430-5332	MINIATURE GOLF OPERATIONS	\$ 22,000	\$ 22,000	\$ 3,500
	<i>Supplies & Repairs</i>	<i>FY 16-17</i>	<i>\$ 3,500</i>	
10-430-5333	PROFESSIONAL FEES & SERVICES	\$ 6,000	\$ 6,000	\$ 5,726
	<i>Wellness program</i>	<i>FY16-17</i>	<i>\$ 926</i>	
	<i>Volleyball Refs</i>	<i>FY 16-17</i>	<i>\$ 4,500</i>	
	<i>ALSCO (Towels)</i>	<i>FY 16-17</i>	<i>\$ 300</i>	
10-430-5355	INVENTORY PURCHASES	\$ 3,500	\$ 3,500	\$ 3,500
10-430-5420	IMPROVEMENTS OTHER THAN BUILDING	\$ 18,100	\$ 17,331	\$ -
10-430-5425	FURNITURE & FIXTURES	\$ 2,800	\$ 2,923	\$ 1,500
	<i>Sit/Stand Desks (2)</i>	<i>FY 16-17</i>	<i>\$ 800</i>	
	<i>Office Chairs</i>	<i>FY 16-17</i>	<i>\$ 700</i>	
10-430-5430	COMPUTER EQUIPMENT & SOFTWARE	\$ 1,200	\$ 1,200	\$ 3,870
	<i>HP Printer (Rec)</i>	<i>FY16-17</i>	<i>\$ 120</i>	
	<i>Wireless Access Point (Rec)</i>	<i>FY16-17</i>	<i>\$ 100</i>	
	<i>Desktop Computer (Amy)</i>	<i>FY16-17</i>	<i>\$ 1,800</i>	
	<i>Rackmount UPS Battery Backup</i>	<i>FY16-17</i>	<i>\$ 800</i>	
	<i>Cisco Phone Replacements (5 Rec)</i>	<i>FY16-17</i>	<i>\$ 750</i>	
	<i>TrippLite Rackmount 8 port (Rec)</i>	<i>FY16-17</i>	<i>\$ 300</i>	
10-430-5435	MACHINERY & EQUIPMENT	\$ 17,000	\$ 17,000	\$ 10,000
	<i>Fitness Equipment</i>	<i>FY 16-17</i>	<i>\$ 10,000</i>	
10-430-5770	BAD DEBT WRITE OFFS	\$ 248	\$ 347	\$ 2,480
10-430-5780	VEHICLE REPLACEMENT ALLOCATION	\$ 5,108	\$ 5,108	\$ 4,013
10-430-5839	GRANTS - WY ARTS COUNCIL CONCERTS IN THE PARK	\$ 5,655	\$ 5,655	\$ 6,750
	<i>Entertainers - Concerts in the Park</i>	<i>FY 16-17</i>	<i>\$ 5,000</i>	
	<i>Marketing - Concerts in the Park</i>	<i>FY 16-17</i>	<i>\$ 1,000</i>	
	<i>WYAA Conference Amy</i>	<i>FY 16-17</i>	<i>\$ 750</i>	
10-430-5877	GRANTS - PARK CO TRAVEL COUNCIL	\$ 500	\$ 500	\$ 1,000
	<i>Marketing - CITP OUTSIDE Park Co</i>	<i>FY 16-17</i>	<i>\$ 1,000</i>	
TOTAL OPERATING EXPENSES		\$ 1,134,989	\$ 1,126,896	\$ 1,086,162

CAPITAL IMPROVEMENTS PROGRAM

Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
10-430-7404	DRAW STREET BLDG RENOVATION	\$ 18,289	\$ -	\$ -
Infrastructure				
Machinery & Equipment				
10-430-7630	FILE SERVER	\$ 6,000	\$ 5,481	\$ -

RECREATION

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
10-430-NEW	GRANTS - SLIB CONSENSUS REC CENTER PRIMARY DOMAIN	\$ -	\$ -	\$ 6,000
10-430-NEW	GRANTS - SLIB CONSENSUS REC CENTER SECONDARY DOMAIN CONTROLLER	\$ -	\$ -	\$ 5,000
Furniture & Fixtures				
Intangibles				
CAPITAL IMPROVEMENTS PROGRAM EXPENSES		\$ 24,289	\$ 5,481	\$ 11,000
DEPARTMENT TOTAL		\$ 1,159,278	\$ 1,132,377	\$ 1,097,162

Proposed Budget
Ordinance 2016-13

AQUATICS

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING EXPENSES				
10-435-5110	SALARIES - REGULAR	\$ 192,716	\$ 192,101	\$ 192,955
10-435-5111	SALARIES - REG PART TIME	\$ 24,370	\$ 23,611	\$ 25,025
10-435-5112	SALARIES - TEMPORARY / SEASONAL	\$ 181,500	\$ 181,500	\$ 181,500
	<i>Aquatics I-Slide Attendant/WSIA (630 hrs)</i>	<i>FY16-17</i>	<i>\$ 6,000</i>	
	<i>Aquatics II-LG or WSI (2,000 hrs)</i>	<i>FY16-17</i>	<i>\$ 20,240</i>	
	<i>Aquatics III-LG and WSI (9,500 hrs)</i>	<i>FY16-17</i>	<i>\$ 108,205</i>	
	<i>Aquatics IV-Shift Supervisor (3,000 hrs)</i>	<i>FY16-17</i>	<i>\$ 45,900</i>	
	<i>Includes seasonal overtime</i>	<i>FY16-17</i>	<i>\$ 1,155</i>	
10-435-5113	SALARIES - OVERTIME	\$ 800	\$ 200	\$ 400
	<i>RPT & FT</i>	<i>FY16-17</i>	<i>\$ 400</i>	
10-435-5130	FICA EXPENSE	\$ 30,553	\$ 28,706	\$ 30,591
10-435-5131	HEALTH INSURANCE EXPENSE	\$ 57,937	\$ 46,209	\$ 50,317
10-435-5132	RETIREMENT CONTRIBUTIONS	\$ 26,560	\$ 25,675	\$ 26,621
10-435-5134	WORKERS COMPENSATION	\$ 6,729	\$ 6,139	\$ 6,278
10-435-5136	VEHICLE ALLOWANCE	\$ 1,020	\$ 740	\$ 1,020
10-435-5137	LONG TERM DISABILITY INS	\$ 1,295	\$ 1,602	\$ -
10-435-5140	EDUCATION & TRAINING	\$ 1,764	\$ 1,764	\$ 1,890
	<i>WRPA, 6 employees (6*200) (Cheyenne)</i>	<i>FY16-17</i>	<i>\$ 1,200</i>	
	<i>Spring Session WRPA (Combine state wide Lifeguard training w/conf. (50*4)</i>	<i>FY16-17</i>	<i>\$ 200</i>	
	<i>Various online courses; chemical safety, \$50 each</i>	<i>FY16-17</i>	<i>\$ 200</i>	
	<i>Training: Organizational (Suzanne) 50*1</i>	<i>FY16-17</i>	<i>\$ 50</i>	
	<i>WRPA *Rick, Rec 50%, Aq 50%*</i>	<i>FY16-17</i>	<i>\$ 90</i>	
	<i>WAM Registration *Rick, Rec 50%, Aq 50%*</i>	<i>FY16-17</i>	<i>\$ 150</i>	
10-435-5142	SUBSTANCE TESTING	\$ 40	\$ 40	\$ 40
10-435-5160	TRAVEL & MEETINGS EXPENSE	\$ 2,500	\$ 2,420	\$ 2,700
	<i>WRPA travel and training (6 staff) (Cheyenne)</i>	<i>FY16-17</i>	<i>\$ 1,500</i>	
	<i>WRPA spring session and state wide LG recert</i>	<i>FY16-17</i>	<i>\$ 200</i>	
	<i>Jenni WRPA (board & conf. prep)</i>	<i>FY16-17</i>	<i>\$ 600</i>	
	<i>Rick WRPA *Rick, Rec 50%, Aq 50%*</i>	<i>FY16-17</i>	<i>\$ 400</i>	
10-435-5170	UNIFORMS	\$ 1,300	\$ 1,113	\$ 1,300
	<i>FT/RPT</i>	<i>FY16-17</i>	<i>\$ 600</i>	
	<i>Seasonal/Provisional</i>	<i>FY16-17</i>	<i>\$ 700</i>	
10-435-5231	CHEMICALS	\$ 26,343	\$ 26,000	\$ 24,000
	<i>Pool chemicals</i>	<i>FY16-17</i>	<i>\$ 14,000</i>	
	<i>CO2</i>	<i>FY16-17</i>	<i>\$ 8,000</i>	
	<i>Cleaning chemicals</i>	<i>FY16-17</i>	<i>\$ 2,000</i>	
10-435-5234	MATERIALS & SUPPLIES	\$ 3,000	\$ 2,950	\$ 3,000
	<i>Office supplies</i>	<i>FY16-17</i>	<i>\$ 1,000</i>	
	<i>Cleaning week supplies</i>	<i>FY16-17</i>	<i>\$ 1,000</i>	
	<i>Misc. supplies</i>	<i>FY16-17</i>	<i>\$ 1,000</i>	
10-435-5236	SAFETY SUPPLIES & EQUIPMENT	\$ 3,300	\$ 3,293	\$ 3,100

AQUATICS

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
	<i>Lifejackets</i>	<i>FY16-17</i>	<i>\$ 600</i>	
	<i>Safety Supplies (band aids, gauze, ointment)</i>	<i>FY16-17</i>	<i>\$ 1,000</i>	
	<i>Lifeguard Safety Supplies</i>	<i>FY16-17</i>	<i>\$ 500</i>	
	<i>Replacement training supplies</i>	<i>FY16-17</i>	<i>\$ 500</i>	
	<i>Yearly respirator training</i>	<i>FY16-17</i>	<i>\$ 500</i>	
10-435-5238	RECREATION PROGRAM EXPENSES	\$ 14,000	\$ 12,780	\$ 12,000
	<i>Easter Egg Hunt</i>	<i>FY16-17</i>	<i>\$ 1,500</i>	
	<i>Toddler Programs</i>	<i>FY16-17</i>	<i>\$ 2,000</i>	
	<i>Anniversary Party</i>	<i>FY16-17</i>	<i>\$ 1,000</i>	
	<i>No School Day Activities</i>	<i>FY16-17</i>	<i>\$ 1,500</i>	
	<i>Swim Lessons</i>	<i>FY16-17</i>	<i>\$ 700</i>	
	<i>Fins, paddles, dumb bells</i>	<i>FY16-17</i>	<i>\$ 1,000</i>	
	<i>Program supplies</i>	<i>FY16-17</i>	<i>\$ 1,500</i>	
	<i>Birthday party packages (supplies/cakes/pizza)</i>	<i>FY16-17</i>	<i>\$ 800</i>	
	<i>ARC certification fees</i>	<i>FY16-17</i>	<i>\$ 500</i>	
	<i>Family Nights</i>	<i>FY16-17</i>	<i>\$ 500</i>	
	<i>ARC Books & Training Supplies</i>	<i>FY16-17</i>	<i>\$ 1,000</i>	
10-435-5240	MAINTENANCE & REPAIRS - BUILDING	\$ 1,600	\$ 1,600	\$ 1,500
	<i>Annual Maintenance Costs</i>	<i>FY16-17</i>	<i>\$ 1,500</i>	
10-435-5241	MAINTENANCE & REPAIRS - EQUIPM	\$ 14,000	\$ 13,876	\$ 15,000
	<i>Pool pump and valve repairs</i>	<i>FY16-17</i>	<i>\$ 1,500</i>	
	<i>Vacuum repairs</i>	<i>FY16-17</i>	<i>\$ 1,500</i>	
	<i>Equipment repairs</i>	<i>FY16-17</i>	<i>\$ 8,000</i>	
	<i>Copier Maintenance Agreement</i>	<i>FY16-17</i>	<i>\$ 4,000</i>	
10-435-5244	POSTAGE	\$ 500	\$ 150	\$ 500
10-435-5250	SRD RECREATION PROGRAM EXPENSES	\$ 2,000	\$ 2,000	\$ 2,000
	<i>ARC supplies (masks, wipes, training AED pads)</i>	<i>FY16-17</i>	<i>\$ 1,000</i>	
	<i>ARC books</i>	<i>FY16-17</i>	<i>\$ 1,000</i>	
10-435-5314	UTILITIES	\$ 205,347	\$ 180,045	\$ 184,116
10-435-5323	COMPUTER SUPPORT SERVICES	\$ 4,240	\$ 4,240	\$ 4,484
	<i>Rec Trac Annual Service Agreement</i>	<i>FY16-17</i>	<i>\$ 4,484</i>	
10-435-5326	CONTRACTUAL SERVICES	\$ 847	\$ 800	\$ 2,000
	<i>Kayaking classes</i>	<i>FY16-17</i>	<i>\$ 200</i>	
	<i>UW Swim & Dive Camp</i>	<i>FY16-17</i>	<i>\$ 1,000</i>	
	<i>Scuba classes</i>	<i>FY16-17</i>	<i>\$ 800</i>	
10-435-5327	DUES & SUBSCRIPTIONS	\$ 1,610	\$ 1,610	\$ 1,780
	<i>Pool Licenses</i>	<i>FY16-17</i>	<i>\$ 200</i>	
	<i>American Red Cross Learn to Swim</i>	<i>FY16-17</i>	<i>\$ 650</i>	
	<i>Cody County Chamber of Commerce</i>			
	<i>*Rec 50%, Aq 50%*</i>	<i>FY16-17</i>	<i>\$ 50</i>	
	<i>Rotary *Rick, Rec 50%, Aq 50%*</i>	<i>FY16-17</i>	<i>\$ 350</i>	
	<i>ICMA *Rick, Rec 50%, Aq 50%*</i>	<i>FY16-17</i>	<i>\$ 100</i>	
	<i>WRPA</i>	<i>FY16-17</i>	<i>\$ 300</i>	
	<i>NRPA--3 FT staff</i>	<i>FY16-17</i>	<i>\$ 130</i>	
10-435-5333	PROFESSIONAL FEES & SERVICES	\$ -	\$ -	\$ 529
	<i>Wellness program</i>	<i>FY16-17</i>	<i>\$ 529</i>	
10-435-5360	LEASES & RENTALS - EQUIPMENT	\$ -	\$ -	\$ 1,300

AQUATICS

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City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
<i>Pump rental to de-water Rec Center Pool</i>				
	<i>FY16-17</i>	<i>\$</i>	<i>1,300</i>	
10-435-5420	IMPROVEMENTS OTHER THAN BUILDING	\$ 15,108	\$ 15,108	\$ 21,500
<i>Install permanent chlorine sensors in pump room</i>				
	<i>FY16-17</i>	<i>\$</i>	<i>6,500</i>	
<i>Water Slide Restoration</i>				
	<i>FY16-17</i>	<i>\$</i>	<i>15,000</i>	
10-435-5425	FURNITURE & FIXTURES	\$ 7,653	\$ 7,438	\$ 3,000
<i>Pool deck replacement furniture, tables & chairs</i>				
	<i>FY16-17</i>	<i>\$</i>	<i>3,000</i>	
10-435-5430	COMPUTER EQUIPMENT & SOFTWARE	\$ 1,800	\$ 1,799	\$ -
10-435-5435	MACHINERY & EQUIPMENT	\$ 11,957	\$ 11,862	\$ 7,000
<i>Aquatic pool controllers (2)</i>				
	<i>FY16-17</i>	<i>\$</i>	<i>7,000</i>	
TOTAL OPEPRATING EXPENSES		\$ 842,389	\$ 797,372	\$ 807,445

CAPITAL IMPROVEMENTS PROGRAM

Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
Infrastructure				
Machinery & Equipment				
10-435-7616	ADA POOL LIFT	\$ 7,039	\$ 7,039	\$ -
Furniture & Fixtures				
Intangibles				
CAPITAL IMPROVEMENTS PROGRAM EXPENSES		\$ 7,039	\$ 7,039	\$ -
DEPARTMENT TOTAL		\$ 849,428	\$ 804,411	\$ 807,445

COMMUNITY DEVELOPMENT

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING EXPENSES				
10-505-5110	SALARIES - REGULAR	\$ 342,723	\$ 342,364	\$ 342,369
10-505-5111	SALARIES - PART TIME	\$ 26,348	\$ 23,820	\$ 33,255
10-505-5113	SALARIES - OVERTIME	\$ 500	\$ 250	\$ 250
10-505-5130	FICA EXPENSE	\$ 28,272	\$ 27,392	\$ 28,754
10-505-5131	HEALTH INSURANCE EXPENSE	\$ 81,708	\$ 81,512	\$ 89,791
10-505-5132	RETIREMENT CONTRIBUTIONS	\$ 45,051	\$ 43,579	\$ 45,819
10-505-5134	WORKERS COMPENSATION	\$ 6,027	\$ 6,033	\$ 5,614
10-505-5136	VEHICLE ALLOWANCE	\$ 1,800	\$ 1,800	\$ 1,800
10-505-5137	LONG TERM DISABILITY INS	\$ 2,444	\$ 2,490	\$ -
10-505-5140	EDUCATION & TRAINING	\$ 2,125	\$ 1,178	\$ 4,750
	<i>Caselle community development module training</i>	<i>FY16-17</i>	<i>\$ 2,625</i>	
	<i>Todd Fall Conference</i>	<i>FY16-17</i>	<i>\$ 200</i>	
	<i>Sean - 2 code exams</i>	<i>FY16-17</i>	<i>\$ 400</i>	
	<i>WCBO Registration Fall (Scott only)</i>	<i>FY16-17</i>	<i>\$ 250</i>	
	<i>WCBO Registration Spring (Scott and Sean)</i>	<i>FY16-17</i>	<i>\$ 550</i>	
	<i>APWA Click Listen and Learn</i>	<i>FY16-17</i>	<i>\$ 525</i>	
	<i>Reference Materials for Sean Testing</i>	<i>FY16-17</i>	<i>\$ 200</i>	
10-505-5142	SUBSTANCE TESTING	\$ 80	\$ -	\$ -
10-505-5160	TRAVEL & MEETINGS EXPENSE	\$ 1,860	\$ 1,374	\$ 1,340
	<i>Todd Spring Conference</i>	<i>FY16-17</i>	<i>\$ 220</i>	
	<i>Todd Fall Conference - 3 nights and Food</i>	<i>FY16-17</i>	<i>\$ 220</i>	
	<i>WCBO Conference Hotel</i>	<i>FY16-17</i>	<i>\$ 600</i>	
	<i>WCBO Conference Food</i>	<i>FY16-17</i>	<i>\$ 300</i>	
10-505-5170	UNIFORMS	\$ 300	\$ 234	\$ 250
10-505-5211	GASOLINE	\$ 1,500	\$ 1,400	\$ 1,440
10-505-5234	MATERIALS & SUPPLIES	\$ 4,630	\$ 3,000	\$ 3,000
10-505-5241	MAINTENANCE & REPAIRS - EQUIPMENT	\$ 3,000	\$ 2,000	\$ 2,000
10-505-5249	ALLOCATED FLEET MAINTENANCE	\$ 1,378	\$ 1,378	\$ 1,715
10-505-5314	UTILITIES	\$ 1,854	\$ 1,882	\$ 3,351
10-505-5323	COMPUTER SUPPORT SERVICES	\$ 3,598	\$ 3,139	\$ 3,598
	<i>Autodesk Design Suite Subscription</i>	<i>FY16-17</i>	<i>\$ 2,993</i>	
	<i>Micropaver Subscription</i>	<i>FY16-17</i>	<i>\$ 605</i>	
10-505-5327	DUES & SUBSCRIPTIONS	\$ 1,785	\$ 1,100	\$ 1,357
	<i>Steve - PE, NSPE and APWA</i>	<i>FY16-17</i>	<i>\$ 282</i>	
	<i>Todd and P&Z</i>	<i>FY16-17</i>	<i>\$ 600</i>	
	<i>ICC Governmental Dues</i>	<i>FY16-17</i>	<i>\$ 150</i>	
	<i>Utana Dues</i>	<i>FY16-17</i>	<i>\$ 200</i>	
	<i>WCBO Dues</i>	<i>FY16-17</i>	<i>\$ 125</i>	
10-505-5333	PROFESSIONAL FEES & SERVICES	\$ 1,000	\$ 1,000	\$ 397
	<i>Wellness Program</i>	<i>FY16-17</i>	<i>\$ 397</i>	
10-505-5425	FURNITURE & FIXTURES	\$ 680	\$ 528	\$ 675
	<i>Todd-Office Chair</i>	<i>FY16-17</i>	<i>\$ 180</i>	
	<i>Utana Varidesk</i>	<i>FY16-17</i>	<i>\$ 495</i>	
10-505-5430	COMPUTER EQUIPMENT & SOFTWARE	\$ 5,600	\$ 5,599	\$ 6,025

COMMUNITY DEVELOPMENT

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
	<i>Fujitsu ScanSnap IX500 Scanner for Utana to scan Building documents</i>	<i>FY16-17</i>	<i>\$ 500</i>	
	<i>Desktop Computers (2)</i>	<i>FY16-17</i>	<i>\$ 4,000</i>	
	<i>Android Tablets (3)</i>	<i>FY16-17</i>	<i>\$ 825</i>	
	<i>AutoCad Video Card</i>	<i>FY16-17</i>	<i>\$ 250</i>	
	<i>Adobe for Sean</i>	<i>FY16-17</i>	<i>\$ 450</i>	
10-505-5435	MACHINERY & EQUIPMENT	\$ 3,972	\$ 3,987	\$ -
10-505-5780	VEHICLE REPLACEMENT ALLOCATION	\$ 5,636	\$ 5,636	\$ 4,429
TOTAL OPERATING EXPENSES		\$ 573,871	\$ 562,674	\$ 581,978
CAPITAL IMPROVEMENTS PROGRAM				
Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
Infrastructure				
Machinery & Equipment				
Furniture & Fixtures				
Intangibles				
CAPITAL IMPROVEMENTS PROGRAM EXPENSES		\$ -	\$ -	\$ -
DEPARTMENT TOTAL		\$ 573,871	\$ 562,674	\$ 581,978

Proposed Budget
Ordinance 2016-13

STREETS

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City of Cody FY16-17 Budget

	Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING EXPENSES					
10-520-5110	SALARIES - REGULAR	\$	379,250	\$ 319,341	\$ 325,078
10-520-5113	SALARIES - OVERTIME	\$	7,000	\$ 3,000	\$ 7,000
10-520-5130	FICA EXPENSE	\$	29,548	\$ 24,334	\$ 25,404
10-520-5131	HEALTH INSURANCE EXPENSE	\$	137,738	\$ 100,043	\$ 115,322
10-520-5132	RETIREMENT CONTRIBUTIONS	\$	47,084	\$ 37,780	\$ 40,480
10-520-5134	WORKERS COMPENSATION	\$	6,721	\$ 5,579	\$ 5,380
10-520-5135	UNEMPLOYMENT INSURANCE	\$	-	\$ 3,342	\$ -
10-520-5137	LONG TERM DISABILITY INS	\$	2,453	\$ 1,920	\$ -
10-520-5140	EDUCATION & TRAINING	\$	2,500	\$ 491	\$ 3,221
	<i>Training on ESRI from GDA</i>		<i>FY16-17 \$ 721</i>		
10-520-5142	SUBSTANCE TESTING	\$	850	\$ 850	\$ 850
10-520-5160	TRAVEL & MEETINGS EXPENSE	\$	1,000	\$ 654	\$ 1,000
10-520-5170	UNIFORMS	\$	1,750	\$ 1,750	\$ 1,750
10-520-5210	DIESEL FUEL	\$	52,000	\$ 28,000	\$ 30,000
10-520-5211	GASOLINE	\$	8,500	\$ 5,100	\$ 5,500
10-520-5213	TOOLS	\$	2,500	\$ 2,500	\$ 2,500
10-520-5220	CLAIMS AGAINST THE CITY	\$	-	\$ 2,027	\$ -
10-520-5234	MATERIALS & SUPPLIES	\$	6,500	\$ 6,500	\$ 6,500
10-520-5236	SAFETY SUPPLIES & EQUIPMENT	\$	2,500	\$ 2,500	\$ 2,500
10-520-5240	MAINTENANCE & REPAIRS - BUILDINGS	\$	7,200	\$ 6,000	\$ 4,000
10-520-5241	MAINTENANCE & REPAIRS - EQUIPMENT	\$	21,639	\$ 28,000	\$ 16,000
10-520-5243	MAINTENANCE & REPAIRS - SYSTEMS	\$	271,340	\$ 236,761	\$ 133,000
	<i>Crack Sealing</i>		<i>FY16-17 \$ 30,000</i>		
	<i>Paint striping</i>		<i>FY16-17 \$ 30,000</i>		
	<i>Salt and Beet Juice</i>		<i>FY16-17 \$ 6,000</i>		
	<i>Snow Removal contracted</i>		<i>FY16-17 \$ 2,000</i>		
	<i>Concrete crushing</i>		<i>FY16-17 \$ 10,000</i>		
	<i>Grading H</i>		<i>FY16-17 \$ 55,000</i>		
10-520-5245	ASPHALT	\$	100,000	\$ 100,000	\$ 100,000
10-520-5246	CONCRETE	\$	126,685	\$ 112,083	\$ 126,685
10-520-5247	STREET SIGNS	\$	9,000	\$ 9,000	\$ 9,000
10-520-5249	ALLOCATED FLEET MAINTENANCE	\$	87,897	\$ 87,897	\$ 71,260
10-520-5314	UTILITIES	\$	19,754	\$ 22,342	\$ 23,292
10-520-5323	COMPUTER SUPPORT SERVICES	\$	-	\$ -	\$ 1,700
	<i>SonicWall (Shop)</i>		<i>FY16-17 \$ 620</i>		
	<i>ESRI GIS Software Support</i>		<i>FY16-17 \$ 1,080</i>		
10-520-5333	PROFESSIONAL FEES AND SERVICES	\$	6,210	\$ 6,210	\$ 15,806
	<i>Wellness program</i>		<i>FY16-17 \$ 596</i>		
	<i>Street Inspection</i>		<i>FY16-17 \$ 9,000</i>		
	<i>WYDOT signal contract</i>		<i>FY16-17 \$ 5,000</i>		
	<i>Pest control</i>		<i>FY16-17 \$ 210</i>		
	<i>Towing services</i>		<i>FY16-17 \$ 1,000</i>		
10-520-5337	RIGHT OF WAY CLEARING	\$	2,000	\$ 1,600	\$ -
10-520-5360	LEASES & RENTALS - EQUIPMENT	\$	8,000	\$ 8,000	\$ 8,000
10-520-5425	FURNITURE AND FIXTURES	\$	1,200	\$ 980	\$ -
10-520-5430	COMPUTER EQUIPMENT & SOFTWARE	\$	2,400	\$ 2,388	\$ 6,716
	<i>ESRI GIS Mapping Software</i>		<i>FY16-17 \$ 1,621</i>		
	<i>Android Tablet (1)</i>		<i>FY16-17 \$ 275</i>		
	<i>DPI Ransomware Firewall</i>		<i>FY16-17 \$ 600</i>		
	<i>HP Printers (VM/Shop)</i>		<i>FY16-17 \$ 120</i>		
	<i>UPS Battery Backup</i>		<i>FY16-17 \$ 800</i>		
	<i>TrippLite Rackmount 8 port (Shop)</i>		<i>FY16-17 \$ 300</i>		

STREETS

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
<i>Network Security Firewall</i>				
	<i>FY16-17 \$ 3,000</i>			
10-520-5460	STORM SEWERS	\$ 5,300	\$ 5,300	\$ 5,300
10-520-5780	VEHICLE REPLACEMENT ALLOCATION	\$ 197,755	\$ 197,755	\$ 152,236
10-520-5924	GRANTS - SLIB CONSENSUS COUGAR AVE DESIGN	\$ 40,000	\$ 40,000	\$ -
TOTAL OPERATING EXPENSES		\$ 1,594,274	\$ 1,410,028	\$ 1,245,480
CAPITAL IMPROVEMENTS PROGRAM				
Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
Infrastructure				
10-520-7515	GRANTS - SLIB CONSENSUS - STORM DRAIN 12TH ST ELM TO OUTLET	\$ 300,000	\$ 300,000	\$ -
10-520-7516	GRANTS - SLIB CONSENSUS PARKING LOT 13TH & RUMSEY	\$ 43,399	\$ 43,399	\$ -
10-520-7517	STREET RECONSTRUCTION - BLEISTEIN 16TH - 17TH	\$ 53,777	\$ 53,777	\$ -
10-520-NEW	RECONSTRUCTION - BECK AVE 17TH TO 19TH	\$ -	\$ -	\$ 65,597
10-520-NEW	BLACKBURN AVE OVERLAY (SHERIDAN TO BLACKBURN)	\$ -	\$ 37,095	\$ -
10-520-NEW	BLACKBURN AVE OVERLAY (COUGAR TO BLACKBURN)	\$ -	\$ -	\$ 39,721
Machinery & Equipment				
10-520-7631	TRUCK MOUNTED SANDER	\$ 11,361	\$ 11,361	\$ -
10-520-7632	FILE/DATABASE SERVER	\$ 6,000	\$ 5,218	\$ -
10-520-7633	COPY MACHINE	\$ 7,250	\$ 6,167	\$ -
10-520-NEW	GRANTS - SLIB CONSENSUS CITY SHOP PRIMARY DC SERVER	\$ -	\$ -	\$ 6,000
10-520-NEW	GRANTS - SLIB CONSENSUS CITY SHOP SECONDARY DC SERVER	\$ -	\$ -	\$ 5,000
10-520-NEW	GRANTS - SLIB CONSENSUS SIGN PRINTER	\$ -	\$ -	\$ 12,495
10-520-NEW	GRANTS - SLIB CONSENSUS HEART MTN TRAFFIC SIGNAL	\$ -	\$ -	\$ 12,000
Furniture & Fixtures				
Intangibles				
CAPITAL IMPROVEMENTS PROGRAM EXPENSES		\$ 421,787	\$ 457,017	\$ 140,813
DEPARTMENT TOTAL		\$ 2,016,061	\$ 1,867,045	\$ 1,386,293

VEHICLE MAINTENANCE

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING EXPENSES				
10-525-5110	SALARIES - REGULAR	\$ 94,825	\$ 90,204	\$ 98,263
10-525-5112	SALARIES - TEMPORARY	\$ -	\$ 2,926	\$ 15,950
10-525-5113	SALARIES - OVERTIME	\$ 300	\$ -	\$ 300
10-525-5130	FICA EXPENSE	\$ 7,277	\$ 6,957	\$ 8,760
10-525-5131	HEALTH INSURANCE EXPENSE	\$ 30,314	\$ 19,135	\$ 21,962
10-525-5132	RETIREMENT CONTRIBUTIONS	\$ 11,596	\$ 10,716	\$ 12,015
10-525-5134	WORKERS COMPENSATION	\$ 1,655	\$ 1,603	\$ 2,023
10-525-5137	LONG TERM DISABILITY INS	\$ 616	\$ 618	\$ -
10-525-5140	EDUCATION & TRAINING	\$ 1,500	\$ 1,500	\$ 1,500
10-525-5142	SUBSTANCE TESTING	\$ 200	\$ 200	\$ 200
10-525-5160	TRAVEL & MEETINGS EXPENSE	\$ 850	\$ 850	\$ 850
10-525-5170	UNIFORMS	\$ 500	\$ 500	\$ 500
10-525-5211	GASOLINE	\$ 800	\$ 546	\$ 800
10-525-5213	TOOLS	\$ 3,000	\$ 3,000	\$ 5,815
	<i>Transmission flusher</i>		<i>FY16-17 \$ 2,815</i>	
	<i>Misc</i>		<i>FY16-17 \$ 3,000</i>	
10-525-5234	MATERIALS & SUPPLIES	\$ 5,000	\$ 5,000	\$ 5,000
10-525-5236	SAFETY SUPPLIES & EQUIPMENT	\$ 450	\$ 450	\$ 450
10-525-5240	MAINTENANCE & REPAIRS - BUILDINGS	\$ 2,900	\$ 2,900	\$ 2,900
10-525-5241	MAINTENANCE & REPAIRS - EQUIPMENT	\$ 600	\$ 800	\$ 750
10-525-5249	ALLOCATED FLEET MAINTENANCE	\$ 1,326	\$ 1,326	\$ 1,376
10-525-5314	UTILITIES	\$ 5,640	\$ 5,765	\$ 5,885
10-525-5323	COMPUTER SUPPORT SERVICES	\$ 2,650	\$ 2,650	\$ 2,650
	<i>All data, cummings, allison, car scanner</i>		<i>FY16-17 \$ 2,650</i>	
10-525-5333	PROFESSIONAL FEES & SERVICES	\$ 210	\$ 210	\$ 342
	<i>Pest control</i>		<i>FY16-17 \$ 210</i>	
	<i>Wellness program</i>		<i>FY16-17 \$ 132</i>	
10-525-5355	INVENTORY PURCHASES	\$ 115,000	\$ 115,000	\$ 115,000
10-525-5430	COMPUTER EQUIPMENT & SOFTWARE	\$ 590	\$ 590	\$ 710
	<i>HP Printer</i>		<i>FY16-17 \$ 120</i>	
	<i>Misc</i>		<i>FY16-17 \$ 590</i>	
10-525-5780	VEHICLE REPLACEMENT ALLOCATION	\$ 2,897	\$ 2,897	\$ 2,276
TOTAL OPERATING EXPENSES		\$ 290,696	\$ 276,342	\$ 306,277
CAPITAL IMPROVEMENTS PROGRAM				
Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
Infrastructure				
Machinery & Equipment				
Furniture & Fixtures				
Intangibles				
CAPITAL IMPROVEMENTS PROGRAM EXPENSES		\$ -	\$ -	\$ -
DEPARTMENT TOTAL		\$ 290,696	\$ 276,342	\$ 306,277

VEHICLE REPLACEMENT FUND

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
REVENUE				
33-200-4745	INTEREST REVENUE	\$ -	\$ 12,309	\$ 27,433
33-200-4790	TRANSFERS IN	\$ 645,980	\$ 645,980	\$ 573,785
TOTAL FUND REVENUE		\$ 645,980	\$ 658,289	\$ 601,218
CAPITAL IMPROVEMENTS PROGRAM				
Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
Infrastructure				
Machinery & Equipment				
33-630-7601	Vehicle Replacement Schedule	\$ 553,811	\$ 496,841	\$ 564,836
Furniture & Fixtures				
Intangibles				
TOTAL CAPITAL EXPENSES		\$ 553,811	\$ 496,841	\$ 564,836
TOTAL FUND EXPENSES		\$ 553,811	\$ 496,841	\$ 564,836

Proposed Budget
Ordinance 2016-13

LODGING TAX FUND

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City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget	FY17-18 Projected Budget
REVENUE					
35-200-4445	LODGING TAX REVENUES	\$ 109,630	\$ 128,637	\$ 132,496	\$ 136,471
TOTAL FUND REVENUE		\$ 109,630	\$ 128,637	\$ 132,496	\$ 136,471
EXPENSES					
35-640-5150	ICE CREAM SOCIAL	\$ 1,000	\$ 422	\$ 500	\$ 500
35-640-5325	CONTINGENCY FUND	\$ 25,000	\$ 20,000	\$ 15,000	\$ 15,000
35-640-5710	COMMUNITY FUNDING PROGRAM	\$ 53,200	\$ 53,200	\$ 39,330	\$ 40,000
35-640-5790	TRANSFERS OUT	\$ 67,000	\$ 67,000	\$ 105,954	\$ 80,954
	<i>General Fund - Parade Sponsorship</i>	<i>FY16-17 \$ 40,887</i>			
	<i>General Fund - Parks Maintenance</i>	<i>FY16-17 \$ 40,000</i>			
	<i>General Fund - Operating Transfer</i>	<i>FY16-17 \$ 25,067</i>			
TOTAL FUND EXPENSES		\$ 146,200	\$ 140,622	\$ 160,784	\$ 136,454

Proposed Budget
Ordinance 2016-13

PUBLIC IMPROVEMENTS FUND

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
REVENUE				
38-200-4745	INTEREST REVENUE	\$ -	\$ -	\$ -
TOTAL FUND REVENUE		\$ -	\$ -	\$ -
EXPENSES				
38-420-5420	IMPROVEMENTS OTHER THAN BUILDINGS	\$ 12,730	\$ 12,730	\$ -
TOTAL FUND EXPENSES		\$ 12,730	\$ 12,730	\$ -
CAPITAL IMPROVEMENTS PROGRAM				
Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
38-420-7403	LED LIGHTING UPGRADE REC CENTER	\$ 22,527	\$ 22,526	\$ -
38-420-NEW	BECK LAKE FISHING PIER	\$ -	\$ -	\$ 14,225
Infrastructure				
Machinery & Equipment				
Furniture & Fixtures				
Intangibles				
CAPITAL IMPROVEMENTS PROGRAM EXPENSES		\$ 22,527	\$ 22,526	\$ 14,225
TOTAL FUND EXPENSES		\$ 35,257	\$ 35,256	\$ 14,225

Proposed Budget
Ordinance 2016-13

SOLID WASTE FUND

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City of Cody FY16-17 Budget

Account Description	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING REVENUE			
52-200-4630 MISCELLANEOUS REVENUE	\$ 700	\$ 405	\$ 400
52-200-4735 CONTRIBUTIONS - OTHER	\$ 4,800	\$ 4,800	\$ 4,600
52-200-4745 INTEREST REVENUE	\$ 15,370	\$ 17,840	\$ 13,716
52-200-4746 PURCHASE CARD REBATE	\$ -	\$ 315	\$ 300
52-200-4760 SALE OF ASSETS	\$ 3,500	\$ -	\$ -
52-500-4514 RECYCLING REVENUE	\$ 57,659	\$ 43,687	\$ 45,000
52-500-4523 CHARGES FOR UTILITY SERVICES	\$ 2,165,858	\$ 2,165,858	\$ 2,187,517
52-500-4526 CHARGES FOR UTILITY SERVICES - RECYCLING	\$ 114,420	\$ 114,420	\$ 115,564
TOTAL OPERATING REVENUE	\$ 2,362,307	\$ 2,347,325	\$ 2,367,097
CAPITAL IMPROVEMENTS PROGRAM REVENUE			
CAPITAL IMPROVEMENTS PROGRAM REVENUE	\$ -	\$ -	\$ -
TOTAL FUND REVENUE	\$ 2,362,307	\$ 2,347,325	\$ 2,367,097
OPERATING EXPENSES			
52-530-5110 SALARIES - REGULAR	\$ 373,694	\$ 358,748	\$ 325,998
52-530-5111 SALARIES - REG PART TIME	\$ 20,397	\$ 28,473	\$ 43,098
52-530-5112 SALARIES - TEMPORARY / SEASONAL	\$ 3,410	\$ 3,410	\$ 3,410
52-530-5113 SALARIES - OVERTIME	\$ 7,500	\$ 8,350	\$ 8,000
52-530-5130 FICA EXPENSE	\$ 30,983	\$ 30,281	\$ 29,109
52-530-5131 HEALTH INSURANCE EXPENSE	\$ 92,825	\$ 92,625	\$ 87,233
52-530-5132 RETIREMENT CONTRIBUTIONS	\$ 49,370	\$ 48,396	\$ 46,384
52-530-5134 WORKERS COMPENSATION	\$ 7,047	\$ 7,006	\$ 6,164
52-530-5137 LONG TERM DISABILITY INS	\$ 2,605	\$ 2,755	\$ -
52-530-5140 EDUCATION & TRAINING	\$ 750	\$ 750	\$ 1,471
52-530-5142 SUBSTANCE TESTING	\$ 560	\$ 560	\$ 560
52-530-5160 TRAVEL & MEETINGS EXPENSE	\$ 550	\$ 550	\$ 550
52-530-5170 UNIFORMS	\$ 1,568	\$ 1,568	\$ 1,600
52-530-5210 DIESEL FUEL	\$ 73,500	\$ 47,951	\$ 53,927
52-530-5211 GASOLINE	\$ 3,500	\$ 2,236	\$ 2,177
52-530-5213 TOOLS	\$ 1,500	\$ 1,500	\$ 1,000
52-530-5234 MATERIALS & SUPPLIES	\$ 10,500	\$ 10,500	\$ 10,500
52-530-5236 SAFETY SUPPLIES & EQUIPMENT	\$ 800	\$ 400	\$ 800
52-530-5240 MAINTENANCE & REPAIRS - BUILDINGS	\$ 600	\$ 2,000	\$ 652
<i>Ecolab Pest Control</i>	<i>FY16-17 \$ 652</i>		
52-530-5241 MAINTENANCE & REPAIRS - EQUIPMENT	\$ 7,388	\$ 12,000	\$ 7,388
52-530-5244 POSTAGE	\$ -	\$ -	\$ 2,532
<i>Utility Bills</i>	<i>FY16-17 \$ 2,532</i>		
52-530-5249 ALLOCATED FLEET MAINTENANCE	\$ 93,213	\$ 93,213	\$ 117,705
52-530-5310 BAD DEBT EXPENSE	\$ 500	\$ 249	\$ 254
52-530-5311 BANKING FEES	\$ 10,200	\$ 17,249	\$ 12,787
52-530-5314 UTILITIES	\$ 13,398	\$ 9,974	\$ 10,162
52-530-5317 FRANCHISE FEES	\$ 114,014	\$ 114,014	\$ 115,154
52-530-5323 COMPUTER SUPPORT SERVICES	\$ -	\$ -	\$ 3,204

SOLID WASTE FUND

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
	<i>Caselle</i>			
	<i>FY16-17</i>			
	<i>\$ 2,124</i>			
	<i>ESRI GIS Software Support</i>			
	<i>FY16-17</i>			
	<i>\$ 1,080</i>			
52-530-5329	LANDFILL CHARGES	\$ 823,806	\$ 812,742	\$ 816,806
52-530-5331	INSURANCE - LIABILITY & PROPERTY	\$ 7,343	\$ 7,369	\$ 6,890
	<i>Liability Insurance - LGLP</i>			
	<i>FY16-17</i>			
	<i>\$ 3,010</i>			
	<i>Property Insurance - Travelers</i>			
	<i>FY16-17</i>			
	<i>\$ 3,880</i>			
52-530-5333	PROFESSIONAL FEES & SERVICES	\$ 17,393	\$ 17,393	\$ 32,321
	<i>Wellness program</i>			
	<i>FY16-17</i>			
	<i>\$ 661</i>			
	<i>Hazardous Waste Collection</i>			
	<i>FY16-17</i>			
	<i>\$ 10,000</i>			
	<i>Blackboard Connect</i>			
	<i>FY16-17</i>			
	<i>\$ 3,157</i>			
	<i>Audit</i>			
	<i>FY16-17</i>			
	<i>\$ 1,350</i>			
	<i>AIS Utility Billing</i>			
	<i>FY16-17</i>			
	<i>\$ 2,153</i>			
	<i>Recycling Materials Transport</i>			
	<i>FY16-17</i>			
	<i>\$ 15,000</i>			
52-530-5337	RIGHT OF WAY CLEARING	\$ 5,000	\$ 5,000	\$ 5,000
52-530-5420	IMPROVEMENTS OTHER THAN BUILDINGS	\$ 15,077	\$ 15,687	\$ 12,000
	<i>Relocation of sanitation shop fence</i>			
	<i>FY16-17</i>			
	<i>\$ 12,000</i>			
52-530-5430	COMPUTER EQUIPMENT & SOFTWARE	\$ 1,800	\$ 1,799	\$ 1,621
	<i>ESRI GIS Mapping Software</i>			
	<i>FY16-17</i>			
	<i>\$ 1,621</i>			
52-530-5435	MACHINERY & EQUIPMENT	\$ 44,067	\$ 44,067	\$ 61,118
	<i>3-yd Dumpster (50)</i>			
	<i>FY16-17</i>			
	<i>\$ 30,000</i>			
	<i>1.5-yd Dumpsters (25)</i>			
	<i>FY16-17</i>			
	<i>\$ 11,500</i>			
	<i>95 Gallon Trash Rollouts (60)</i>			
	<i>FY16-17</i>			
	<i>\$ 4,800</i>			
	<i>95 Gallon Yard Waste Rollouts (40)</i>			
	<i>FY16-17</i>			
	<i>\$ 3,200</i>			
	<i>Rollout Brackets (100)</i>			
	<i>FY16-17</i>			
	<i>\$ 6,500</i>			
	<i>Heavy Dumpster Lids (4)</i>			
	<i>FY16-17</i>			
	<i>\$ 2,200</i>			
	<i>Self Dumping Hoppers (2)</i>			
	<i>FY16-17</i>			
	<i>\$ 2,918</i>			
52-530-5770	BAD DEBT WRITE OFFS	\$ 1,738	\$ 1,743	\$ 3,872
52-530-5780	VEHICLE REPLACEMENT ALLOCATION	\$ 140,156	\$ 140,156	\$ 193,392
52-530-5785	DEPRECIATION EXPENSE	\$ 98,233	\$ 102,972	\$ 106,772
52-530-5790	TRANSFERS OUT	\$ 154,998	\$ 154,998	\$ 144,130
	<i>General Fund Operating</i>			
	<i>FY16-17</i>			
	<i>\$ 144,130</i>			
TOTAL OPERATING EXPENSES		\$ 2,229,983	\$ 2,198,684	\$ 2,275,739

CAPITAL IMPROVEMENTS PROGRAM

Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
52-530-NEW	RETAINING WALL- SANITATION SHOP	\$ -	\$ -	\$ 26,000
Infrastructure				
Machinery & Equipment				
52-530-7637	TRUCK ENGINE REPLACEMENT	\$ 24,464	\$ -	\$ -
Furniture & Fixtures				
Intangibles				

SOLID WASTE FUND

50 5/31/2016

City of Cody FY16-17 Budget

Account Description	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
CAPITAL IMPROVEMENTS PROGRAM EXPENSES	\$ 24,464	\$ -	\$ 26,000
TOTAL FUND EXPENSES	\$ 2,254,447	\$ 2,198,684	\$ 2,301,739

Proposed Budget
Ordinance 2016-13

WATER FUND

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING REVENUE				
53-200-4630	MISCELLANEOUS REVENUE	\$ 10,000	\$ 10,000	\$ 3,000
53-200-4744	DAMAGE CLAIM REIMBURSEMENTS	\$ -	\$ 1,189	\$ -
53-200-4745	INTEREST REVENUE	\$ 11,156	\$ 12,950	\$ 9,955
53-200-4746	PURCHASE CARD REBATE	\$ -	\$ 1,440	\$ 1,400
53-500-4523	CHARGES FOR UTILITY SERVICES	\$ 2,865,885	\$ 2,865,885	\$ 2,894,544
53-500-4526	CHARGES FOR UTILITY SERVICES - RW	\$ 321,306	\$ 321,306	\$ 321,306
53-500-4527	TAP FEES	\$ 31,732	\$ 23,600	\$ 26,500
53-500-4528	TAP FEES - RW	\$ 500	\$ 500	\$ 3,200
53-500-4529	HOOK UP FEES	\$ 27,180	\$ 50,522	\$ 30,000
53-500-4531	WATER CRANE SALES	\$ 15,000	\$ 16,750	\$ 16,700
53-500-4532	METER REPAIRS & FEES	\$ -	\$ -	\$ 1,500
53-500-4544	HYDRANT WATER SALES	\$ 18,000	\$ 13,190	\$ 14,000
53-500-NEW	HYDRANT TESTING REIMBURSEMENT	\$ -	\$ -	\$ 6,000
53-500-4735	CONTRIBUTIONS - OTHER	\$ 11,087	\$ 24,018	\$ -
TOTAL OPERATING REVENUE		\$ 3,311,846	\$ 3,341,350	\$ 3,328,105
CAPITAL IMPROVEMENTS PROGRAM REVENUE				
TOTAL CAPITAL REVENUE		\$ -	\$ -	\$ -
TOTAL FUND REVENUE		\$ 3,311,846	\$ 3,341,350	\$ 3,328,105
OPERATING EXPENSES				
53-545-5110	SALARIES - REGULAR	\$ 229,931	\$ 219,037	\$ 188,830
53-545-5111	SALARIES - REGULAR PART TIME	\$ 23,091	\$ 28,543	\$ 46,748
53-545-5113	SALARIES - OVERTIME	\$ 9,500	\$ 8,360	\$ 9,500
53-545-5130	FICA EXPENSE	\$ 18,335	\$ 18,464	\$ 15,191
53-545-5131	HEALTH INSURANCE EXPENSE	\$ 76,988	\$ 70,651	\$ 64,684
53-545-5132	RETIREMENT CONTRIBUTIONS	\$ 32,001	\$ 29,603	\$ 29,875
53-545-5134	WORKERS COMPENSATION	\$ 4,568	\$ 4,333	\$ 3,970
53-545-5137	LONG TERM DISABILITY INS	\$ 1,660	\$ 1,770	\$ -
53-545-5140	EDUCATION & TRAINING	\$ 2,375	\$ 2,375	\$ 1,721
53-545-5142	SUBSTANCE TESTING	\$ 350	\$ 350	\$ 350
53-545-5160	TRAVEL & MEETINGS EXPENSE	\$ 1,000	\$ 1,000	\$ 500
53-545-5170	UNIFORMS	\$ 1,900	\$ 1,962	\$ 1,900
53-545-5210	DIESEL FUEL	\$ 5,000	\$ 1,747	\$ 3,448
53-545-5211	GASOLINE	\$ 10,426	\$ 2,759	\$ 5,624
53-545-5213	TOOLS	\$ 3,000	\$ 3,500	\$ 5,000
	<i>2000 Watt Generator</i>	<i>FY16-17</i>	<i>\$ 1,500</i>	
	<i>Work Lights</i>	<i>FY16-17</i>	<i>\$ 500</i>	
	<i>Misc</i>	<i>FY16-17</i>	<i>\$ 3,000</i>	
53-545-5234	MATERIALS & SUPPLIES	\$ 5,700	\$ 5,000	\$ 5,700
53-545-5236	SAFETY SUPPLIES & EQUIPMENT	\$ 950	\$ 950	\$ 950
53-545-5240	MAINTENANCE & REPAIRS - BUILDINGS	\$ 2,000	\$ 875	\$ 2,000
53-545-5241	MAINTENANCE & REPAIRS - EQUIPMENT	\$ 1,946	\$ 3,500	\$ 2,000
53-545-5243	MAINTENANCE & REPAIRS - SYSTEMS	\$ 60,000	\$ 52,000	\$ 60,000
53-545-5244	POSTAGE	\$ 1,200	\$ 2,200	\$ 4,736
	<i>Utility Bills</i>	<i>FY16-17</i>	<i>\$ 3,536</i>	
	<i>Water Samples & Misc</i>	<i>FY16-17</i>	<i>\$ 1,200</i>	
53-545-5245	ASPHALT	\$ 14,500	\$ 7,250	\$ 14,500

WATER FUND

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
53-545-5249	ALLOCATED FLEET MAINTENANCE	\$ 5,641	\$ 5,641	\$ 4,340
53-545-5310	BAD DEBT EXPENSE	\$ 550	\$ 615	\$ 628
53-545-5311	BANKING FEES	\$ 15,000	\$ 17,249	\$ 18,111
53-545-5313	TAXES AND ASSESSMENTS	\$ 38,262	\$ 36,540	\$ 37,271
53-545-5314	UTILITIES	\$ 83,877	\$ 69,941	\$ 72,631
53-545-5317	FRANCHISE FEES	\$ 159,360	\$ 159,360	\$ 160,792
53-545-5323	COMPUTER SUPPORT SERVICES	\$ 2,646	\$ 2,490	\$ 11,306
	<i>Caselle</i>	<i>FY16-17</i>	<i>\$ 7,580</i>	
	<i>ESRI GIS Software Support</i>	<i>FY16-17</i>	<i>\$ 1,080</i>	
	<i>WaterCAD Subscription</i>	<i>FY16-17</i>	<i>\$ 2,646</i>	
53-545-5327	DUES & SUBSCRIPTIONS	\$ 890	\$ 852	\$ 890
53-545-5331	INSURANCE - LIABILITY & PROPERTY	\$ 7,194	\$ 7,228	\$ 6,890
	<i>Liability Insurance - LGLP</i>	<i>FY16-17</i>	<i>\$ 3,010</i>	
	<i>Property Insurance - Travelers</i>	<i>FY16-17</i>	<i>\$ 3,880</i>	
53-545-5333	PROFESSIONAL FEES & SERVICES	\$ 14,865	\$ 15,992	\$ 11,678
	<i>Wellness Program</i>	<i>FY16-17</i>	<i>\$ 397</i>	
	<i>Blackboard Connect</i>	<i>FY16-17</i>	<i>\$ 3,157</i>	
	<i>Audit</i>	<i>FY16-17</i>	<i>\$ 4,818</i>	
	<i>AIS Utility Billing</i>	<i>FY16-17</i>	<i>\$ 3,006</i>	
	<i>One-Call</i>	<i>FY16-17</i>	<i>\$ 300</i>	
53-545-5350	UTILITY PURCHASES FOR RESALE	\$ 1,435,788	\$ 1,414,327	\$ 1,421,399
53-545-5360	LEASES & RENTALS - EQUIPMENT	\$ 3,000	\$ 3,000	\$ 3,000
53-545-5420	IMPROVEMENTS OTHER THAN BUILDING	\$ -	\$ -	\$ 1,600
	<i>Keypad locks for water shop & booster pump station</i>	<i>FY16-17</i>	<i>\$ 1,600</i>	
53-545-5430	COMPUTER EQUIPMENT & SOFTWARE	\$ 6,327	\$ 7,528	\$ 1,759
	<i>ESRI GIS Mapping Software</i>	<i>FY16-17</i>	<i>\$ 1,621</i>	
	<i>Android Tablet</i>	<i>FY16-17</i>	<i>\$ 138</i>	
53-545-5440	METERS	\$ 75,000	\$ 75,000	\$ 75,000
53-545-5450	FIRE HYDRANTS / EXTENSIONS	\$ 28,967	\$ 26,216	\$ 14,000
53-545-5464	SYSTEMS UPGRADE & EXPANSION - RW	\$ 16,491	\$ 50,397	\$ 4,275
53-545-5770	BAD DEBT WRITE OFFS	\$ 2,519	\$ 2,521	\$ 4,001
53-545-5780	VEHICLE REPLACEMENT ALLOCATION	\$ 34,161	\$ 34,161	\$ 19,027
53-545-5785	DEPRECIATION EXPENSE	\$ 335,374	\$ 328,188	\$ 333,156
53-545-5790	TRANSFERS OUT	\$ 253,492	\$ 253,492	\$ 243,291
	<i>General Fund Operating</i>	<i>FY16-17</i>	<i>\$ 243,291</i>	
TOTAL OPERATING EXPENSES		\$ 3,025,825	\$ 2,976,966	\$ 2,912,274

CAPITAL IMPROVEMENTS PROGRAM

Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
Infrastructure				
53-545-7509	WATER MAIN REPLACEMENT - 19TH ST	\$ 4,500	\$ -	\$ -
53-545-7518	WATER MAIN REPLACEMENT - MONUMENT ST	\$ 166,838	\$ 56,000	
53-545-7523	WATERMAIN - COUGAR AVE	\$ 25,000	\$ 13,191	
53-545-NEW	WATERMAIN - SUNSET BLVD	\$ -	\$ -	\$ 282,006
Machinery & Equipment				
53-545-7634	SCADA SYSTEM UPGRADE	\$ 15,104	\$ 15,102	\$ -
53-545-7635	GPS UNIT & SOFTWARE	\$ 1,379	\$ 1,379	\$ -
53-545-NEW	ARROW BOARD	\$ -	\$ -	\$ 4,300

WATER FUND

City of Cody FY16-17 Budget

Account Description	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
Furniture & Fixtures			
Intangibles			
TOTAL CAPITAL IMPROVEMENTS PROGRAM EXPENSES	\$ 212,821	\$ 85,672	\$ 286,306
TOTAL WATER FUND EXPENSES	\$ 3,238,646	\$ 3,062,638	\$ 3,198,580

Proposed Budget
 Ordinance 2016-13

WASTEWATER FUND

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING REVENUE				
54-200-4630	MISCELLANEOUS REVENUE	\$ 1,100	\$ 300	\$ 300
54-200-4745	INTEREST REVENUE	\$ 3,658	\$ 4,246	\$ 3,264
54-200-4746	PURCHASE CARD REBATE	\$ -	\$ 338	\$ 340
54-200-4760	SALE OF ASSETS	\$ -	\$ 3,350	\$ -
54-500-4516	RV DUMP REVENUE	\$ 1,200	\$ 1,259	\$ 1,272
54-500-4522	SEWER IMPACT FEES	\$ 3,500	\$ 19,295	\$ 5,675
54-500-4523	CHARGES FOR UTILITY SERVICES	\$ 1,367,728	\$ 1,390,000	\$ 1,403,900
54-500-4533	PLANT INVESTMENT FEES	\$ 15,000	\$ 17,000	\$ 15,000
TOTAL OPERATING REVENUE		\$ 1,392,186	\$ 1,435,788	\$ 1,429,751
CAPITAL IMPROVEMENTS PROGRAM REVENUE				
54-500-6524	GRANTS - SLIB SEWER TREATMENT FACILITY	\$ -	\$ -	\$ 355,250
54-500-NEW	LOAN PROCEEDS - CWSRF SEWER TREATMENT FACILITY	\$ -	\$ -	\$ 1,262,910
CAPITAL IMPROVEMENTS PROGRAM REVENUE		\$ -	\$ -	\$ 1,618,160
TOTAL FUND REVENUE		\$ 1,392,186	\$ 1,435,788	\$ 3,047,911
OPERATING EXPENSES				
54-550-5110	SALARIES - REGULAR	\$ 192,809	\$ 194,267	\$ 193,286
54-550-5113	SALARIES - OVERTIME	\$ 7,000	\$ 3,500	\$ 7,000
54-550-5130	FICA EXPENSE	\$ 15,285	\$ 15,316	\$ 15,322
54-550-5131	HEALTH INSURANCE EXPENSE	\$ 43,983	\$ 43,885	\$ 48,473
54-550-5132	RETIREMENT CONTRIBUTIONS	\$ 24,357	\$ 23,856	\$ 24,415
54-550-5134	WORKERS COMPENSATION	\$ 3,477	\$ 3,607	\$ 3,245
54-550-5137	LONG TERM DISABILITY INS	\$ 1,258	\$ 1,384	\$ -
54-550-5140	EDUCATION & TRAINING	\$ 1,550	\$ 692	\$ 2,571
54-550-5142	SUBSTANCE TESTING	\$ 315	\$ 315	\$ 315
54-550-5160	TRAVEL & MEETINGS EXPENSE	\$ 1,425	\$ 1,425	\$ 2,200
54-550-5170	UNIFORMS	\$ 750	\$ 815	\$ 750
54-550-5210	DIESEL FUEL	\$ 4,600	\$ 4,845	\$ 5,308
54-550-5211	GASOLINE	\$ 4,550	\$ 3,478	\$ 3,590
54-550-5213	TOOLS	\$ 1,000	\$ 2,300	\$ 2,800
	<i>Amonia Meter & Probe</i>	<i>FY16-17</i>	<i>\$ 1,800</i>	
	<i>Misc</i>	<i>FY16-17</i>	<i>\$ 1,000</i>	
54-550-5220	CLAIMS AGAINST THE CITY	\$ -	\$ 8,513	\$ 5,000
54-550-5231	CHEMICALS - LAB SUPPLIES	\$ 3,500	\$ 2,600	\$ 3,500
54-550-5234	MATERIALS & SUPPLIES	\$ 2,707	\$ 1,200	\$ 2,500
54-550-5236	SAFETY SUPPLIES & EQUIPMENT	\$ 950	\$ 550	\$ 950
54-550-5240	MAINTENANCE & REPAIRS - BUILDINGS	\$ 1,000	\$ 500	\$ 3,400
	<i>Keypad locks (3)</i>	<i>FY16-17</i>	<i>\$ 2,400</i>	
	<i>Misc Repairs</i>	<i>FY16-17</i>	<i>\$ 1,000</i>	
54-550-5241	MAINTENANCE & REPAIRS - EQUIPMENT	\$ 25,000	\$ 2,500	\$ 25,000
54-550-5243	MAINTENANCE & REPAIRS - SYSTEMS	\$ 36,700	\$ 28,000	\$ 36,700
	<i>Manhole & Main Line Repairs</i>	<i>FY16-17</i>	<i>\$ 36,700</i>	
54-550-5244	POSTAGE	\$ 200	\$ 200	\$ 1,744
	<i>Utility Bills</i>	<i>FY16-17</i>	<i>\$ 1,544</i>	
	<i>Wastewater Samples & Misc</i>	<i>FY16-17</i>	<i>\$ 200</i>	
54-550-5249	ALLOCATED FLEET MAINTENANCE	\$ 11,903	\$ 11,903	\$ 6,153

WASTEWATER FUND

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
54-550-5310	BAD DEBT EXPENSE	\$ 225	\$ 161	\$ 164
54-550-5311	BANKING FEES	\$ 6,500	\$ 7,101	\$ 7,456
54-550-5314	UTILITIES	\$ 189,789	\$ 140,970	\$ 146,773
54-550-5317	FRANCHISE FEES	\$ 68,386	\$ 69,500	\$ 70,195
54-550-5323	COMPUTER SUPPORT SERVICES	\$ -	\$ -	\$ 9,066
	<i>Caselle</i>	<i>FY16-17</i>	<i>\$ 7,986</i>	
	<i>ESRI GIS Software Support</i>	<i>FY16-17</i>	<i>\$ 1,080</i>	
54-550-5331	INSURANCE - LIABILITY & PROPERTY	\$ 7,751	\$ 7,795	\$ 6,514
	<i>Liability - LGLP</i>	<i>FY16-17</i>	<i>\$ 1,576</i>	
	<i>Property - Travelers</i>	<i>FY16-17</i>	<i>\$ 4,938</i>	
54-550-5333	PROFESSIONAL FEES & SERVICES	\$ 9,772	\$ 9,772	\$ 15,440
	<i>Wellness Program</i>	<i>FY16-17</i>	<i>\$ 265</i>	
	<i>Blackboard Connect</i>	<i>FY16-17</i>	<i>\$ 3,157</i>	
	<i>Audit</i>	<i>FY16-17</i>	<i>\$ 10,076</i>	
	<i>AIS Utility Billing</i>	<i>FY16-17</i>	<i>\$ 1,312</i>	
	<i>One-Call</i>	<i>FY16-17</i>	<i>\$ 300</i>	
	<i>Sludge Judging</i>	<i>FY16-17</i>	<i>\$ 330</i>	
54-550-5335	SECURITY SYSTEM MONITORING	\$ 422	\$ 428	\$ 428
54-550-5337	RIGHT OF WAY CLEARING	\$ 4,500	\$ 4,500	\$ 4,500
54-550-5338	WEED & PEST CONTROL	\$ 250	\$ 250	\$ 250
54-550-5360	LEASES & RENTALS - EQUIPMENT	\$ 2,985	\$ 1,750	\$ 2,985
54-550-5430	COMPUTER EQUIPMENT & SOFTWARE	\$ -	\$ -	\$ 5,359
	<i>Desktop Computers (2)</i>	<i>FY16-17</i>	<i>\$ 3,600</i>	
	<i>ESRI GIS Mapping Software</i>	<i>FY16-17</i>	<i>\$ 1,621</i>	
	<i>Android Tablet</i>	<i>FY16-17</i>	<i>\$ 138</i>	
54-550-5435	MACHINERY & EQUIPMENT	\$ 5,496	\$ 4,507	\$ 5,000
54-550-5440	METERS	\$ -	\$ -	\$ -
54-550-5465	SYSTEMS UPGRADE & EXPANSION	\$ 21,700	\$ 21,700	\$ 149,700
54-550-5610	LOAN REPAYMENTS	\$ -	\$ -	\$ 73,783
54-550-5611	INTEREST EXPENSE	\$ -	\$ -	\$ 47,119
54-550-5770	BAD DEBT WRITE OFFS	\$ 933	\$ 934	\$ 1,862
54-550-5780	VEHICLE REPLACEMENT ALLOCATION	\$ 14,103	\$ 14,103	\$ 10,253
54-550-5785	DEPRECIATION EXPENSE	\$ 414,432	\$ 421,745	\$ 466,545
54-550-5790	TRANSFERS OUT	\$ 188,183	\$ 188,183	\$ 168,702
	<i>General Fund Operating</i>	<i>FY16-17</i>	<i>\$ 168,702</i>	
TOTAL OPERATING EXPENSES		\$ 1,319,746	\$ 1,249,049	\$ 1,586,316

CAPITAL IMPROVEMENTS PROGRAM

Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
Infrastructure				
54-550-7519	SEWER TREATMENT FACILITY	\$ 293,410	\$ 293,410	\$ 621,840
54-550-7524	GRANTS- SLIB SEWER TREATMENT FACILITY	\$ -	\$ -	\$ 355,250
54-550-NEW	LOAN - CWSRF SEWER TREATMENT FACILITY	\$ -	\$ -	\$ 1,262,910
Machinery & Equipment				
54-550-7634	SCADA SYSTEM UPGRADE	\$ 8,133	\$ 8,133	\$ -
54-550-NEW	ARROW BOARD	\$ -	\$ -	\$ 4,300
Furniture & Fixtures				

WASTEWATER FUND

City of Cody FY16-17 Budget

Account Description	FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
Intangibles			
TOTAL CAPITAL IMPROVEMENTS PROGRAM EXPENSES	\$ 301,543	\$ 301,543	\$ 2,244,300
TOTAL FUND EXPENSES	\$ 1,621,289	\$ 1,550,592	\$ 3,830,616

Proposed Budget
Ordinance 2016-13

ELECTRIC FUND

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
OPERATING REVENUE				
55-200-4630	MISCELLANEOUS REVENUE	\$ 8,500	\$ 13,315	\$ 7,000
55-200-NEW	SALES TAX VENDOR CREDIT	\$ -	\$ -	\$ 4,000
55-200-4745	INTEREST REVENUE	\$ 21,282	\$ 24,703	\$ 18,991
55-200-4746	PURCHASE CARD REBATE	\$ -	\$ 362	\$ 360
55-200-4760	SALE OF ASSETS	\$ 2,550	\$ 8,120	\$ 1,500
55-500-4523	CHARGES FOR UTILITY SERVICES	\$ 12,248,371	\$ 11,911,770	\$ 12,209,564
55-500-4529	HOOK UP FEES	\$ 15,000	\$ 1,500	\$ 1,500
55-500-4540	SUBDIVISION DEVELOPMENT FEES	\$ 17,286	\$ 21,536	\$ 47,350
55-500-4545	SERVICE EXTENSION FEES	\$ 21,649	\$ 32,000	\$ -
55-500-4546	POLE ATTACHMENT FEES	\$ 12,422	\$ 12,442	\$ 15,000
55-500-4744	DAMAGE CLAIM REIMBURSEMENTS	\$ -	\$ 5,426	\$ -
OPERATING REVENUE		\$ 12,347,060	\$ 12,031,174	\$ 12,305,265
CAPITAL IMPROVEMENTS PROGRAM REVENUE				
55-500-6521	CONTRIBUTIONS - WYDOT 8TH ST URD	\$ 182,705	\$ 193,372	\$ -
55-500-6522	CONTRIBUTIONS - CODY LABS	\$ 344,196	\$ -	\$ 293,179
55-500-NEW	GRANTS - WBC HUSKY SUBSTATION	\$ -	\$ -	\$ 622,710
CAPITAL IMPROVEMENTS PROGRAM REVENUE		\$ 526,901	\$ 193,372	\$ 915,889
TOTAL FUND REVENUE		\$ 12,873,961	\$ 12,224,546	\$ 13,221,154
OPERATING EXPENSES				
55-560-5110	SALARIES - REGULAR	\$ 691,012	\$ 686,074	\$ 685,840
55-560-5112	SALARIES - TEMPORARY / SEASONAL	\$ 6,472	\$ 6,866	\$ 6,500
55-560-5113	SALARIES - OVERTIME	\$ 16,500	\$ 18,000	\$ 18,360
	<i>On-Call Overtime</i>	<i>FY16-17</i>	<i>\$ 18,000</i>	
	<i>Arbor Day Safety Program</i>	<i>FY16-17</i>	<i>\$ 360</i>	
55-560-5130	FICA EXPENSE	\$ 54,620	\$ 53,121	\$ 54,369
55-560-5131	HEALTH INSURANCE EXPENSE	\$ 163,710	\$ 147,793	\$ 200,211
55-560-5132	RETIREMENT CONTRIBUTIONS	\$ 86,246	\$ 84,045	\$ 85,842
55-560-5134	WORKERS COMPENSATION	\$ 12,423	\$ 12,366	\$ 11,513
55-560-5137	LONG TERM DISABILITY INS	\$ 4,373	\$ 4,393	\$ -
55-560-5140	EDUCATION & TRAINING	\$ 4,535	\$ 3,400	\$ 4,481
	<i>Miscellaneous Training</i>	<i>FY16-17</i>	<i>\$500</i>	
	<i>Line Design School</i>	<i>FY16-17</i>	<i>\$1,300</i>	
	<i>Merchant JT&S</i>	<i>FY16-17</i>	<i>\$1,100</i>	
	<i>Regulator/Recloser - WREA</i>	<i>FY16-17</i>	<i>\$500</i>	
	<i>ERSI Training</i>	<i>FY16-17</i>	<i>\$721</i>	
	<i>APPA Webinar</i>	<i>FY16-17</i>	<i>\$360</i>	
55-560-5142	SUBSTANCE TESTING	\$ 1,000	\$ 672	\$ 1,000
55-560-5160	TRAVEL & MEETINGS EXPENSE	\$ 3,275	\$ 2,200	\$ 2,765
	<i>WUEC Travel</i>	<i>FY16-17</i>	<i>\$290</i>	
	<i>Line Design School</i>	<i>FY16-17</i>	<i>\$1,170</i>	
	<i>O&M Meeting</i>	<i>FY16-17</i>	<i>\$435</i>	
	<i>Regulator/Recloser - WREA</i>	<i>FY16-17</i>	<i>\$435</i>	
	<i>Miscellaneous</i>	<i>FY16-17</i>	<i>\$435</i>	
55-560-5170	UNIFORMS	\$ 10,380	\$ 10,380	\$ 9,090
	<i>FR - Levi's</i>	<i>FY16-17</i>	<i>\$2,880</i>	
	<i>FR - Shirts</i>	<i>FY16-17</i>	<i>\$3,600</i>	

ELECTRIC FUND

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
	<i>Boots - 2 Pair</i>			<i>\$840</i>
	<i>FR Safety Vests</i>			<i>\$520</i>
	<i>FR Jackets</i>			<i>\$1,250</i>
55-560-5210	DIESEL FUEL	\$ 13,133	\$ 8,229	\$ 9,279
55-560-5211	GASOLINE	\$ 12,240	\$ 7,181	\$ 7,366
55-560-5213	TOOLS	\$ 10,595	\$ 10,595	\$ 8,900
	<i>3 Ph Crossarm Attachment</i>			<i>\$3,200</i>
	<i>Ox Block Hand Line</i>			<i>\$600</i>
	<i>Phasing Sticks</i>			<i>\$3,200</i>
	<i>Chop Saw</i>			<i>\$1,200</i>
	<i>Distribution Block Fittings</i>			<i>\$200</i>
	<i>Miscellaneous Hand Tools</i>			<i>\$500</i>
55-560-5230	CABLE	\$ 18,650	\$ 18,500	\$ 12,200
	<i>Primary Cable</i>			<i>\$7,750</i>
	<i>Secondary Cable</i>			<i>\$4,450</i>
55-560-5234	MATERIALS & SUPPLIES	\$ 9,869	\$ 8,000	\$ 9,900
55-560-5236	SAFETY SUPPLIES & EQUIPMENT	\$ 12,160	\$ 12,160	\$ 12,530
	<i>Bucksqueeze Fall Restraints</i>			<i>\$1,100</i>
	<i>D Ring Climbing Belts</i>			<i>\$1,100</i>
	<i>Glove & Sleeve Replacements</i>			<i>\$1,350</i>
	<i>Supervisors Safety Bulletin</i>			<i>\$500</i>
	<i>Blanket and Line Hose Replacements</i>			<i>\$2,500</i>
	<i>Miscellaneous Safety Equipment</i>			<i>\$300</i>
	<i>Arbor Day Safety Program</i>			<i>\$500</i>
	<i>Hot Stick Tester</i>			<i>\$2,400</i>
	<i>Glove & Blanket testing</i>			<i>\$2,780</i>
55-560-5240	MAINTENANCE & REPAIRS - BUILDINGS	\$ 15,000	\$ 7,500	\$ 500
55-560-5241	MAINTENANCE & REPAIRS - EQUIPMENT	\$ 12,500	\$ 12,500	\$ 10,800
	<i>Truck Testing</i>			<i>\$3,500</i>
	<i>Tool Testing</i>			<i>\$1,500</i>
	<i>Copier Mtce</i>			<i>\$250</i>
	<i>Outside Service Repairs</i>			<i>\$3,000</i>
	<i>Miscellaneous Repairs</i>			<i>\$1,000</i>
	<i>Hydraulic Hose Replacement</i>			<i>\$600</i>
	<i>Hydraulic Tool Fittings</i>			<i>\$200</i>
	<i>Recloser Batteries</i>			<i>\$750</i>
55-560-5243	MAINTENANCE & REPAIRS - SYSTEMS	\$ 22,450	\$ 22,450	\$ 16,400
	<i>Recloser Maintenance</i>			<i>\$2,000</i>
	<i>URD Labelling</i>			<i>\$2,000</i>
	<i>GOAB Switch - 1</i>			<i>\$5,000</i>
	<i>Miscellaneous Repairs</i>			<i>\$1,000</i>
	<i>Power Poles - Primary & Secondary</i>			<i>\$6,400</i>
55-560-5244	POSTAGE	\$ -	\$ -	\$ 13,424
	<i>Utility Bills</i>			<i>\$ 13,424</i>
55-560-5249	ALLOCATED FLEET MAINTENANCE	\$ 11,708	\$ 11,708	\$ 17,797
55-560-5260	MAINTENANCE & REPAIRS - SUBSTATIONS	\$ 28,840	\$ 27,000	\$ 13,500
	<i>Pendley Switch 109</i>			<i>\$5,500</i>
	<i>Minske Substation Fuses</i>			<i>\$3,000</i>
	<i>Miscellaneous Substation Repairs</i>			<i>\$5,000</i>
55-560-5261	MAINTENANCE & REPAIRS - METERS	\$ 3,000	\$ 2,000	\$ 3,175
	<i>WECO Board Calibration</i>			<i>\$1,175</i>
	<i>Seals, Rings, Covers & Wire</i>			<i>\$2,000</i>
55-560-5262	MAINTENANCE & REPAIRS-SERVICE DROPS	\$ 6,000	\$ 5,000	\$ 6,000

ELECTRIC FUND

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
55-560-5263	MAINTENANCE & REPAIRS - STREET LIGHTS	\$ 7,293	\$ 7,000	\$ 6,215
	<i>Pole Replacement-Accidents</i>	<i>FY16-17</i>	<i>\$3,600</i>	
	<i>LED Light Replacements - Accidents</i>	<i>FY16-17</i>	<i>\$1,215</i>	
	<i>Streetlight J Boxes & Wire</i>	<i>FY16-17</i>	<i>\$1,400</i>	
55-560-5310	BAD DEBT EXPENSE	\$ 4,500	\$ 4,887	\$ 4,985
55-560-5311	BANKING FEES	\$ 49,000	\$ 58,844	\$ 61,786
55-560-5313	TAXES	\$ 46,332	\$ 46,644	\$ 24,648
55-560-5314	UTILITIES	\$ 9,570	\$ 13,725	\$ 14,974
55-560-5315	UTILITIES - STREET LIGHTS	\$ 70,298	\$ 64,255	\$ 70,149
55-560-5317	FRANCHISE FEES	\$ 612,419	\$ 595,589	\$ 610,478
55-560-5323	COMPUTER SUPPORT SERVICES	\$ 1,000	\$ 1,046	\$ 11,314
	<i>Caselle</i>	<i>FY16-17</i>	<i>\$ 8,734</i>	
	<i>ESRI GIS Software Support</i>	<i>FY16-17</i>	<i>\$ 1,080</i>	
	<i>AutoDesk License Fee</i>	<i>FY16-17</i>	<i>\$ 1,500</i>	
55-560-5327	DUES & SUBSCRIPTIONS	\$ 4,165	\$ 3,999	\$ 4,075
	<i>RMEL Dues</i>	<i>FY16-17</i>	<i>\$ 600</i>	
	<i>APPA Dues</i>	<i>FY16-17</i>	<i>\$ 3,100</i>	
	<i>Quad States Dues</i>	<i>FY16-17</i>	<i>\$ 75</i>	
	<i>Utility Line Design Dues</i>	<i>FY16-17</i>	<i>\$ 300</i>	
55-560-5331	INSURANCE - LIABILITY & PROPERTY	\$ 18,139	\$ 18,225	\$ 16,253
	<i>Liability - LGLP</i>	<i>FY16-17</i>	<i>\$ 6,546</i>	
	<i>Property - Travelers</i>	<i>FY16-17</i>	<i>\$ 9,707</i>	
55-560-5333	PROFESSIONAL FEES & SERVICES	\$ 31,793	\$ 20,992	\$ 31,444
	<i>Wellness Program</i>	<i>FY16-17</i>	<i>\$ 661</i>	
	<i>Surveying & Staking</i>	<i>FY16-17</i>	<i>\$ 10,000</i>	
	<i>Audit</i>	<i>FY16-17</i>	<i>\$ 5,552</i>	
	<i>Blackboard System</i>	<i>FY16-17</i>	<i>\$ 3,157</i>	
	<i>AIS Utility Billing</i>	<i>FY16-17</i>	<i>\$ 11,414</i>	
	<i>Pest Control</i>	<i>FY16-17</i>	<i>\$ 660</i>	
55-560-5337	RIGHT OF WAY CLEARING	\$ 6,500	\$ 800	\$ 5,000
55-560-5350	UTILITY PURCHASES FOR RESALE	\$ 9,264,739	\$ 8,815,727	\$ 9,018,066
55-560-5360	LEASES & RENTALS - EQUIPMENT	\$ 5,000	\$ 3,500	\$ 3,000
55-560-5420	IMPROVEMENTS OTHER THAN BUILDING	\$ 5,000	\$ 2,000	\$ 2,000
	<i>Miscellaneous</i>	<i>FY16-17</i>	<i>\$2,000</i>	
55-560-5425	FURNITURE & FIXTURES	\$ 250	\$ 250	\$ 5,000
	<i>Chairs - 10</i>	<i>FY16-17</i>	<i>\$5,000</i>	
55-560-5430	COMPUTER EQUIPMENT & SOFTWARE	\$ 3,459	\$ 3,459	\$ 4,171
	<i>ESRI Software</i>	<i>FY16-17</i>	<i>\$1,621</i>	
	<i>ESRI Android Tablet (2)</i>	<i>FY16-17</i>	<i>\$550</i>	
	<i>Desktop Computer (1)</i>	<i>FY16-17</i>	<i>\$2,000</i>	
55-560-5440	METERS	\$ 34,840	\$ 34,840	\$ 35,140
	<i>Comm Meter Upgrades</i>	<i>FY16-17</i>	<i>\$32,860</i>	
	<i>CT's</i>	<i>FY16-17</i>	<i>\$1,500</i>	
	<i>Test Switches</i>	<i>FY16-17</i>	<i>\$780</i>	
55-560-5455	TRANSFORMERS	\$ 40,787	\$ 40,787	\$ 35,000
	<i>Transformers - Replacement</i>	<i>FY16-17</i>	<i>\$21,000</i>	
	<i>Fuse Cabinets - Replacements</i>	<i>FY16-17</i>	<i>\$14,000</i>	
55-560-5456	NEW STREET LIGHTS	\$ 43,875	\$ 43,875	\$ 30,600
	<i>Pedestrian Lights</i>	<i>FY16-17</i>	<i>\$15,000</i>	
	<i>Roadway Lights</i>	<i>FY16-17</i>	<i>\$7,600</i>	
	<i>LED Replacement Bulbs</i>	<i>FY16-17</i>	<i>\$8,000</i>	
55-560-5465	SYSTEMS UPGRADE & EXPANSION	\$ 75,238	\$ 75,000	\$ 62,150
	<i>4D Recloser Controls/Control Cables</i>	<i>FY16-17</i>	<i>\$8,300</i>	

ELECTRIC FUND

City of Cody FY16-17 Budget

Account Description		FY15-16 Approved Budget	FY15-16 Projected Year End Actual	FY16-17 Proposed Budget
	<i>Gun Works Upgrade</i>	<i>FY16-17</i>	<i>\$15,000</i>	
	<i>Stampede Indoor Arena</i>	<i>FY16-17</i>	<i>\$23,000</i>	
	<i>20th-21st Street Alley Rebuild</i>	<i>FY16-17</i>	<i>\$4,000</i>	
	<i>Whitlock Motor</i>	<i>FY16-17</i>	<i>\$9,350</i>	
	<i>Miscellaneous Unplanned</i>	<i>FY16-17</i>	<i>\$2,500</i>	
55-560-5770	BAD DEBT WRITE OFFS	\$ 6,435	\$ 6,491	\$ 11,492
55-560-5780	VEHICLE REPLACEMENT ALLOCATION	\$ 121,708	\$ 121,708	\$ 71,830
55-560-5785	DEPRECIATION EXPENSE	\$ 427,679	\$ 433,896	\$ 458,088
55-560-5790	TRANSFERS OUT	\$ 515,618	\$ 515,618	\$ 447,385
	<i>General Fund Operating</i>	<i>FY16-17</i>	<i>\$ 447,385</i>	
TOTAL OPERATING EXPENSES		\$ 12,636,328	\$ 12,115,288	\$ 12,266,984

CAPITAL IMPROVEMENTS PROGRAM

Land				
Land Improvements				
Buildings				
Improvements Other Than Buildings				
Infrastructure				
55-560-7504	BEACON HILL TIE LINE PHASE 1	\$ 4,400	\$ 4,400	\$ 92,879
55-560-7513	SKYLINE SUBDIVISION CABLE REPLACEMENT	\$ 118,950	\$ 67,086	\$ -
55-560-7520	8TH ST TIE LINE	\$ 66,112	\$ 66,112	\$ -
55-560-7521	8TH ST URD REPLACEMENT	\$ 182,705	\$ 197,428	\$ -
55-560-7522	CODY LABS PHASE 2	\$ 344,916	\$ -	\$ 344,916
55-560-NEW	GRANTS - WBC HUSKEY SUBSTATION	\$ -	\$ -	\$ 732,600
55-560-NEW	SUNSET BLVD N CABLE REPLACEMENT	\$ -	\$ -	\$ 33,692
55-560-NEW	RESERVOIR DRIVE/14TH ST REBUILD	\$ -	\$ -	\$ 36,800
Machinery & Equipment				
55-560-NEW	ARROW BOARD	\$ -	\$ -	\$ 4,300
Furniture & Fixtures				
Intangibles				
CAPITAL IMPROVEMENTS PROGRAM EXPENSES		\$ 717,083	\$ 335,026	\$ 1,245,187
TOTAL FUND EXPENSES		\$ 13,353,411	\$ 12,450,314	\$ 13,512,171